

Consolidated Annual Financial Report December 31, 2021

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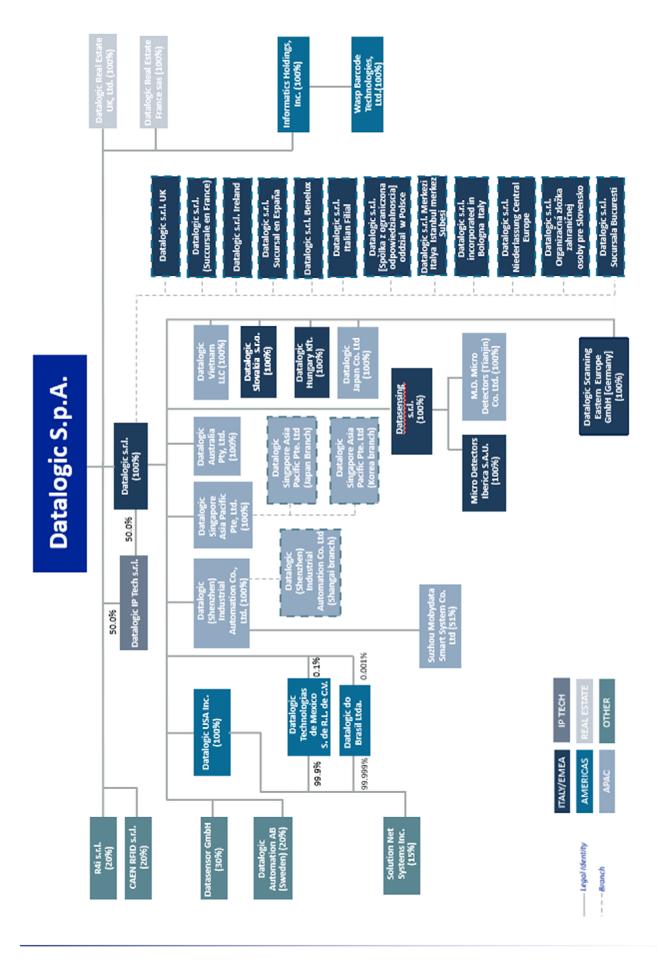
- · Certification by the Manager in charge of drawing up the Company's accounting statements
- · Consolidation Area
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# **DISCLAIMER**

This document includes forward-looking statements, related to future events and Group operating, economic and financial results. These statements include risk and uncertainty elements as they depend on the occurrence of events and future developments. The actual results may deviate, even to a significant extent, from the expected outcome due to multiple factors, most of which are beyond the Group's control.

The accompanying financial statements of Datalogic S.p.A. and consolidated financial statements of Datalogic Group constitute a non-official version which is not required to be compliant with the provisions of the Commission Delegated Regulation (EU) 2019/815.

# **GROUP STRUCTURE**



# **COMPOSITION OF CORPORATE BODIES**

# Board of Directors (1)

Romano Volta Executive Chairman (2)

Valentina Volta Chief Executive Officer (2)

Angelo Manaresi Independent Director

Chiara Giovannucci Orlandi Independent Director

Filippo Maria Volta Non-Executive Director

Vera Negri Zamagni Independent Director

Maria Grazia Filippini Independent director

# **Board of Statutory Auditors (3)**

Salvatore Fiorenza Chairman

Elena Lancellotti Statutory Auditor Roberto Santagostino Statutory Auditor

Ines GandiniAlternate Statutory AuditorEugenio BuraniAlternate Statutory AuditorPatrizia CornaleAlternate Statutory Auditor

# Audit and Risk, Remuneration and Appointments Committee

Angelo Manaresi Chairman

Chiara Giovannucci Orlandi Independent Director Vera Negri Zamagni Independent Director

### Independent Auditor (4)

Deloitte & Touche S.p.A.

<sup>(1)</sup> The Board of Directors will remain in office until the Shareholders' Meeting held for the approval of the financial statements as of December 31, 2023.

<sup>(2)</sup> Legal representative as regards third parties.

<sup>(3)</sup> The Board of Statutory Auditors will remain in office until the Shareholders' Meeting held for the approval of the financial statements as of December 31, 2021.

<sup>(4)</sup> Deloitte & Touche S.p.A. was appointed Independent Auditor for the nine-year period from 2019 to 2027 by the Shareholders' Meeting held on April 30, 2019 and will remain in office until the Shareholders' Meeting held for the approval of the financial statements as of December 31, 2027.



# REPORT ON OPERATIONS

## INTRODUCTION

This Consolidated Annual Financial Report as of December 31, 2021 was prepared in accordance with Article 154-ter of T.U.F. (Consolidated Law on Finance) and was prepared in compliance with the International Accounting Standards (IAS/IFRS) adopted by the European Union.

The amounts reported in the tables of the Report on Operations are expressed in thousands of Euro. The notes to the accounts are expressed in millions of Euro.

## **GROUP PROFILE**

Datalogic S.p.A. and its subsidiaries ("Group" or "Datalogic Group") is a global technological leader in the markets of automatic data capture and process automation. The Group is specialized in the design and production of bar code readers, mobile computers, detection, measurement and security sensors, vision and laser marking systems and RFID. Its pioneering solutions contribute to increase the efficiency and quality of processes along the entire value chain in the Retail, Manufacturing, Transportation & Logistics and Healthcare sectors.

## HIGHLIGHTS FOR THE YEAR

The following table summarises the Datalogic Group's key operating and financial results as of December 31, 2021 and the comparison with the previous year.

The income statement and balance sheet data as of December 31, 2021 include the balances of the MD Group (now Datasensing) consolidated as from March 1, 2021.

	31.12.2021	% on	31.12.2020	% on	Change	%	% Ch.
		Revenues		Revenues		Change	net FX
Revenues	600,521	100.0%	479,828	100.0%	120,693	25.2%	26.4%
Adjusted EBITDA	85,692	14.3%	58,324	12.2%	27,368	46.9%	41.5%
EBIT	47,014	7.8%	18,407	3.8%	28,607	155.4%	134.4%
Profit/(Loss) for the year	39,540	6.6%	13,882	2.9%	25,658	184.8%	156.9%
Net financial position (NFP)	(26,060)		8,218		(34,278)		

As of December 31, 2021, the Group reported **Revenues** at €600.5 million, with an increase of €120.7 million, equal to 25.2% (26.4% at constant exchange rates) compared to €479.8 million recorded in the previous year. Organic growth (net of the exchange rate effect and of MD Group acquisition) was 20.7%.

The Group closed the year 2021 by achieving an **Adjusted EBITDA margin** of 14.3%, improving by 2.1 pts compared to 12.2% recorded in the previous year, despite the inflationary pressures and critical issues that are impacting the supply chain.

Net profit for the period amounted at €39.5 million (6.6% of revenues), up by €25.7 million compared to €13.9 million in 2020 (2.9% of revenues), highlights the consolidation of the Group's economic recovery after the pandemic crisis.

On the financial side, operating cash flow generation enabled to close the year 2021 with a **Net Financial Debt** of €26.1 million after the acquisition of the MD Group, which generated a consideration of €35.0 million. Excluding the effects of the acquisition, the Net Financial Position would have been positive and equal to €8.9 million.

# ALTERNATIVE PERFORMANCE INDICATORS (NON-GAAP MEASURES)

The management uses certain performance indicators, not identified as accounting measures under IFRS (NON-GAAP *measures*), to permit better assessment of the Group's performance. The measurement criterion applied by the Group might not be the same as that adopted by other groups and the indicators might not be comparable with their indicators. These performance indicators, determined according to provisions set out by Guidelines on performance indicators, issued by ESMA/2015/1415 and adopted by Consob with communication no. 92543 of December 3, 2015, refer only to the performance of the accounting year related to this Consolidated Annual Financial Report and the compared periods. The performance indicators must be considered as supplementary and do not supersede the information provided pursuant to the IFRS standards. The main indicators adopted are described below.

- **EBIT (Earnings Before Interest, Taxes) or Operating Result**: this indicator is defined as the profit/(loss) for the year from continuing operations before financial income/expenses and income taxes.
- EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization) or Gross Operating Margin: this
  indicator is defined as the profit/(loss) for the year from continuing operations before depreciation and
  amortization of tangible and intangible assets and rights of use, financial income/expenses and income taxes.
- Adjusted EBITDA: this indicator is defined as profit/(loss) for the year from continuing operations before
  depreciation and amortization of tangible and intangible assets and rights of use, financial income and expenses,
  income taxes and costs and revenues considered by Management to be non-recurring.
- Net Trade Working Capital: this indicator is calculated as the sum of Inventories and Trade Receivables, less Trade Payables.
- **Net Working Capital:** this indicator is calculated as the sum of Net Trade Working Capital and Other Current Assets and Liabilities including current Provisions for Risks and Charges.
- **Net Invested Capital:** this indicator is the total of Current and Non-Current Assets, excluding financial assets, less Current and Non-current Liabilities, excluding financial liabilities.
- NFP (Net Financial Position or Net Financial Debt): this indicator is calculated in accordance with the provisions of "Notice no. 5/21" of April 29, 2021 issued by Consob and referring to ESMA guideline 32-382-1138 of March 4, 2021.
- Free Cash Flow: this indicator is calculated as the cash flow from operating activities, net of investments in tangible and intangible assets (excluding right-of-use assets recognized for the year in accordance with IFRS 16) and financial and tax income and expenses for operating activities.

# **GROUP RECLASSIFIED ECONOMIC RESULTS**

The table below illustrates the main economic components of the year compared with the previous year:

	31.12.2021		31.12.2020		Change	% Ch.
Revenues	600,521	100.0%	479,828	100.0%	120,693	25.2%
Cost of goods sold	(342,931)	-57.1%	(259,880)	-54.2%	(83,051)	32.0%
<b>Gross Operating Margin</b>	257,590	42.9%	219,948	45.8%	37,642	17.1%
Research and Development expenses	(55,283)	-9.2%	(52,039)	-10.8%	(3,244)	6.2%
Distribution expenses	(99,565)	-16.6%	(95,014)	-19.8%	(4,551)	4.8%
General and administrative expenses	(47,484)	-7.9%	(41,183)	-8.6%	(6,301)	15.3%
Other (expenses) and income	1,629	0.3%	2,398	0.5%	(769)	-32.1%
Total operating expenses and other costs	(200,703)	-33.4%	(185,838)	-38.7%	(14,865)	8.0%
Non-recurring costs and revenues	(5,867)	-1.0%	(11,249)	-2.3%	5,382	-47.8%
Amortization and depreciation from acquisitions	(4,006)	-0.7%	(4,454)	-0.9%	448	-10.1%
EBIT	47,014	7.8%	18,407	3.8%	28,607	155.4%
Financial income/(expenses)	(2,271)	-0.4%	(1,502)	-0.3%	(769)	51.2%
Foreign exchange gains/(losses)	(352)	-0.1%	(4,925)	-1.0%	4,573	-92.9%
EBT	44,391	7.4%	11,980	2.5%	32,411	270.5%
Taxes	(4,851)	-0.8%	1,731	0.4%	(6,582)	n.a.
Net Profit/(Loss) for the year from continuing operations	39,540	6.6%	13,711	2.9%	25,829	188.4%
Profit/(loss) for the year from discontinued operations	-	0.0%	171	0.0%	(171)	-100.0%
Profit/(Loss) for the year	39,540	6.6%	13,882	2.9%	25,658	184.8%
Non-recurring costs and revenues	(5,867)	-1.0%	(11,249)	-2.3%	5,382	-47.8%
Depreciation of tangible assets and rights of use	(17,058)	-2.8%	(17,577)	-3.7%	519	-3.0%
Amortization of intangible assets	(15,753)	-2.6%	(11,091)	-2.3%	(4,662)	42.0%
Adjusted EBITDA	85,692	14.3%	58,324	12.2%	27,368	46.9%

Consolidated revenues, amounting to €600.5 million, as of December 31, 2021 recorded a growth of 25.2% (+26.4% net of the exchange rate effect and +20.7% at organic level) compared to €479.8 million recorded in 2020, with year-on-year performance recording widespread double-digit growth in all the regions in which the Group operates.

The breakdown by geographical area of the Group's revenues for the year, compared with the previous year, is shown below:

	31.12.2021	%	31.12.2020	%	Change	% Change	% Ch.
							net
							FX
Italy	<i>57,702</i>	9.6%	44,620	9.3%	13,082	29.3%	29.3%
EMEAI (excluding Italy)	280,083	46.6%	210,207	43.8%	69,877	33.2%	33.5%
Total EMEAI	337,785	56.2%	254,827	53.1%	82,958	32.6%	32.8%
Americas	167,693	27.9%	151,193	31.5%	16,500	10.9%	15.1%
APAC	95,043	15.8%	73,808	15.4%	21,236	28.8%	27.6%
Total Revenues	600,521	100.0%	479,828	100.0%	120,693	25.2%	26.4%

The **EMEAI** region closed the year with an increase in revenues of 32.6% (+32.8% net of the exchange rate effect and +23.6% at organic level) compared to 2020, with growth in all the countries of the area. The most notable performances were led by Spain, France and the Netherlands, which recorded a 34.0% growth during the year. An excellent

contribution to the turnover of the area is also given by the performance of DACH and Italy, second and third market in EMEAI, which recorded growth of 8.2% and 29.3%, respectively.

The **Americas** area, the Group's second market, grew by 15.1% at constant exchange rates.

Solid performance of **APAC**, which grew by 28.8% (+27.6% at constant exchange rates) over 2020, a trend led by China, the first market in the area, followed by Korea (+68.4%) and Japan (+32.9%) that highlight the growing expansion of the Group in the Asia-Pacific market.

**Gross operating margin**, equal to €257.6 million, 42.9% on revenues, decreased by 2.9% pts in terms of impact on revenues compared to 2020 mainly in the second half of the year, where the inflationary effects on materials and logistic costs caused by the *shortage*, but also a less favorable mix, only partially offset by pricing.

Operating and other expenses, amounting at €200.7 million, rising by 8.0% compared to €185.8 million recorded in 2020, continue to show the effectiveness of the cost optimization strategy, improving the impact on turnover by 5.3 pts. The careful strategy of operating expenses control, defined in 2020 in response to the changed macroeconomic scenario, made it possible to achieve structural efficiencies, which allowed the Group to invest resources more selectively in strategic activities, continuing to support the growth. This plan, combined with volumes' recovery, contributed to the improvement of operating expenses on revenues from 38.7% to 33.4%.

Research and Development expenses, amounting to €55.3 million increased by €3.2 million compared to December 31, 2020, 9.2% on revenues, compared to 10.8% of previous year. Total Research and Development spending, gross of investments, amounted to €57.6 million (€63.0 million in the previous year), reaching an incidence of 9.6% on revenues.

**Distribution expenses,** amounting at €99.6 million, rose by 4.8% compared to 2020 (€95.0 million in 2020), albeit improving incidence on revenues by 16.6% from 19.8% in 2020, thanks to structural operational efficiencies achieved on the commercial organization as well as to the persistence of temporary mobility restrictions for commercial initiatives and events.

Adjusted EBITDA amounted at €85.7 million, increasing by €27.4 million compared to 2020. The *Adjusted* EBITDA *margin* as of December 31, 2021 was 14.3%, improving by 2.1 pts compared to the 12.2% recorded in the previous year, after having maintained a pre-pandemic marginality in the first part of the year. Rising inflationary pressures, not yet fully offset by price increases, led to a contraction in profitability in the second half of the year.

Operating result (EBIT) was €47.0 million, equal to 7.8% of revenues, compared to €18.4 million as of December 31, 2020 (3.8% on revenues).

Net Financials, negative by €2.6 million, recorded an improvement of €3.8 million compared to previous year, due to a more favorable trend of foreign exchange differences.

Financial Income/(Expenses)	31.12.2021	31.12.2020	Change
Financial income/(expenses)	(1,802)	(1,921)	119
Foreign exchange differences	(352)	(4,925)	4,573
Fair value investments	169	962	(793)
Bank expenses	(1,132)	(867)	(265)
Dividends	299	306	(7)
Others	195	18	177
Total Net Financial Income/(Expenses)	(2,623)	(6,427)	3,804

Net profit for the period amounted at €39.5 million, 6.6% of revenues (€13.9 million as of December 31, 2020, equal to 2.9% of revenues).

### **GROUP ANNUAL ECONOMIC RESULTS BY DIVISION**

Operating segments are identified based on the management reporting used by senior management to allocate resources and evaluate results. The operating segments are indicated below:

- Datalogic represents the Group's core business and designs and produces bar code readers, mobile computers, detection, measurement and security sensors, vision and laser marking and RFID systems that contribute to increase the efficiency and quality of processes in the areas of Retail, Manufacturing, Transportation & Logistics and Healthcare, along the entire value chain. As described in the Explanatory Notes, the newly acquired MD Microdetectors S.p.A. (now Datasensing S.r.I.) and its subsidiaries, which are active in the design, production and sale of industrial sensors, were included in this operating segment.
- **Informatics** sells and distributes products and solutions for the management of inventories and mobile assets tailored to small and medium-sized companies.

The tables illustrated below show the comparison of the Revenues and *Adjusted* EBITDA by Division achieved during the year compared with the previous year:

### **REVENUES BY DIVISION**

	31.12.2021	%	31.12.202	%	Change	%	% Ch. net
			0				FX
Datalogic	582,736	97.0%	464,580	96.8%	118,156	25.4%	26.6%
Informatics	18,900	3.1%	16,434	3.4%	2,466	15.0%	18.4%
Intersegment adjustments	(1,115)	-0.2%	(1,186)	-0.2%	71		
<b>Total Revenues</b>	600,521	100.0%	479,828	100.0%	120,693	25.2%	26.4%

## **ADJUSTED EBITDA BY DIVISION**

	31.12.2021	% on revenues	31.12.2020	% on revenues	Change	% Change
Datalogic	82,953	14.2%	57,445	12.4%	25,508	44.4%
Informatics	2,776	14.7%	890	5.4%	1,886	211.9%
Intersegment adjustments	(37)		(11)		(26)	
Total Adjusted EBITDA	85,692	14.3%	58,324	12.2%	27,368	46.9%

## **DATALOGIC DIVISION**

As of December 31, 2021, **Datalogic** Division recorded **revenues** at €582.7 million, increasing by 25.4% compared to December 31, 2020 (+26.6% at constant exchange rates). The division's Adjusted EBITDA amounted to €83.0 million, equal to 14.2% of the turnover (12.4% as of December 31, 2020). Below is the breakdown of Datalogic Division's revenues by business sector:

	31.12.2021	%	31.12.2020	%	Change	%	% ch. net FX
			Restated				
Retail	210,515	36.1%	198,223	42.7%	12,292	6.2%	7.7%
Manufacturing	165,736	28.4%	111,750	24.1%	53,986	48.3%	48.4%
Transportation & Logistics	81,208	13.9%	53,790	11.6%	27,418	51.0%	52.6%
Healthcare	16,187	2.8%	16,451	3.5%	(264)	-1.6%	0.2%
Channel	109,090	18.7%	84,366	18.2%	24,724	29.3%	30.9%
Total Revenues	582,736	100.0%	464,580	100.0%	118,156	25.4%	26.6%

### Retail

The Retail sector, the main segment for the Group with 36.1% of divisions' turnover (42.7% as of December 31, 2020), recorded a growth of 6.2% (+7.7% at constant exchange rates) compared to 2020. This segment recorded a good performance of the fixed retail scanners, in which the Group maintains the market leadership with the range of *Magellan* products, and growing performance of mobile and hand held devices for self check-out and for self-scanning, as well as fixed retail scanners for industrial applications used in distribution centers for automatic tracking and sorting applications.

The area with the best performance was Asia (+23.9%), which accelerated growth especially in the last quarter of the year. A very positive trend was also recorded in EMEAI, the main area of the segment, which consolidated a constant increase in turnover during the year, closing the period with a 10.0% growth. The Americas, in the Retail sector, showed strong signs of recovery in 2021, but was more penalized by the *shortage* in the last part of the year. In this segment, the main sectors are *Grocery* and *Specialty Retail Stores*, where the Group has been able to seize opportunities for market growth in the post-pandemic expansionary phase, also expanding into the *Utilities* subsector.

### Manufacturing

The Manufacturing sector, which experienced signs of a slowdown in the last two years, recorded a growth of 48.3% in the year 2021 (48.4% at constant exchange rates, +31.1% at organic level) in all segments of the sector, particularly in *Automotive* (+54.4%), *Packaging* (+50.6%) and *Food & Beverage* (+43.8%). The products and services offered by the Group in this segment, in addition to the industrial and laser marking readers, were completed with the range of sensors and safety devices thanks to the acquisition of the MD Group, which contributed of about 17.3% to the growth in the period. EMEAI and Americas led the sector, recording growth of 61.3% (thanks to MD Group acquisition) and 40.3%, respectively, while APAC increased by 28.1%.

# Transportation & Logistics

The Transportation & Logistics sector is a rapidly expanding segment at global level, driven in particular by the growth of *e-commerce*. In this area, the Group recorded an overall growth of 51.0% (+52.6% at constant exchange rates) compared to 2020, with double-digit increases in all geographic areas, thanks to new projects won in the *Courier Express Parcel*, 3PL, Logistics and Airport sub-segments, where Datalogic's data collection, tracking and sorting systems meet the needs of logistics and supply chain automation.

### Healthcare

The Healthcare sector remained substantially stable compared to 2020 (+0.2% at constant exchange rates), with positive trends especially in EMEAI and APAC in the hospital sector, thanks to the *anti-microbial* and *disinfectant ready* solutions, and the pharmaceutical distribution. Datalogic has strengthened its presence in the sector by further developing its range of technological *devices* in the healthcare sector, to guarantee the protection of drugs and the health of patients, mainly with *bedside care* devices in the hospital sector as well as *check out* devices in the pharma distribution.

### Channel

Sales through the distribution channel to small and medium-sized customers benefited from the post-pandemic economic recovery with a 29.3% increase (21.5% at organic level) compared to 2020, with an excellent performance in EMEAI (+32.9%), followed by the Americas (+37.2%).

### INFORMATICS DIVISION

Informatics Division reported €18.9 million sales in 2021 (€16.4 million as of December 31, 2020), with an increase of 15.0% compared to the same period of the previous year (+18.4% at constant exchange rates). The Adjusted EBITDA margin was 14.7%, compared to 5.4% in 2020. The division was able to take advantage of the first signs of recovery in the American market, continuing the positive performance started at the end of 2020. The overall increase in volumes and a mix that sees growth particularly in the services segment (SaaS), combined with operating efficiencies, led to a significant improvement in the division's profitability.

# GROUP RECLASSIFIED ECONOMIC RESULTS FOR THE FOURTH QUARTER

The following table summarises the Datalogic Group's key economic and financial results of the fourth quarter of 2021 in comparison with the same quarter of the previous year:

	4Q 2021	% on	4Q 2020	% on	Change	%	% Ch. net
		Revenues		Revenues		Change	FX
Revenues	166,141	100.0%	132,777	100.0%	33,364	25.1%	22.4%
Adjusted EBITDA	19,537	11.8%	21,119	15.9%	(1,582)	-7.5%	-7.4%
EBIT	8,698	5.2%	10,213	7.7%	(1,515)	-14.8%	-15.8%
Net Profit/(Loss) for the year	8,616	5.2%	9,322	7.0%	(706)	-7.6%	-7.6%

In the fourth quarter of 2021, revenues increased by €33.4 million, +25.1% (+16.1% at organic level), standing at €166.1 million, the Group's best quarterly performance ever.

Following is the breakdown by **geographical area** of the Group revenues recorded in the fourth quarter of 2021, compared with the same quarter of 2020:

	4Q 2021	%	4Q 2020	%	Change	%	% Ch. net FX
Italy	14,397	8.7%	13,503	10.2%	894	6.6%	6.6%
EMEAI (excluding Italy)	79,432	47.8%	61,759	46.5%	17,674	28.6%	27.8%
Total EMEAI	93,829	56.5%	75,262	56.7%	18,567	24.7%	24.0%
Americas	43,719	26.3%	38,871	29.3%	4,847	12.5%	7.9%
APAC	28,593	17.2%	18,643	14.0%	9,950	53.4%	45.9%
<b>Total Revenues</b>	166,141	100.0%	132,777	100.0%	33,364	25.1%	22.4%

The region that recorded the greatest growth, even higher than the pre-pandemic scenario, was the EMEAI, with an increase in turnover of 24.7%. The Americas suffered the most from the negative effects of the slowdowns on the supply chain caused by *shortage*, managing in any case to close the quarter up by 12.5% (7.9% at constant exchange rates), with a backlog significantly higher than the previous year and a growing booking trend. The fourth quarter of the year saw a significant acceleration in APAC, which achieved an increase in turnover of 53.4% (45.9% at constant exchange rates).

Adjusted EBITDA for the quarter, amounting to €19.5 million (11.8% on revenues), confirms the pressure on operating margins that is impacting the entire industry, triggered by inflation phenomena that have led to an increase in procurement costs both for materials, due to *shortages* and *spot-buys* and logistics costs, also resulting from capacity constraints in a context of rapidly expanding demand and an increase in air shipments to compensate the global supply chain constraints. At the end of the first half of the year, the Group had already started actions aimed at mitigating the inflationary effects, combining pricing initiatives with structural efficiencies that would allow the operating margins to be maintained over the year in line with expectations.

Net profit for the quarter was €8.6 million (5.2% of turnover); €9.3 million in the fourth quarter 2020 (7.0% of turnover).

# GROUP ECONOMIC RESULTS BY DIVISION FOR THE FOURTH QUARTER

The tables below show the trend in Revenues and Adjusted EBITDA by division achieved in the fourth quarter of 2021 compared to the same quarter of 2020:

### **REVENUES BY DIVISION**

	4Q 2021	%	4Q 2020	%	Change	%	% Ch. net FX
Datalogic	161,172	97.0%	128,678	96.9%	32,494	25.3%	22.6%
Informatics	5,199	3.1%	4,376	3.3%	824	18.8%	13.8%
Intersegment adjustments	(230)		(277)		47		
Total Revenues	166,141	100.0%	132,777	100.0%	33,365	25.1%	22.4%

## **ADJUSTED EBITDA BY DIVISION**

	4Q 2021	% on revenues	4Q 2020	% on revenues	Change	%
Datalogic	18,744	11.6%	20,372	15.8%	(1,628)	-8.0%
Informatics	811	15.6%	858	19.6%	(47)	-5.5%
Intersegment adjustments	(18)		(111)		93	-83.8%
Total Adjusted EBITDA	19,537	11.8%	21,119	15.9%	(1,582)	-7.5%

# DATALOGIC DIVISION

In the fourth quarter of 2021, the Datalogic division reported a turnover of €161.2 million, a total increase of 25.3% (+22.6% at constant exchange rates, +16.1% at organic level) compared to the same quarter of 2020. The geographic area that contributed most was the EMEAI, where the division developed 58.2% of turnover in the fourth quarter of 2021, with growth of 24.7% (+14.2% at organic level). Asia recorded the best quarter of the year with a 53.4% increase in turnover (+43.1% at organic level).

The division's Adjusted EBITDA amounted to 18.7 million Euros, 11.6% of the turnover, down by 4.2 percentage points compared to the corresponding quarter of 2020 due to the inflationary trend that impacted the sector in particular in the fourth quarter of the year and that was only partially offset by the increase in prices, and by the incremental costs on the logistics front, incurred to mitigate the delays on deliveries to customers caused by *shortage* of materials and components.

Below is the breakdown by industry of Datalogic Division's revenues:

	4Q 2021	%	4Q 2020 Restated	%	Change	%	% ch. net FX
Retail	57,770	35.8%	54,843	42.6%	2,927	5.3%	3.0%
Manufacturing	48,479	30.1%	29,010	22.5%	19,469	67.1%	63.0%
Transportation & Logistics	21,937	13.6%	15,669	12.2%	6,268	40.0%	36.8%
Healthcare	3,852	2.4%	5,561	4.3%	(1,709)	-30.7%	-32.0%
Channel	29,134	18.1%	23,595	18.3%	5,539	23.5%	21.6%
Total Revenues	161,172	100.0%	128,678	100.0%	32,494	25.3%	22.6%

The Manufacturing and Transportation & Logistics sectors represent, in particular in the fourth quarter of the year, the markets with the highest growth rates where the Group recorded an increase in turnover at constant exchange rate of 63.0% and 36.8% respectively (+42.5% and +36.8% at organic level), in all geographic areas.

The Retail sector reported an overall increase of 5.3% (+3.0% at constant exchange rates) compared to the same quarter of last year, thanks to EMEAI and APAC, which offset the slowdowns in the US market.

Sales through the channel recorded a positive performance compared to the same quarter of 2020 and equal to +23.5% driven by the Americas.

### INFORMATICS DIVISION

The Informatics Division recorded an increase in revenues in the fourth quarter of 2021 of 18.8% (+13.8% at constant exchange rates). EBITDA amounted to €0.8 million, accounting for 15.6% of revenues (€0.9 million in the fourth quarter of 2020, 19.6% of revenues).

# GROUP RECLASSIFIED STATEMENT OF FINANCIAL POSITION FOR THE YEAR

The following table shows the main financial and equity items as of December 31, 2021 compared with December 31, 2020.

	31.12.2021	31.12.2020	Change	% Change
Intangible assets	81,631	59,175	22,456	37.9%
Goodwill	193,497	171,372	22,125	12.9%
Tangible assets	118,918	103,406	15,512	15.0%
Financial assets and investments in associates	12,335	8,723	3,612	41.4%
Other non-current assets	50,889	42,265	8,624	20.4%
Fixed Assets	457,270	384,941	72,329	18.8%
Trade receivables	87,279	66,563	20,716	31.1%
Trade payables	(139,121)	(97,006)	(42,115)	43.4%
Inventories	136,721	78,271	58,450	74.7%
Net Trade Working Capital	84,879	47,828	37,051	77.5%
Other current assets	29,309	28,274	1,035	3.7%
Other current liabilities and provisions for risks	(67,349)	(53,708)	(13,641)	25.4%
Net Working Capital	46,839	22,394	24,445	109.2%
Other non-current liabilities	(44,923)	(33,958)	(10,965)	32.3%
Post-employment benefits	(7,088)	(6,862)	(226)	3.3%
Non-current Provisions for risks	(4,314)	(4,375)	61	-1.4%
Net Invested Capital	447,784	362,140	85,644	23.6%
Shareholders' Equity	(421,724)	(370,358)	(51,366)	13.9%
Net financial position (NFP)	(26,060)	8,218	(34,278)	-417.1%

Net Invested Capital, at €447.8 million (€362.1 million as of December 31, 2020), increased overall by €85.6 million, of which €72.3 million on fixed assets and €24.4 million on Net Working Capital.

Fixed assets (€457.3 million as of December 31, 2021) showed an overall increase of €72.3 million due to exchange rate effects of €17.7 million and the acquisition of the MD Group, represented by €29.2 million of intangible assets and €7.4 million of tangible assets.

Net Trade Working Capital as of December 31, 2021 amounted to €84.9 million and shows an increase of €37.1 million compared to December 31, 2020, of which €7.2 million as a result of the change in the consolidation area. The impact on revenues of Net Trade Working Capital rose from 10.0% as of December 31, 2020 to 14.1% in 2021 and, on a likefor-like basis, to 13.7%. The change in the year is impacted by the increase in inventories as a consequence of higher demand and shortages of some electronic and plastic components that have affected many industries globally in 2021. The inventories' increase is reflected in a greater commercial exposure to suppliers by €42.1 million, partially offset by the increase in trade receivables of €20.7 million, resulting from higher volumes.

**Net Financial Position** as of December 31, 2021 was negative by €26.1 million. The change for the year of €34.3 million is due to the MD acquisition for €35.0 million. Cash flows, which brought about the change in consolidated Net Financial Position as of December 31, 2021, are summarized as follows:

	31.12.2021	31.12.2020	Change
Net Financial Position (Net Financial Debt) at the start of the year	8,218	13,364	(5,146)
Adjusted EBITDA	85,692	58,324	27,368
Change in net trade working capital	(28,529)	27,267	(55,796)
Other changes in net working capital	959	(10,697)	11,656
Net investments	(33,928)	(47,232)	13,304
Change in taxes	(7,201)	(1,521)	(5,680)
Net financial income (expenses)	(2,464)	(7,747)	5,283
Dividend distribution	(9,638)	(17,007)	7,369
Sale (Purchase) of treasury shares	(4,197)	(6,786)	2,589
Change in consolidation scope - Disposals (Acquisitions)	(34,972)	253	(35,225)
Change in Net Financial Position	(34,278)	(5,146)	(29,132)
Net Financial Position (Net Financial Debt) at the end of the year	(26,060)	8,218	(34,278)

The operating cash generated over the year in the amount of €22.0 million, compared to December 31, 2020, was a result of a greater absorption by working capital, due to higher supply of inventories to manage shortages and the acceleration in demand, but benefited of a more selective approach on investments and the lower negative impact of net financial charges.

As of December 31, the net financial debt is broken down as follows:

	31.12.2021	31.12.2020
A. Cash	106,068	137,440
B. Cash equivalents	12	11
C. Other current financial assets	2,207	12,189
D. Cash and cash equivalents (A) + (B) + (C)	108,287	149,640
E. Current financial debt	8,041	4,906
E1. of which lease payables	4,446	3,375
F. Current portion of non-current financial debt	62,888	52,860
G. Current financial debt (E) + (F)	70,929	57,766
H. Current Net Financial Debt (Financial Position) (G) - (D)	(37,358)	(91,874)
I. Non-current financial debt	63,418	83,656
I1. of which lease payables	13,100	5,763
J. Debt instruments	-	-
K. Trade and other payables	-	-
L. Non-current financial Debt (I) + (J) + (K)	63,418	83,656
M. Net Financial Debt/(Net Financial Position) (H) + (L)	26,060	(8,218)

Indirect debt subject to conditions as of December 31, 2021 is represented exclusively by the Group provision for post-employment benefits, amounting to €7,088 thousand.

# RESEARCH AND DEVELOPMENT

The ability to find and implement innovative solutions is one of the main competitive factors in the market in which the Group operates. Innovation is pursued through the development of resources, skills, technologies and internal processes, but also of a network of collaborations with strategic partners. The rapid advancement of technology, together with the change in habits brought about by the pandemic, is giving rise to a profound transformation of the market in which Datalogic operates, revolutionizing the value chain. Constantly investing in research and innovation is fundamental to preserve competitiveness and expand in this rapidly evolving scenario, keeping the Customer at the center of the innovation process. The processes of innovation and product development are based on the "Technology Roadmap" and the "Product Roadmap" stemming from accurate medium and long-term planning and annually updated by Group Management. The R&D division employs over 400 persons in Datalogic. The results of the innovation processes are protected by patents with a portfolio of the Group which at the end of 2021 exceeded 1,200 patents.

In 2021, new products, the main launches of which, carried out during the year, are briefly described below, generated 12.5% of the Group's turnover.

HHS	MOBILE	FRS	SYS	LM	SENS&SAF
Quickscan 2500	Skorpio X5 XLR	Magellan 9800i Tdi	STS320	Arex 100W	Lidar Scanner
Quickscan QW2500	Joya Touch A6 Android 9		Matrix 320 X-mount		P2X Smart Camera
			SC5100		

### **HUMAN RESOURCES AND INDUSTRIAL RELATIONS**

The HR Management operates in Bologna in the Headquarters of Lippo di Calderara. The Global HR Director is supported by the COE (Centers of Expertise) which are responsible for the definition and supervision of policies, functional processes and related technical components and for the definition of all related standards and KPIs: Talent Hiring, Talent Management, Organization and Systems and Total Rewards.

The implementation of strategies and the management of professional families is delegated to three regional HR structures (EMEA, APAC and AMERICAS).

The HR Directors, to whom the regional HR directors and functions report, from an operational point of view, represent a point of reference on the territory for the management and development of human resources, guaranteeing an accurate implementation of the guidelines, policies and processes assigned, with the related adjustments that may prove necessary to the individual countries from a regulatory, contractual and cultural point of view.

### Staff recruitment

The Talent Acquisition department guarantees the research and hiring of strategic figures for the development of the company in line with the requirements of the various organizational levels.

With the aim of strengthening the active search for specific profiles for strategic growth in the field of innovation, the company has implemented various strategies and initiatives aimed at attracting talent and raising awareness of the many opportunities the Group offers, including by focusing and strengthening its presence on social media. Datalogic has also maintained active partnerships with universities with engineering university departments to develop programs for the integration of recent graduates into the company.

## **Training**

Training supports, in its various aspects and methods, the development of talents and available potentialities through individual and collective learning, thus increasing and updating the level of skills.

The persistence of the pandemic situation in 2021 has heavily impacted the approach to talent management. Datalogic – like many other companies – had to completely redesign its strategy, so that its execution could be ensured, while remaining a context of high uncertainty and volatility. The guidelines on which we have concentrated in the development of strategic actions are the digitization of the process of induction in the company, the execution of the training program in digital format and the selection of highly qualified programs and partners.

#### **Assessment of Performance**

The performance management process is a continuous process between the employee and the actors involved in the evaluation of their performance. This process helps to keep the expectations of the company and its employees aligned, enhancing the commitment and contribution of each single person. Specifically, the process is divided in various steps: Assignment of Targets, Half-Year Review, Self-assessment, Manager's Assessment, Calibration of Assessments and Feedback.

### **Relations with Trade Unions**

Since 2020, Datalogic has equipped itself with a new IT platform to convey Corporate Welfare initiatives to collaborators throughout Italy. Through the platform it is possible to take advantage of goods, services and conventions for free time, entirely at the expense of the company. The amount available for each employee corresponds to the sum of three items: a fixed amount established in the National Collective Labor Agreement for the Metalworking Industry, a second fixed amount established in the Supplementary Company Agreement with the Datalogic employee representatives and a third item corresponding to the amount of the performance bonus that the employees have converted into benefits. Each employee, in fact, can decide to receive part of the performance bonus not in monetary form, but as a welfare credit that can be spent on the appropriate platform. Employees who opt for this solution also receive an incentive. For the production pole in Castiglione Messer Raimondo, a Competitiveness Agreement was reached with the trade unions for the 2019-2021 three-year period, which confirmed the company's investment in terms of employment, while introducing some useful tools to support the generational turnover of personnel and improve the balance between life and work time, thanks to a different modulation of working hours. In December 2021 the agreement was extended to the three-year period 2022-2024, introducing, on this occasion, the commitment to guarantee at least n. 5 direct permanent hires and at least n. 6 stabilizations in the form of permanent administration for the production site.

# RECONCILIATION STATEMENT BETWEEN THE RESULT FOR THE YEAR AND THE SHAREHOLDERS' EQUITY OF THE PARENT COMPANY AND THE GROUP

The Reconciliation Statements between Shareholders' Equity and Net Profit of Datalogic S.p.A. and the corresponding consolidated values as of December 31, 2021 and December 31, 2020, as envisaged in Consob Communication no. DEM/6064293 of July 28, 2006, are presented below.

	December	31, 2021	December	31, 2020
	Shareholders' Equity	Profit/(loss) for the year	Shareholders' Equity	Profit/(loss) for the year
Parent Company shareholders' Equity and profit	348,205	7,550	349,685	19,905
Shareholders' Equity and profit/(loss) of consolidated companies	120,791	54,831	69,010	17,238
Elimination of dividends	-	(23,907)	-	(29,706)
Amortization of "business combination" intangible assets	(7,133)	(1,306)	(5,827)	-
Effect of acquisition "under common control"	(31,733)	-	(31,733)	-
Elimination of capital gain on sale of business branch	(17,067)	-	(17,067)	-
Effect on elimination of intercompany transactions	458	2,485	(2,028)	7,457
Adjustment of write-downs and capital gains on equity investments	5,517	-	5,517	-
Goodwill impairment	(1,395)	-	(1,395)	-
Others	615	-	615	-
Tax effect	3,468	(113)	3,582	(1,012)
Group shareholders' Equity and profit	421,724	39,540	370,358	13,882

# PARENT COMPANY RECLASSIFIED STATEMENT OF FINANCIAL POSITION AND INCOME STATEMENT FOR THE YEAR

The following table shows the main reclassified financial and equity items for the Parent Company Datalogic S.p.A. as of December 31, 2021, compared with December 31, 2020.

31.12.2021	31.12.2020	Change	% Change
8,905	8,705	200	2.30%
21,448	22,164	(716)	-3.23%
201,495	196,700	4,795	2.44%
1,707	1,122	585	52.14%
233,555	228,691	4,864	2.13%
10,519	10,166	353	3.47%
(6,911)	(6,190)	(721)	11.65%
3,608	3,976	(368)	-9.26%
5,562	2,417	3,145	130.12%
(14,647)	(6,586)	(8,061)	122.40%
(5,477)	(193)	(5,284)	2,737.82%
(2,078)	(1,811)	(267)	14.74%
(693)	(646)	(47)	7.28%
225,307	226,041	(734)	-0.32%
(348,205)	(349,685)	1,480	-0.42%
122,898	123,644	(746)	-0.60%
	8,905 21,448 201,495 1,707 233,555 10,519 (6,911) 3,608 5,562 (14,647) (5,477) (2,078) (693) 225,307 (348,205)	8,905 8,705 21,448 22,164 201,495 196,700 1,707 1,122 233,555 228,691 10,519 10,166 (6,911) (6,190) 3,608 3,976 5,562 2,417 (14,647) (6,586) (5,477) (193) (2,078) (1,811) (693) (646) 225,307 226,041 (348,205) (349,685)	8,905       8,705       200         21,448       22,164       (716)         201,495       196,700       4,795         1,707       1,122       585         233,555       228,691       4,864         10,519       10,166       353         (6,911)       (6,190)       (721)         3,608       3,976       (368)         5,562       2,417       3,145         (14,647)       (6,586)       (8,061)         (5,477)       (193)       (5,284)         (2,078)       (1,811)       (267)         (693)       (646)       (47)         225,307       226,041       (734)         (348,205)       (349,685)       1,480

The following table shows the main reclassified income statement items of the year, compared with the previous year:

	31.12.2021		31.12.2020		Change	% Change
Revenues	32,374	100.0%	28,066	100.0%	4,308	15.3%
Cost of goods sold	(1,730)	-5.3%	(1,659)	-5.9%	(71)	4.3%
<b>Gross Operating Margin</b>	30,644	94.7%	26,407	94.1%	4,237	16.0%
Research and Development expenses	(861)	-2.7%	(574)	-2.0%	(287)	50.0%
Distribution expenses	(1,425)	-4.4%	(1,069)	-3.8%	(356)	33.3%
General and administrative expenses	(26,256)	-81.1%	(23,732)	-84.6%	(2,524)	10.6%
Other (expenses) and income	266	0.8%	1,822	6.5%	(1,556)	-85.4%
Total operating expenses and other costs	(28,276)	-87.3%	(23,553)	-83.9%	(4,723)	20.1%
Non-recurring costs, revenues	(3,169)	-9.8%	(1,178)	-4.2%	(1,991)	169.0%
EBIT	(801)	-2.5%	1,677	6.0%	(2,478)	-147.8%
Financial income/(expenses)	8,263	25.5%	17,819	63.5%	(9,556)	-53.6%
Foreign exchange gains/(losses)	(89)	-0.3%	(1,034)	-3.7%	945	-91.4%
EBT	7,373	22.8%	18,462	65.8%	(11,089)	-60.1%
Taxes	(177)	-0.5%	1,443	5.1%	(1,620)	-112.3%
Profit/(Loss) for the year	7,550	23.3%	19,905	70.9%	(12,355)	-62.1%

# **STOCK PERFORMANCE**

Datalogic S.p.A. has been listed on the Italian Stock Exchange (Borsa Italiana) since 2001 - STAR segment of the MTA, Italy's screen-based stock market, which comprises medium-sized companies with market capitalizations of between €40 million and €1 billion, committed to meeting standards of excellence.

In 2021, the share showed a positive performance of 9.3%. The security reached a maximum value of €21.98 per share on June 1, 2021 and a minimum value of €14.04 on January 7, 2021. The average daily volumes exchanged in 2021 were approximately 90,000 shares, down compared to 181,600 shares reported in the previous year.



### **STOCK EXCHANGE 2021**

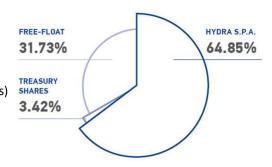
Segment EURONEXT STAR MILAN - EURONEXT MILAN

Bloomberg Code DAL.IM
Reuters Code DAL.MI

Number of 58,446,491 (of which 2,000,000 treasury shares)

**2021 min** €14.04 (January 7, 2021) **2021 max** €21.98 (June 1, 2021)

**Capitalization** €894.23 million as of December 31, 2021



# RELATIONS WITH INSTITUTIONAL INVESTORS AND SHAREHOLDERS

Datalogic actively strives to maintain an ongoing dialogue with shareholders and institutional investors, periodically arranging meetings with representatives of the Italian and international financial community, including annual roadshows organized by Borsa Italiana for companies belonging to the Euronext STAR Milan.

In 2021, the Company met 162 institutional investors in one to one, lunch meetings and corporate events.

## **RISK MANAGEMENT POLICY**

Effective risk management is a key factor in maintaining the Group's value over time. In this regard, as part of the Corporate Governance system, Datalogic has defined an Internal Control and Risk Management System compliant with the principles set forth in Art. 6 of the Corporate Governance Code related to the Internal Control and Risk Management System and, more generally, on national and international best practices.

This system constitutes the set of organizational structures, rules and procedures aimed at allowing the identification, measurement, management and monitoring of the main business risks within the Group, contributing to a sound and correct management of the company and consistent with the objectives defined by the Board of Directors and encouraging the making of informed decisions consistent with the risk appetite, as well as the dissemination of a correct knowledge of risks, legality and company values.

The Board of Directors is responsible for defining the guidelines so that the main risks pertaining to Datalogic S.p.A. and its subsidiaries are correctly identified, as well as adequately measured, managed and monitored.

The Board of Directors identifies the following corporate functions responsible for risk management, defining their respective tasks and responsibilities within the Internal Control and Risk Management System:

- <u>Executive Board</u> that identifies and assesses operational risks, directly expressed by the strategy and related to the achievement of strategic objectives in line with the execution responsibilities assigned to them.
- Control, Risks, Remuneration and Appointments Committee (composed, in line with the provisions of the Corporate Governance Code, of 3 Directors, independent and non-executive) has the task of supporting, with adequate preliminary activities, the assessments and decisions of the Board of Directors relating to the internal control and risk management system.

The general principles of risk management and the bodies entrusted with the assessment and monitoring of the same are contained in the Report on Corporate Governance, in the Organization, Management and Control Model pursuant to Legislative Decree no. 231/2001 and in the accounting and administrative control model (pursuant to art. 154 bis of the Consolidated Law on Finance).

In order to allow the organization to define the risk categories on which to focus its attention, the Datalogic Group has adopted a risk identification and classification model, starting from risk classes divided by type, in relation to the managerial level or to the company department in which they originate or to which they are responsible for monitoring and management.

The Internal Audit function systematically verifies the effectiveness and efficiency of the Internal Control and Risk Management System as a whole, reporting the results of its activities to the Chairman, the Chief Executive Officer, the Board of Statutory Auditors and the Control, Risks and Sustainability Committee and to the Supervisory Body for the specific risks related to the obligations of Legislative Decree no. 231/2001 and at least once a year to the Board of Directors.

The main risks for each of the risk families listed above are shown below. The order in which they are reported does not imply any classification, either in terms of probability of their occurrence, or in terms of possible impact.

The first-level risk families identified on the basis of the Risk Management Policy are as follows:

- External risks;
- Strategic risks;
- Operational risks;
- Financial risks.

### **EXTERNAL RISKS**

# **Country risk**

In relation to its international footprint, Datalogic is exposed to country risk, in any case mitigated by the adoption of a business diversification policy by product and geographical area, in order to allow the balancing of this risk at Group level.

### **STRATEGIC RISKS**

### **Technological Innovation**

The Group reference market is characterized by the design and production of high-tech products, with the resulting risk that the technologies might be subject to obsolescence or copied and used by other operators in the sector. In relation to this risk, the Group has developed an innovation and product development strategy updated annually and constantly monitored by the Management also with respect to the competitive scenario. The Group has set up a function dedicated to the management and protection of intellectual property, which operates by implementing all the instruments necessary to mitigate the risk of infringement. For further information, please refer to the "Research and Development" section of this Report on Operations.

### Market

The Group operates in a market that is extremely dynamic and potentially attractive for new operators with financial means greater than those of the Group. To mitigate the risk associated with these events, the Group maintains a high level of investment in research and development and a large portfolio of patents which represents a significant barrier to the entry of new competitors. The Datalogic Group also has a strong commercial structure (direct presence in the key countries where the Group operates) and a solid network of commercial partners which makes it possible to ensure a high level of customer service and thus achieve a high degree of loyalty.

### **Corporate Social Responsibility**

Datalogic has embarked on an evolutionary path aimed at strengthening its Sustainability Model and fulfilling the non-financial regulatory requirements of disclosure, introduced with Legislative Decree no. 254/2016.

Datalogic manages the risks linked to climate change, as well as the increase in regulatory constraints in relation to the reduction of greenhouse gas emissions and, more generally, the increasing push from civil society and the end consumers towards the development of industrial products and processes with less impact on the environment. Attention to the issue of climate change risk has increased and an in-depth analysis of the related risk assessment methodologies is underway. At present, the Group does not see a high risk profile in relation to climate change. The gradual move towards a low-carbon economy will not, in the Directors' expectation, have a significant impact on the business, and the technological change that may ensue is not currently expected to have a significant effect on the reference market.

### **OPERATIONAL RISKS**

The main operational risks inherent to the nature of the business are those related to the supply chain, the unavailability of production sites, the marketing of the product, information technology, health, safety at work and the environment.

## **Supply Chain**

The risk related to the supply chain can materialise with the volatility of the prices of raw materials and with the dependence on strategic suppliers that, if they were to suddenly interrupt their supply relationships, could jeopardise the production processes and the ability to fill customer orders in time. To deal with this risk, the Purchasing department constantly monitors the market in order to identify alternative suppliers, providing where possible potential replacements for supplies deemed strategic (supplier risk management program). The supplier selection process also includes the assessment of their financial strength. Any fluctuations in the main cost factors are neutralized through their partial transfer to the sales prices and a continuous process of improving production, purchase and distribution efficiency.

# **Business Interruption**

Natural or accidental events (such as earthquakes or fires), malicious behavior (vandalism) or plant malfunctions can cause damage to assets, unavailability of production sites and operational discontinuity of the same. Datalogic has therefore strengthened the mitigation process with the planning of loss prevention engineering activities on the basis of internationally recognized standards, aimed at reducing the risk of such events as much as possible, as well as implementing protections aimed at limiting their impacts, with the continuous consolidation of the current operational continuity in the Group's production sites.

### **Information Technology**

Datalogic considers the operational continuity of IT systems to be of significant importance and has implemented risk mitigation measures to ensure network connectivity, data availability and security, while at the same time ensuring the processing of personal data in relation to the European GDPR and the national regulations applicable in the individual EU member countries. To this end, Datalogic has implemented an Information Security Management System (ISMS) and obtained two ISO 27001 certificates.

Datalogic also signed a memorandum of understanding with the Postal Police for the purpose of combating cybercrime and sharing information and set up an interdepartmental committee (Cybersecurity Committee), composed of representatives of various company functions, for analysis and management of cyber risks linked to products and business areas. In addition, to ensure compliance with the data and information protection requirements along the entire value chain, Datalogic has adopted a supplementary document (SAA - Security Access Agreement) for supply contracts, with the security requirements necessary for guaranteeing company resources, to ensure proper management of IT risks associated with critical suppliers.

# **Environment, Safety and Health**

The Group is exposed to risks related to health, safety at work and the environment, which can fall into the following cases:

- insufficient protection of the health and safety of employees, which can manifest itself through the occurrence of serious accidents or occupational diseases;
- phenomena of environmental pollution linked, for example, to uncontrolled emissions, inadequate waste disposal
  or the spreading of hazardous substances on the ground;
- non-compliance or incomplete compliance with sector regulations and laws, also in relation to the regulatory volatility of some countries.

Any occurrence of these events may result in penal and/or administrative sanctions or financial outlays for Datalogic, the amount of which could be significant. Moreover, in particularly critical cases, the interventions of the public bodies in charge of the control could cause interference with normal production activities, potentially up to stopping the production lines or closing the production site itself. Datalogic deals with this type of risk with a continuous and systematic assessment of its specific risks and with the consequent reduction and elimination of those deemed unacceptable. All this is organized within a Management System (which refers to the international standards ISO 14001 and OHSAS 18001 and is certified by an independent third party) that includes both health and safety at work and environmental aspects.

With reference to other compliance risks, please refer to the Datalogic Report on Corporate Governance and Ownership Structure available on the Datalogic website.

### **FINANCIAL RISKS**

The Group is exposed to various types of corporate risk in carrying out its business, such as:

- market risk;
- credit risk;
- liquidity risk.

The management of these risks is the responsibility of the Treasury and Credit department of the Parent Company Datalogic S.p.A. in agreement with the Group's Administration and Finance department, as described in the Explanatory Notes to this Consolidated Financial Report in the section "Financial Risk Management".

Datalogic has adequate insurance coverage to reduce exposure to intrinsic risks associated with the activity carried out. All Group companies are now insured against the main risks considered strategic such as: property all risks, third party liability, product liability, product recall. The analysis and insurance transfer of risks affecting the Group is carried out in collaboration with brokers of primary standing.

### INFORMATION ON COMPANY OWNERSHIP/CORPORATE GOVERNANCE REPORT

Pursuant to and by the effects of article 123-bis, paragraph 3, of Italian Legislative Decree 58 of February 24, 1998 (as subsequently amended), the Board of Directors of Datalogic S.p.A. has approved a report on corporate governance and company ownership for the year ended December 31, 2021, separate from the Report on Operations, containing information pursuant to paragraphs 1 and 2 of article 123-bis above. This report is available to the public on the Company's website www.datalogic.com.

### OTHER INFORMATION

Datalogic S.p.A. indirectly controls some companies established and governed by the law of non-European Union countries and that have a relevant importance as per article 15 of the Consob Regulation 20249/2017 (former article 36 of the Consob Regulation 16191/2007) on the market regulation ("Market Regulation").

Also pursuant to the aforesaid regulation, the Company has implemented in-house procedures to monitor the compliance with provisions set out by the Consob regulations. In particular, the appropriate corporate management carry out a timing and periodical identification of relevant "extra-EU" companies and, with the collaboration of the companies involved, the collection of data and information is ensured, as well as the assessment of issues envisaged in the aforesaid article 15.

It should be however stated that Datalogic is fully complying with provisions set out in article 15 of the above-mentioned Consob Regulation 20249/2017, and that conditions envisaged therein are present.

The Company joined the opt-out system set forth in articles 70, paragraph 8, and 71, paragraph 1-bis, of the Issuers' Regulation (implementation regulation of the Italian Consolidated Law on Finance (TUF), concerning the rules for issuers, adopted by Consob with resolution n. 11971 of May 14, 1999, as amended), by making use of the right to depart from the obligation to publish information documents required on the occasion of significant mergers, demergers, capital increase by non-cash contributions, acquisitions and sales.

Pursuant to provisions set out by article 5, paragraph 3, letter b, of the Legislative Decree 254/2016, the Group provided separately for the Consolidated Non-Financial Report. The 2021 Consolidated Non-Financial Statement, prepared according to the "GRI Standards" reporting (or based on the "GRI G4 Sustainability Reporting Guidelines") is available on the Group's website.

# NUMBER AND VALUE OF TREASURY SHARES

As of December 31, 2021, the total number of ordinary shares was 58,446,491, including 2,000,000 held as treasury shares, equal to 3.4% of the share capital, making the number of shares in circulation at that date 56,446,491. The shares have a nominal unit value of €0.52 and are fully paid up.

### **RELATED-PARTY TRANSACTIONS**

Transactions with related parties, as disclosed in the financial statements, and described in detail in the related notes to the Income Statement items, to which reference is made, cannot be quantified as atypical or unusual, given that they can be included in the normal business of the Group companies, and are governed at arm's length.

As regards the Procedure for Transactions with Related Parties, reference is made to the documents published on the website www.datalogic.com, in the *Investor Relations* section.

With resolution no. 17221 of March 12, 2010, also pursuant and by the effects of article 2391-bis of the Italian Civil Code, Consob adopted the Regulation with provisions on transactions with related parties, then amended with resolution no. 17389 dated June 23, 2010 ("Consob Regulations").

In accordance with the Consob Regulations, in order to ensure transparency, as well as substantive and procedural rectitude in transactions carried out by Datalogic with "related parties" pursuant to the aforesaid Consob Regulations, on November 4, 2010, the Company approved a specific and structured procedure for transactions with related parties (last amendment on July 24, 2015), which can be found on the website <a href="www.datalogic.com">www.datalogic.com</a>.

Pursuant to Art. 5, paragraph 8, of the Consob Regulations, it should be noted that, over the period 01.01.2021 – 31.12.2021, the Company's Board of Directors did not approve any transaction of greater importance, as set out by Art. 3, paragraph 1, letter b) of the Consob Regulations, or any transaction with related parties of a lesser importance that had a significant impact on the Group's equity position or profit/(loss).

### **TAX CONSOLIDATION**

The Parent Company Datalogic S.p.A. and the subsidiary Datalogic S.r.l. participate in the "national tax consolidation" for the three-year period 2019-2021, governed by art. 117 et seq. of the TUIR of Hydra S.p.A., last consolidating company

of the Group. This optional regime determines the transfer by each consolidated company of the respective individual taxable income to Hydra S.p.A., which consolidates an overall tax result, valuing the unitary credit or payable position to the tax authorities. The subsidiary IP Tech S.r.I., on the other hand, has opted, starting from financial year 2021, for the transparency tax regime pursuant to Article 115 of the TUIR for the three-year period 2021-2023.

# SIGNIFICANT EVENTS DURING THE YEAR

On March 1, 2021, the acquisition of the entire share capital of M.D. Micro Detectors S.p.A. from Gruppo Finmasi was completed, through the subsidiary Datalogic S.r.l.

M.D. Micro Detectors S.p.A. (now Datasensing S.r.I.) is a company with registered office in Italy operating in the design, production and sale of industrial sensors. The acquisition was completed for a consideration of approximately €37 million, gross of the cash acquired.

On April 29, 2021, the Shareholders' Meeting appointed the new Board of Directors, to hold office for the financial years 2021-2023, and resolved to distribute an ordinary unit dividend of €0.17 per share, gross of legal withholdings, for an overall amount of €9.6 million.

On August 5, 2021, Datalogic S.p.A., holding company of the Datalogic Group, signed with a pool of banks, led by Unicredit S.p.A and with Banco BPM and BNL-BNP Paribas, a "Roller-Coaster" loan of €100 million, at a fixed interest rate, for a seven years term aimed at optimizing the existing credit lines to support growth and investments. Furthermore, in the renewed commitment of the Group on *Corporate Social Responsibility* matters, the loan agreement incorporates, for the first time in the history of Datalogic, long-term parameters and commitments in the "ESG" area, linked to strategic targets in the field of energy transition and social responsibility.

On October 29, 2021, the Independent Director, Mr Roberto Pisa resigned and on November 11, 2021, Ms Maria Grazia Filippini was appointed by co-option by the Board of Directors of Datalogic S.p.A. She will remain in office until the Shareholders' Meeting of April 29, 2022.

# SUBSEQUENT EVENTS

On February 17, 2022, the Company announced the appointment of Mr Alessandro D'Aniello as the new Group Chief Financial Officer and Investor Relator of the Group following the resignation of Ms Laura Bernardelli effective as of March 15, 2022. The appointment of Mr D'Aniello will take effect from March 16, 2022, the date on which the resignation of Ms Laura Bernardelli will also become effective.

The socio-political tensions that led to a conflict between Russia and Ukraine on February 24, 2022, the evolution of which is not yet foreseeable, led Western countries to launch economic sanctions against Russia. The Group has no offices in the countries currently directly affected by the conflict, nor do they represent significant outlet or supply markets for it. The potential effects of this phenomenon on the financial statements will be constantly monitored as the year progresses.

# **BUSINESS OUTLOOK**

In a global macroeconomic context that benefited, particularly the first part of the year, from the rapid economic recovery after the pandemic crisis, but which at the same time was affected by the sequential worsening of inflation, production constraints and logistics capacity, the Group achieved an excellent economic and financial performance during the year.

The growth in turnover reached 25.2%, a trend confirmed also at organic level where the Group has grown on a par with the main global *players* in the market. Despite the market's challenges caused by inflation and slowdowns in the supply chain, which have become more pronounced starting from the second half of the year, Datalogic closed the year 2021 improving operating margin of over 2 pts and confirming sound cash generation capacity.

The ongoing scenario for 2022 continues to show several uncertainties both at macroeconomic and geopolitical level. Under the current geopolitical context and the sharpening of the *shortage*, Revenue growth and Adjusted EBITDA % are expected in *single digit* range in the first half of the year.

With solid order backlog, in double digit growth, and the actions undertaken to reduce electronic components shortages and related cost, we expect a higher sales' conversion rate and a strong margin recovery in the second half of the year.

# **SECONDARY LOCATIONS**

The Parent Company has no secondary locations.

The Chairman of the Board of Directors (Mr Romano Volta)



# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

ASSETS (€/000)	Notes	31.12.2021	31.12.2020
A) Non-current assets (1+2+3+4+5+6+7)		457,270	384,941
1) Tangible assets		101,780	94,358
Land	1	12,524	10,066
Buildings	1	52,649	48,192
Other assets	1	32,600	32,725
Assets in progress and payments on account	1	4,007	3,375
2) Intangible assets		275,128	230,547
Goodwill	2	193,497	171,372
Development costs	2	21,786	22,108
Other	2	39,703	24,417
Assets in progress and payments on account	2	20,142	12,650
3) Right-of-use assets	3	17,138	9,048
4) Equity investments in associates	4	530	900
5) Non-current financial assets		11,805	7,823
Equity investments	6	11,805	7,823
6) Trade and other receivables	7	821	1,164
7) Deferred tax assets	12	50,068	41,101
B) Current assets (9+10+11+12+13)		361,596	322,748
8) Inventories		136,721	78,271
Raw and ancillary materials and consumables	8	83,681	37,633
Work in progress and semi-finished products	8	19,865	15,012
Finished products and goods	8	33,175	25,626
9) Trade and other receivables		105,145	82,833
Trade receivables	7	87,279	66,563
of which from associates	7	2,435	1,313
of which from related parties	7	7	7
Other receivables, accrued income and prepaid expenses	7	17,866	16,270
10) Tax receivables	9	11,443	12,004
of which to Parent Company		1,807	641
11) Current financial assets	6	-	10,152
Other	6	-	10,152
12) Current financial receivables		2,207	2,037
13) Cash and cash equivalents		106,080	137,451
Total Assets (A+B)		818,866	707,689

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

LIABILITIES (€/000)	Notes	31.12.2021	31.12.2020
A) Total Shareholders' Equity (1+2+3+4+5+6)	10	421,724	370,358
1) Share capital	10	30,392	30,392
2) Reserves	10	119,668	98,415
3) Retained earnings (losses)	10	229,691	225,816
4) Profit (loss) for the year	10	38,913	13,582
5) Group Shareholders' Equity	10	418,665	368,205
Profit (Loss) of Minority interests	10	627	300
Shareholders' Equity of Minority interests	10	2,432	1,853
6) Minority interests		3,060	2,153
B) Non-current liabilities (7+8+9+10+11+12)		119,743	128,851
7) Non-current financial payables	11	63,418	83,656
8) Tax payables		793	1,671
9) Deferred tax liabilities	12	25,844	16,217
10) Post-employment benefits	13	7,088	6,862
11) Provisions for risks and charges, non-current	14	4,314	4,375
12) Other liabilities	15	18,286	16,070
C) Current liabilities (14+15+16+17+18)		277,399	208,480
13) Trade and other payables		190,566	139,181
Trade payables	15	139,121	97,006
of which to associates	15	156	194
of which to related parties		105	50
Other payables, accrued liabilities and deferred income	15	51,445	42,175
14) Tax payables	9	12,420	7,681
of which to Parent Company		3,450	1,700
15) Provisions for risks and charges, current	14	3,484	3,852
16) Current financial payables	11	70,929	57,766
Total Liabilities (A+B+C)		818,866	707,689

# **CONSOLIDATED INCOME STATEMENT**

(€/000)	Notes	31.12.2021	31.12.2020
1) Revenues	16	600,521	479,828
Revenues from sale of products		560,752	441,491
Revenues from services		39,769	38,337
of which to related parties and associates		11,417	6,048
2) Cost of goods sold	17	343,498	263,205
of which to related parties and associates		750	588
Gross Operating Margin (1-2)		257,023	216,623
3) Other revenues	18	4,596	4,385
4) Research and development expenses	17	56,208	52,134
of which to related parties and associates		544	536
5) Distribution expenses	17	100,472	99,282
of which to related parties and associates		111	77
6) General and administrative expenses	17	54,861	49,162
of which to related parties and associates		330	236
7) Other operating expenses	17	3,064	2,024
Total operating costs		214,605	202,601
Operating result		47,014	18,407
8) Financial income	19	19,683	37,919
9) Financial expenses	19	22,306	44,346
Financial income/(expenses) (8-9)		(2,623)	(6,427)
Profit/(Loss) before taxes from continuing operations		44,391	11,980
Income taxes	20	4,851	(1,731)
Profit/(Loss) for the year from continuing operations		39,540	13,711
Net Profit/(Loss) from discontinued operations	21	-	171
Net Profit/(Loss) for the year		39,540	13,882
Basic earnings/(loss) per share (€)	22	0.70	0.24
Diluted earnings/(loss) per share (€)	22	0.69	0.24
Attributable to:			
Shareholders of the Parent Company		38,913	13,582
Minority interests		627	300

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(€/000)	Notes	31.12.2021	31.12.2020
Net Profit/(Loss) for the year		39,540	13,882
Other components of the statement of comprehensive income:			
Other components of the statement of comprehensive income which will be subsequently reclassified to Profit/(Loss) for the year:			
Profit/(Loss) on derivative financial instruments (cash flow hedge)	10	(155)	191
Profit/(Loss) due to translation of the accounts of foreign companies	10	20,694	(24,219)
Total other components of the statement of comprehensive income which will be subsequently reclassified to Profit/(Loss) for the year		20,539	(24,028)
Other components of the statement of comprehensive income which will not be subsequently reclassified to Profit/(Loss) for the year			
Actuarial gains (losses) on defined-benefit plans		235	158
of which tax effect		(56)	(38)
Profit/(Loss) from financial assets at FVOCI	10	3,259	(1,572)
of which tax effect		(37)	17
Total other components of the statement of comprehensive income which will not be subsequently reclassified to Profit/(Loss) for the year		3,494	(1,414)
Total profit/(loss) of Comprehensive Income Statement		24,033	(25,442)
Total comprehensive Profit/(Loss) for the year		63,573	(11,560)
Attributable to:			
Shareholders of the Parent Company		62,667	(11,860)
Minority interests		906	300

# CONSOLIDATED STATEMENT OF CASH FLOW

(€/000)	Notes	31.12.2021	31.12.2020
Profit/(Loss) before taxes		44,391	12,151
Depreciation of tangible assets and write-downs	1, 2	12,825	12,431
Amortization of intangible assets and write-downs	1, 2	15,678	11,090
Depreciation of right-of-use assets	3	4,253	5,146
Losses (Gains) from sale of fixed assets	17, 18	89	(752)
Change in provisions for risks and charges	14	(592)	(996)
Financial Income/(Expenses)	19	2,623	6,427
Other non-monetary changes		2,624	(3,950)
Cash flow generated (absorbed) from operations before changes in working capital		81,891	41,547
Change in trade receivables	7	(14,289)	8,073
Change in final inventories	8	(53,274)	24,432
Change in trade payables	15	39,007	(5,248)
Change in other current assets	7	(822)	8,847
Change in other current liabilities	15	7,920	(4,735)
Change in other non-current assets	6	343	(162)
Change in other non-current liabilities	5	2,216	(547)
Cash flow generated (absorbed) from operations after changes in working capital		62,992	72,207
Change in taxes		(7,165)	(1,611)
Interest paid		(2,863)	(3,038)
Interest collected		482	557
Cash flow generated (absorbed) from operations (A)		53,446	68,115
Increase in intangible assets	2	(16,681)	(21,284)
Decrease in intangible assets	2		1
Increase in tangible assets	1	(10,016)	(21,508)
Decrease in tangible assets	1	212	120
Cash paid for business acquisition, net of cash acquired		(34,972)	(1,131)
Change in investments and current and non-current financial assets	5	10,072	18,644
Cash flow generated (absorbed) from investments (B)		(51,384)	(25,158)
Payment of financial liabilities	11	(69,171)	(27,034)
Taking out new financial liabilities	11	51,027	-
Other changes in financial liabilities	11	1,055	(437)
Payments of financial liabilities for leasing		(4,450)	(5,224)
(Purchase)/sale of treasury shares	10	(4,197)	(6,786)
Dividend payment	10	(9,638)	(17,007)
Effect of change in cash and cash equivalents		1,942	(859)
Cash flow generated (absorbed) from financial activity (C)		(33,432)	(57,347)
Net increase (decrease) in available cash (A+B+C)		(31,370)	(14,390)
Net cash and cash equivalents at beginning of period		137,451	151,841
Net cash and cash equivalents at end of period		106,080	137,451

# **CHANGES IN CONSOLIDATED SHAREHOLDERS' EQUITY**

Description	Share capital	Share premiu m reserve	Treasury shares	Translation reserve	Other reserve s	Retaine d earnings	Group Profit (Loss)	Group Shareholder s' Equity	Profit (Loss) of Minority interests	Minority interest capital and reserve	Shareholder s' Equity of Minority interests	Profit (Loss)	Shareholder s' Equity
01.01.2021	30,392	111,779	(21,899)	2,331	6,204	225,816	13,582	368,205	300	1,853	2,153	13,882	370,358
Allocation of earnings						13,582	(13,582)	-	(300)	300	-	(13,882)	-
Dividends						(9,638)		(9,638)			-	-	(9,638)
Treasury shares			(4,197)					(4,197)			-	-	(4,197)
Share-based incentive plan					1,696			1,696			-	-	1,696
Other changes						(68)		(68)			-	-	(68)
Profit/(Loss) for the year							38,913	38,913	627		627	39,540	39,540
Other components of the													
Statement of comprehensive				20,415	3,339			23,754		279	279	-	24,033
income													
Total comprehensive Profit (Loss)				20,415	3,339		38,913	62,667	627	279	906	39,540	63,573
31.12.2021	30,392	111,779	(26,096)	22,746	11,239	229,692	38,913	418,665	627	2,432	3,060	39,540	421,724

Description	Share capital	Share premiu m reserve	Treasury shares	Translation reserve	Other reserves	Retaine d earning s	Group Profit (Loss)	Group Shareholde rs' Equity	Profit (Loss) of Minority interests	Minority interest capital and reserve	Shareholde rs' Equity of Minority interests	Profit (Loss)	Shareholde rs' Equity
01.01.2020	30,392	111,779	(15,113)	26,550	5,756	192,885	50,069	402,318	212	1,641	1,853	50,281	404,171
Allocation of earnings						50,069	(50,069)	-	(212)	212	-	(50,281)	-
Dividends						(17,007)		(17,007)			-	-	(17,007)
Treasury shares			(6,786)					(6,786)			-	-	(6,786)
Share-based incentive plan					1,540			1,540			-	-	1,540
Other changes					131	(131)		-			-	-	-
Profit/(Loss) for the year							13,582	13,582	300		300	13,882	13,882
Other components of the Statement of comprehensive income				(24,219)	(1,223)			(25,442)			-	-	(25,442)
Total comprehensive Profit (Loss)				(24,219)	(1,223)		13,582	(11,860)	300	-	300	13,882	(11,560)
31.12.2020	30,392	111,779	(21,899)	2,331	6,204	225,816	13,582	368,205	300	1,853	2,153	13,882	370,358



## EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### **GENERAL INFORMATION**

The Datalogic Group is the global leader in the markets of automatic data capture and process automation. The Group is specialized in the design and production of bar code readers, mobile computers, detection, measurement and security sensors, vision and laser marking systems and RFID.

Its pioneering solutions contribute to increase efficiency and quality of processes in the areas of Retail, Manufacturing, Transportation & Logistics, and Healthcare, along the entire value chain.

Datalogic S.p.A. (hereinafter "Datalogic", the "Parent Company" or the "Company") is a joint-stock company listed on Euronext STAR Milan of Borsa Italiana S.p.A. and is headquartered in Italy. The address of the registered office is Via Candini, 2 - Lippo di Calderara (BO).

This Consolidated Annual Financial Report for the year ended December 31, 2021 includes the figures of the Parent Company and its subsidiaries (defined hereinafter as "Group") and its minority interests in associates.

The publication of this Consolidated Annual Financial Report as of December 31, 2021 of the Datalogic Group was authorized by resolution of the Board of Directors dated March 10, 2022.

## **BASIS OF PRESENTATION**

#### 1) General criteria

Pursuant to European Regulation no. 1606/2002, the consolidated financial statements were prepared in compliance with the International Accounting Standards (IAS/IFRS) issued by the IASB - International Accounting Standards Board and endorsed by the European Union, pursuant to European Regulation 1725/2003 and subsequent amendments, with all the interpretations of the International Financial Reporting Standards Interpretations Committee ("IFRS-IC"), formerly the Standing Interpretations Committee ("SIC"), endorsed by the European Commission at the date of approval of the draft financial statements by the Board of Directors of the Parent Company and contained in the related EU Regulations published at this date, and in compliance with the provisions of Consob Regulation 11971 of 05/14/99 and subsequent amendments.

This Consolidated Annual Financial Report is drawn up in thousands of euro, which is the Group's "functional" and "presentation" currency.

# 2) Financial statements

The financial statements adopted are compliant with those required by IAS 1 and were used in the Consolidated Financial Statements for the year ended on December 31, 2020, in particular:

- current and non-current assets, as well as current and non-current liabilities are disclosed separately in the Statement of Financial Position. Current assets, which include cash and cash equivalents, are those set to be

realized, sold or used during the Group's normal operational cycle; current liabilities are those whose extinction is envisaged during the Group's normal operating cycle or in the 12 months after the reporting date;

- with regard to the Income Statement, cost and revenue items are disclosed based on grouping by function, as
   this classification was deemed more explanatory for understanding the Group's economic result;
- the Statement of Comprehensive Income presents the components that determine profit/(loss) for the period and the costs and revenues reported directly under shareholders' equity;
- the Statement of Cash Flow is presented using the "indirect method".

The Consolidated Annual Financial Report was prepared based on the draft Financial Statements as of December 31, 2021, drawn up by the Boards of Directors or, if available, based on the Financial Statements approved by the Shareholders' Meetings of the related consolidated companies, duly adjusted, if applicable, to align them to the classification and accounting criteria adopted by the Group.

The Consolidated Annual Financial Report was prepared in compliance with the general criterion of a reliable and true vision of the Group's financial position, financial performance and cash flows, on a going concern and on an accrual basis, in compliance with the general principles of consistency of presentation, relevance and aggregation, no offsetting and comparability of information.

The Statement of Changes in Shareholders' Equity analytically details the changes occurring in the financial year and in the previous financial year.

In preparing the Consolidated Annual Financial Report, the historic cost principle has been adopted for all assets and liabilities except for some financial assets for which the fair value principle has been applied.

Preparation of IFRS-compliant financial statements requires the use of some estimates. Reference is made to the section describing the main estimates made in this set of consolidated financial statements.

The Accounting Standards were uniformly applied to all Group companies and for all periods presented.

This Consolidated Annual Financial Report is drawn up in thousands of Euro, which is the Group's "functional" and "presentation" currency as envisaged by IAS 21.

#### 3) Consolidation standards and policies

#### **Subsidiaries**

As defined in IFRS 10, control is obtained when the Group is exposed or has rights to variable returns from its involvement with the investee and, at the same time, has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if, and only if the Group has:

- power over the investee (i.e. the investor has existing rights that give it the ability to direct the investee's relevant activities);
- exposure, or rights, to variable returns from its involvement with the investee;
- the ability to use its power over the investee to affect the amount of the investor's returns.

In general, it is assumed that the majority of votes entails a control. To support this assumption, and when the Group holds less than the majority of votes (or similar rights), the Group considers all relevant facts and circumstances in order to define whether it controls the investees, including:

- agreements with holders of other voting rights;
- rights resulting from agreements;
- voting rights and potential voting rights of the Group.

The Group reconsiders whether it has the control on an investee if the facts and circumstances show that changes occurred in one or more of the three elements used for the definition of control. An investee is consolidated when the Group obtains its control and the consolidation ends when the Group loses control. Assets, liabilities, revenues and costs of the investee, which is acquired or sold during the year, are included in the Consolidated Financial Statements at the date in which the Group obtains control until the date in which the Group no longer exercises control on the entity.

In order to ensure consistency with the Group accounting criteria, when necessary the financial statements of the investees are adequately adjusted. All assets and liabilities, Shareholders' Equity, revenues, costs and intercompany cash flows related to transactions between Group entities are entirely derecognized when consolidated.

Changes in equity investments in an investee that do not entail the loss of control are recognized in Shareholders' Equity.

If the Group loses control in an investee, all related assets (including goodwill), liabilities, minority interests and other components in the Shareholders' Equity must be derecognized, while any possible profit or loss will be recognized in the Income Statement. The equity interest possibly maintained must be recognized at fair value.

Reciprocal payables and receivables and cost and revenues transactions between consolidated companies and the effects of all significant transactions between them are eliminated. More specifically, profits not yet realized with third parties, stemming from intercompany transactions including those originating, as of the reporting date, from the measurement of inventories, have been eliminated if present.

## **Business Combinations**

Business combinations are accounted for by using the acquisition method. The cost of an acquisition is measured as the sum of the consideration transferred, measured at fair value on the acquisition date and the amount of minority interests in the acquired company. For all business combinations, the Group assesses whether to measure the minority interests in the acquired company at fair value or as a proportion of the minority shareholdings in the net identifiable assets of the acquired company. The acquisition costs are recognized in the year under administrative expenses.

If the business combination is carried out in more than one step, the equity investment previously held is recalculated at fair value at the acquisition date and any resulting profit or loss is recognized in the Income Statement.

Any contingent consideration, to be recognized, is measured by the purchaser at fair value on the acquisition date. The change in fair value of the potential amount stated as financial asset or liability must be recognized in the Income Statement.

Goodwill is initially measured at cost, which is the surplus of the consideration paid, as compared to the fair value of the net identifiable assets acquired and the liabilities undertaken by the Group. If the fair value of the acquired net assets exceeds the aggregate amount paid, the Group assesses whether all assets acquired and liabilities undertaken have been correctly identified and then reviews the procedures used to determine the amounts to be recognized at the acquisition date. If the new measurement highlights a fair value of net assets acquired, which is higher than the amount paid, the difference (profit) is recognized in the Income Statement.

After initial recognition, goodwill is measured at cost, less any cumulative impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is allocated, since the acquisition date, to each Group

CGU, which is expected will benefit from synergies of the business combination, regardless of the fact that other assets or liabilities related to the acquired entity are allocated to those CGUs.

#### **Associates**

Associates are companies in which the Group has significant influence but does not exercise control over operations. Significant influence is presumed to exist when the Group holds 20 to 50 percent of voting rights. In the absence of this assumption, the Group assesses specific facts and circumstances to check the presence of significant influence.

Equity investments in associates are measured at equity. Under this method, the equity investment in an associate is initially recognized according to the aforesaid acquisition method and the carrying value is increased or decreased to recognize the portion of the profits or losses of the investee that are realized after the acquisition. The goodwill concerning the associate is included in the carrying value of the investment and is not subject to amortization.

The Group's share of associates' post-acquisition profits or losses is recognized in the Income Statement, whereas its post-acquisition share of changes in reserves is recognized in reserves. Cumulative post-acquisition changes are included in the investment's carrying value.

Unrealized profits relating to transactions between the Group and its associates are eliminated in proportion to the Group's interests in such associates. Unrealized losses are also eliminated unless the loss is considered to represent impairment of the assets transferred. Accounting standards adopted by associates are adapted when necessary to ensure consistency with the policies adopted by the Group.

Upon losing significant influence over an associate, the Group measures and recognises the residual equity investments at fair value. Any difference between the carrying value of the equity investments on the date that significant influence is lost, as well as the fair value of the residual equity investments and the consideration received must be recognized in the Income Statement.

# 4) Translation criteria of foreign currency financial statements

Financial statements drafted in currencies other than the currency in which the Group's consolidated financial statements are presented, i.e. the Euro, are consolidated using the method described above, subject to conversion into Euro. The conversion is carried out as follows:

- The assets and liabilities are converted using the exchange rates in force on the reference date of the consolidated financial statements;
- Costs and revenues are converted at the average exchange rate for the year;
- Exchange rate differences generated by the conversion of the income statement items at a different rate from the closing rate and from the translation of the opening shareholders' equities at an exchange rate different from the one at the end of the reporting year are recognized under comprehensive income in the "Translation reserve", with this reserve being recognized in full in the income statement in the year in which the Group sells or loses control of the investee:
- Goodwill and fair value adjustments related to the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing exchange rate for the year.

The exchange rates used to determine the countervalue in Euro of financial statements expressed in foreign currency of subsidiaries (currency for 1 Euro) are shown hereunder:

Currency (ISO Code)	Quantity of currency for 1 Euro				
	December 2021	December 2020	December 2020		
	Final exchange	Average	Final exchange	Average	
	change	exchange rate for	change	exchange rate for	
		the year		the year	
US Dollar (USD)	1.1326	1.1827	1.2271	1.1422	
British Pound Sterling (GBP)	0.8403	0.8596	0.8990	0.8897	
Swedish Krona (SEK)	10.2503	10.1465	10.0343	10.4848	
Singapore Dollar (SGD)	1.5279	1.5891	1.6218	1.5742	
Japanese Yen (JPY)	130.3800	129.8767	126.4900	121.8458	
Australian Dollar (AUD)	1.5615	1.5749	1.5896	1.6549	
Hong Kong Dollar (HKD)	8.8333	9.1932	9.5142	8.8587	
Chinese Renminbi (CNY)	7.1947	7.6282	8.0225	7.8747	
Brazilian Real (BRL)	6.3101	6.3779	6.3735	5.8943	
Mexican Peso (MXN)	23.1438	23.9852	24.4160	24.5194	
Hungarian Forint (HUF)	369.1900	358.5161	363.8900	351.2494	

# 5) Accounting policies and standards applied

The accounting criteria used to prepare the Group's Consolidated Financial Statements for the year ended December 31, 2021 are described below. The accounting standards described have been consistently applied by all Group entities.

## **Tangible assets**

Owned tangible assets are initially recognized at the cost of contribution, purchase, or in-house construction. The cost comprises all directly attributable costs necessary to make the asset available for use (including, when significant and in the presence of effective obligations, the present value of the estimated costs for decommissioning and removal of the asset and for reinstatement of the location), net of trade discounts and allowances.

Some tangible assets in the "Land and buildings" categories were measured at fair value (market value) as of January 1, 2004 (IFRS transition date) and this value was used as the deemed cost. The cost of buildings is depreciated net of the residual value estimated as the realization value obtainable via disposal at the end of the building's useful life.

Costs incurred after purchase are recognized in the asset's carrying value, or are recognized as a separate asset, only if it is thought likely that the future economic benefits associated with the asset will be enjoyed and the asset's cost can be reliably measured. Maintenance and repair costs or replacement costs that do not have the above characteristics are recognized in the income statement in the year in which they are borne.

Tangible assets are depreciated on a straight-line basis each year - starting from the time when the asset is available for use, or when it is potentially able to provide the economic benefits associated with it - according to economic/technical rates determined according to assets' residual possibility of use and taking into account the month when they became available for use in the first year of utilization.

Land is considered to be an asset with an indefinite life and therefore not subject to depreciation.

The depreciation rates applied by the Group are as follows:

Asset category	Annual depreciation rates
Property:	
Buildings	2% - 3.3%
Land	0%
Plant and equipment:	
Automatic operating machines	20% - 14.29%
Furnaces and appurtenances	14%
Generic/specific production plant	20% - 10%
Other assets:	
Plants pertaining to buildings	8.33% - 10% - 6.67%
Lightweight constructions	6.67% - 4% - 33.3%
Production equipment & electronic instruments	20% - 10%
Moulds	20%
Electronic office machinery	33% - 20% - 10%
Office furniture and fittings	10% - 6.67% - 5%
Cars	25%
Freight vehicles	14%
Trade show & exhibition equipment	11% - 20%
Improvements to third-party assets	Contract duration

If, regardless of the depreciation already posted, an impairment emerges, the asset is written down; if the reasons for write-down disappear in later years, the original value is reinstated. The residual value and useful life of assets are reviewed at least at each year-end in order to assess any significant changes in value.

#### Assets held under lease contracts

Assets held by the Group under lease contracts, including operating leases, in accordance with IFRS 16, in force since January 1, 2019, are recorded under assets with a financial payable as a contra-entry. In particular, the assets are recognized at a value equal to the present value of future payments at the date of signing of the contract, discounted using the applicable incremental borrowing rate for each contract, and depreciated over the duration of the underlying contract, taking into account the effects of any extension or early termination clauses whose exercise was deemed reasonably certain.

In compliance with the provisions of IFRS 16, starting from January 1, 2019, the Group identifies contracts for which it obtains the right to use an identifiable asset for a period of time in exchange for a consideration as leases.

For each lease contract, starting from the commencement date, the Group recognises an asset (right of use of the asset) under tangible assets as a contra-entry to a corresponding financial liability (lease payable), with the exception of the following cases: (i) short-term lease contracts; (ii) low value lease contracts applied to situations in which the leased asset has a value not exceeding £5 thousand (new value).

For the short-term and low value lease contracts, the financial liabilities related to the leases and corresponding right of use are not recognized, but the lease payments are recognized in the income statement on a straight-line basis for the duration of the corresponding contracts.

In the case of a complex contract that includes a lease component, the latter is always managed separately from the other services included in the contract.

Rights of use are shown in a specific item of the financial statements. At the time of initial recognition of the lease contract, the right of use is recognized at a value corresponding to the lease payable, determined as described above,

increased by the instalments paid in advance and the accessory charges and net of any incentives received. Where applicable, the initial value of the rights of use also includes the related costs of dismantling and restoring the area.

The situations that involve the recalculation of the lease payable imply a corresponding change in the value of the right of use.

After initial recognition, the right of use is depreciated on a straight-line basis, starting from the commencement date, and subject to write-downs in the event of impairment. Depreciation is carried out on the basis of the shorter of the duration of the lease contract and the useful life of the underlying asset; however, if the lease agreement provides for the transfer of ownership, possibly also due to the use of redemption options included in the value of the right of use, depreciation is carried out on the basis of the useful life of the asset.

Lease payables are shown in the financial statements under current and non-current financial liabilities, together with the other financial payables of the Group. At the time of initial recognition, the lease payable is recorded on the basis of the present value of the lease instalments to be paid determined using the implicit interest rate of the contract (i.e. the interest rate that makes the present value of the sum of the payments and the residual value equal to the sum of the fair value of the underlying asset and the initial direct costs incurred by the Group); if this rate is not indicated in the contract or easily determinable, the present value is determined using the "incremental borrowing rate", i.e. the incremental interest rate that, in a similar economic context and in order to obtain a sum equal to the value of the right of use, the Group would have paid for a loan with similar duration and guarantees.

The lease payments subject to discounting include: fixed payments; variable fees due to an index or a rate; the redemption price, if any and if the Group is reasonably certain to use it; the amount of payment envisaged for any issue of guarantees on the residual value of the asset; the amount of penalties to be paid in the event of the exercise of options for early termination of the contract, where the Group is reasonably certain to exercise them.

After initial recognition, the lease payable is increased to take account of the interest accrued, determined on the basis of the amortized cost, and decreased against the lease payments paid.

In addition, the lease payable is subject to restatement, up or down, in the event of changes to the contracts or other situations envisaged by IFRS 16 that involve a change in the amount of the instalments and/or the duration of the lease. In particular, in the presence of situations that involve a change in the estimate of the probability of exercise (or non-exercise) of the options for renewal or early termination of the contract or in the redemption (or not) provisions of the asset upon expiry of the contract, the lease payable is restated by discounting the new value of the instalments to be paid on the basis of a new discount rate.

#### **Intangible assets**

Intangible assets are recognized under assets in the statement of financial position when it is likely that use of the asset will generate future economic benefits and when the asset's costs can be reliably calculated. They are initially recognized at the value of contribution or at acquisition or production cost, inclusive of any ancillary costs.

If tangible and intangible assets are sold, the date of disposal will be the date when the purchaser obtains the control of the assets, pursuant to requirements set forth on performance obligations by the IFRS 15 standard. The profit or loss generated by the consideration is accounted for in the Income Statement and is determined according to requirements to determine the transaction price envisaged by IFRS 15. The following amendments to the estimated consideration used to determine the profit or loss must be recognized pursuant to requirements set forth by IFRS 15 in relation to changes in the transaction price.

# Goodwill

Goodwill is recognized, in accordance with what was previously indicated with reference to business combinations in note 3) Consolidation standards and policies. After initial recognition, goodwill is measured at cost less any cumulative impairment losses.

Goodwill is allocated to the cash generating units (CGUs) and is tested for impairment annually or more frequently, if events or changes in circumstances suggest possible loss of value, pursuant to IAS 36 – "Impairment of Assets".

If the goodwill has been allocated to a cash generating unit (CGU) and the entity disposes of part of this unit, the goodwill associated with the sold unit must be included in the carrying value of the asset when the profit or loss on disposal is determined. The goodwill associated with the disposed asset must be determined on the basis of the values relating to the disposed asset and the part of the CGU that was maintained. The same criterion of related values is applied also when the format of the internal reporting is changed and affects the composition of the cash generating units that received the goodwill, in order to define its new allocation.

#### **Research and Development expenses**

As required by IAS 38, research costs are entered in the Income Statement at the time when the costs are incurred. Development costs for projects concerning significantly innovative products or processes are capitalized only if it is possible to demonstrate:

- the technical possibility of completing the intangible asset in such a way as to make it available for use or sale;
- the intention of completing the intangible assets for use or sale;
- the ability to use or sell the intangible asset;
- the ability to reliably measure the cost attributable to the intangible asset during its development;
- the availability of adequate technical, financial or other resources to complete the intangible asset's development and for its use or sale;
- how the intangible asset will generate probable future economic benefits.

In the absence of any one of the above requirements, the costs in question are fully recognized in the Income Statement at the time when they are borne.

Development costs have a finite useful life and are capitalized and amortized on a straight-line basis from the start of the product's commercial production for a period equal to the useful life of the products to which they refer.

#### Other intangible assets

Other intangible assets include special intangible assets purchased by the Group, also as part of business combinations, and therefore they were identified and recognized at fair value at the acquisition date according to the purchase method of accounting mentioned above.

These assets are considered to be intangible assets of finite duration and are amortized over their presumable useful life (see the next table).

### **Depreciation**

Intangible assets of finite duration are systematically amortized according to their projected future usefulness, so that the net value at the reporting date corresponds to their residual usefulness or to the amount recoverable according to corporate business plans. Amortization starts when the asset is available for use.

The useful life for each category is detailed below:

DESCRIPTION	Useful Life - years
Goodwill	Indefinite useful life
Development costs	3/5
Other intangible assets:	
- Software licences	3/5
- Patents (formerly PSC)	20
- Patents	10
- Know-how	10
- Customer portfolio	15
- SAP licences	10
- User licences	Contract duration

Intangible assets with an indefinite useful life are not amortized but tested to identify any impairment of value annually, or more frequently when there is evidence that the asset may have suffered impairment. The residual values, the useful lives and the amortization of intangible assets are reviewed at each year end and, when required, corrected prospectively. The useful lives remained unchanged compared to the previous year.

#### **Impairment**

Tangible and intangible assets are tested for impairment in the presence of specific indicators of loss of value, whereas intangible assets with an indefinite life and goodwill are tested at least annually.

The aim of this impairment test is to ensure that tangible and intangible assets are not carried at a value exceeding their recoverable value, consisting of the higher between their fair value, less selling costs and their value in use.

Value in use is calculated based on the future cash flows that are expected to originate from the asset or CGU (cash generating unit) to which the asset belongs. Cash flows are discounted to present value using a discount rate reflecting the market's current estimate of the time value of money and of the risks specific to the asset or CGU to which presumable realization value refers.

If the recoverable value of the asset or CGU, to which it belongs, is less than the net carrying value, the asset in question is written down to reflect its impairment, with recognition of the latter in the Income Statement for the year.

Impairment losses relating to CGUs are allocated firstly to goodwill and, for the remaining amount, to the other assets on a proportional basis.

If the reasons causing it ceases to exist, impairment is reversed within the limits of the amount of what would have been the book value, net of amortization calculated using the historical cost, if no impairment had been recognized. Any reinstatements of value are recognized in the Income Statement. The value of goodwill, previously impaired, cannot be recovered, as envisaged by the International Accounting Standards.

## Financial assets and liabilities

The Group measures some financial assets and liabilities at fair value. Fair value is the price that would be received for the sale of an asset or that would be paid for transfer of a liability in a normal transaction between market operators at the date of measurement.

A measurement of fair value assumes that the sale of the asset or transfer of the liability takes place:

- in the main market of the asset or liability; or
- when there is no main market, in the market most advantageous for the asset or liability.

The main market or most advantageous market must be accessible for the Group. The fair value of an asset or liability is measured by adopting the assumptions that the market operators would use in determining the price of the asset or liability, presuming that they act to meet their economic interest in the best way. Measurement of the fair value of a non-financial asset considers the capability of a market operator to generate economic benefits by using the asset in its maximum and best use or by selling it to another market operator that would use it in its maximum and best use.

The Group uses measurement methods that are appropriate for the situation, and for which data available to measure fair value are sufficient, while maximising the use of relevant inputs observable and limiting the use of non-observable inputs. All assets and liabilities measured or recognized at fair value are classified based on a fair value hierarchy and described hereunder:

- Level 1 listed prices (not adjusted) in active markets for identical assets or liabilities the entity of which is identifiable at the measurement date;
- Level 2 input data other than listed prices included in Level 1 which can be observed, either directly or indirectly for the asset or liability to be measured;
- Level 3 the valuation techniques for which input data cannot be observed for the asset or liability to be measured.

The fair value measurement is classified entirely at the same fair value hierarchy level in which the lowest hierarchy input used for the measurement is stated.

As regards assets and liabilities that are recognized in the financial statements on a recurring basis, the Group determines whether transfers between hierarchy levels occurred while revising the classification at each annual reporting date.

#### Financial instruments

A financial instrument is any contract generating a financial asset for an entity and a financial liability or an equity instrument for another entity.

#### Financial assets

The financial assets are initially recognized at their fair value, increased by their ancillary charges if the financial assets are not recognized at their fair value through profit or loss. Trade receivables that do not include a significant financing component are excluded. For these receivables the Group applies the practical expedient and measures them at the transaction price, as determined pursuant to IFRS 15.

Upon recognition, for future measurements, financial assets are stated based on four possible measurement modalities:

- Financial assets at amortized cost;
- Financial assets at fair value through OCI with a reclassification of cumulative profits and losses;
- Financial assets at fair value through OCI without reversal of cumulative profits and losses when eliminated (equity instruments);
- Financial assets at fair value through profit or loss.

The selection of the classification of financial assets depends on the following:

- nature of financial assets, determined primarily by the characteristics of expected contractual cash flows;
- business model that the Group applies to the management of the financial assets in order to generate cash flows, which might result from the collection of contractual cash flows, as well as from the sale of financial

assets or from both.

In order to classify and measure a financial asset at amortized cost or at fair value through other comprehensive income, this asset shall generate cash flows that depend solely on payments of principal and interest (SPPI). This measurement is defined as SPPI test and it is performed at individual instrument level.

Financial assets are derecognized from the financial statements when the right to receive cash no longer exists, the Group has transferred the right to receive cash flows from the asset or has assumed the contractual obligation to pay them to a third party in their entirety and without delay and (1) has transferred essentially all the risks and benefits of ownership of the financial asset or (2) has not transferred or essentially held all the risks and benefits of the asset, but has transferred control of the asset.

In the cases in which the Group has transferred the rights to receive cash flows from an asset or has signed an agreement based on which it retains the contractual rights to receive the cash flows of the financial asset, but takes on a contractual obligation to pay the cash flows to one or more beneficiaries (pass-through), it assesses whether and to what extent it has retained the risks and benefits pertaining to the ownership.

Valuations are regularly carried out in order to verify whether there is objective evidence that a financial asset or a group of assets may have suffered impairment. If there is objective evidence, the impairment is recognized as a cost in the income statement for the year.

As regards trade receivables and contract-related assets, the Group applies a simplified approach in calculating the expected losses. Therefore, the Group does not monitor changes in credit risk, but the expected loss is fully recognized at each reference date. As an instrument to determine the expected losses, the Group has defined a matrix system based on historical information, reviewed to take account of prospective elements, with reference to the specific types of debtors and their economic environment.

#### Financial liabilities

Financial liabilities are measured at amortized cost. Expenses are recognized in the income statement with the effective interest rate method, except for financial liabilities acquired for trading or derivatives (see following paragraph), or financial liabilities designated at FVTPL by the Management at first-time recognition, which are measured at fair value with counter-entry in the income statement.

Financial guarantees given are agreements envisaging a payment to repay the owner of a debt security against a loss incurred due to a non-payment by the debtor at the contractual maturity term. If the financial guarantees are issued by the Group, they are initially recognized as liabilities at fair value, increased by transaction costs that are directly attributable to the issue of the guarantee itself. The liability is then measured at the higher between the best estimated disbursement, required to fulfil the guaranteed obligation at the reporting date, and the initially recognized amount, less accumulated amortization.

A financial liability is written off when the obligation underlying the liability has been extinguished, annulled or fulfilled. If an existing financial liability is replaced by another one from the same lender, under conditions that are essentially different, or if the terms and conditions of an existing liability are essentially amended, this change or amendment will be treated as a reversal of the original liability and a recognition of a new liability, with recognition in the Income Statement of any differences involving the carrying values. In the event of amendments on financial liabilities defined as irrelevant, the economic effects of renegotiation are recognized in the Income Statement.

## Offsetting financial instruments

A financial asset and liability can be offset and the net balance can be shown on the Statement of Financial Position if there is a current legal right to offset the amounts recognized and there is the intention to settle the net remainder, or realize the asset and at the same time settle the liability.

#### Financial derivatives

Derivatives, including embedded derivatives, separate from the main contract, are initially recognized at fair value.

Derivatives are classified as hedging instruments when the relation between derivatives and the object matter of the hedging is formally documented and the effectiveness of the hedging, which is periodically checked, is high.

When the hedging derivatives hedge the risk of changes in fair value of the hedged instruments, they are recognized at fair value, and the effects are charged to the Income Statement. Accordingly, the hedged instruments are adjusted to reflect the changes in fair value, associated to the hedged risk.

In the event of cash flow hedges, the derivatives are designated as a hedge for exposure to variable cash flows attributable to risks that might subsequently affect the Income Statement. These risks are generally associated with an asset or liability recognized in the Financial Statements (as future payments on variable rate payables).

The effective portion of fair value change, related to the portion of derivative contracts designated as hedge derivatives pursuant to the standard, is recognized as component of the Statement of Comprehensive Income (Hedging reserve). This reserve is then charged to the profit for the year in which the hedged transaction affects the Income Statement.

The ineffective portion of fair value change, as well as the entire fair value change in derivatives that have not been designated as hedge derivatives or that do not have the requirements envisaged in the aforesaid IFRS 9, is instead recognized directly through the Income Statement.

#### **Inventories**

Inventories are measured at the lower of cost and net realisable value. Cost is calculated using the weighted average cost method. Finished and semi-finished product costs include the cost of raw materials, direct labor, and other production costs that are directly and indirectly allocable (on the basis of normal production capacity). As regards raw and ancillary materials and consumables, the estimated net realisable value is the replacement cost. As regards finished and semi-finished products, the estimated net realisable value is the sales price estimated at arm's length, less the estimated completion and sales costs.

Obsolete and slow turnover inventories are written-down based on their estimated possible use or future sale, through their entry in a special provision, adjusted by the value of inventories.

#### **Non-current Assets Held for Sale and Discontinued Operations**

The Group classifies discontinued non-current assets as held for sale if their carrying value will be recovered mainly with a sale, instead than through their continuous use. These discontinued non-current assets, classified as held for sale, are measured at the lower of their carrying amount or fair value, less sales costs. Sales costs are any additional costs directly attributable to the sale, excluding financial expenses and taxes.

The condition precedent to classify an asset as held for sale is deemed as fulfilled only when the sale is highly probable and the asset, or the discontinued group of assets, is available for immediate sale in its current conditions. The actions required for completing the sale should indicate that it is improbable that significant changes in the sale might occur or that the sale be cancelled. Management must be engaged in the sale, whose completion should be planned within one year from the date of classification.

The depreciation of property, plant and equipment and amortization of intangible assets cease when they are classified as available for sale.

The assets and liabilities classified as held for sale are presented separately under the financial statement items.

The income statement components relating to assets held for sale and discontinued operations, if relating to significant business lines or geographical areas of operation, are excluded from the result of continuing operations and are presented in the income statement on a single line as profit/(loss) deriving from assets held for sale or discontinued operations, net of the related tax effect.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, bank and postal deposits, and short-term financial investments (maturity of three months or less after purchase date) that are highly liquid, readily convertible into cash and are subject to insignificant risk of changes in value.

## **Shareholders' Equity**

Share capital consists of the ordinary shares outstanding, which are posted at par value.

Costs relating to the issue of new shares or options are classified in shareholders' equity (net of associated tax benefit relating to them) as a deduction from the proceeds of the issuance of such instruments.

#### **Treasury shares**

In the case of buyback of treasury shares, the price paid, inclusive of any directly attributable accessory costs, is deducted from the Group's Shareholders' Equity until such shares are cancelled, re-issued, or sold. When treasury shares are resold or re-issued, the proceeds, net of any directly attributable accessory costs and related tax effect, are posted as Group Shareholders' Equity.

Consequently, no profit or loss is entered in the consolidated Income Statement at the time of purchase, sale or cancellation of treasury shares.

# Liabilities for employee benefits

Post-employment benefits are calculated based on programmes that, depending on their characteristics, are either "defined-contribution programmes" or "defined-benefit programmes".

Employee benefits substantially consist of accrued provision for severance indemnities of the Group's Italian companies and of retirement provisions.

## **Defined-contribution plans**

Defined-contribution plans are formalized programs of post-employment benefits according to which the company makes payments to an insurance company or a pension fund and will have no legal or constructive obligation to pay further contributions if, at maturity date, the fund has not sufficient assets to pay all benefits for employees, in relation to the work carried out in current and previous years. These contributions, paid against a work service rendered by employees, are accounted for as cost in the pertaining period.

#### Defined-benefit plans and other long-term benefits

Defined-benefit plans are programs of post-employment benefits that represent a future obligation for the Group. The entity bears actuarial and investment risks related to the scheme.

The Group uses the projected unit credit method to determine the current value of liabilities of the scheme and the cost of services

This actuarial calculation method requires the use of objective actuarial hypotheses, compatible and based on demographic variables (mortality rate, personnel turnover) and financial variables (discount rate, future increases of salaries and wages and benefits). When a defined-benefit plan is entirely or partially financed by contributions paid to a fund, legally separate from the company, or to an insurance company, the assets in support of the above scheme are

measured at fair value. The amount of the obligation is therefore accounted for, less the fair value of assets in support of the scheme that the entity would pay to settle the obligation itself.

The revaluations, including actuarial profits and losses, the changes in the maximum threshold of assets (excluding net interest) and the yield of assets in support of the scheme (excluding net interests), are recognized immediately in the Statement of Financial Position, while debiting or crediting retained earnings through other components in the Statement of Comprehensive Income in the year in which they occur. Revaluations are not reclassified in the Income Statement in subsequent years. The other long-term benefits are intended for employees and differ from postemployment benefits. The accounting is similar to defined-benefit plans.

### **Provisions for risks and charges**

Provisions for risks and charges are set aside to cover liabilities whose amount or due date are uncertain and that must be recognized in the Statement of Financial Position when the following conditions are satisfied at the same time:

- the entity has a current obligation (legal or constructive), i.e. under way as of the reporting date, arising from a past event;
- it is probable that economic resources will have to be used to fulfil the obligation;
- the amount needed to fulfil the obligation can be reliably estimated;
- risks, for which materialization of a liability is only contingent, are disclosed in the notes to financial statements, in the section commenting on provisions, without provision being made.

In the case of events that are only remote, i.e. events that have very little likelihood of occurrence, no provisions are made and no additional or supplementary disclosure is provided.

Provisions are recognized at the value representing the best estimate of the amount the entity would pay to settle the obligation, or to transfer it to third parties, at the reporting date. If the time value of money is material, provisions are calculated by discounting expected future cash flows at a pre-tax discount rate reflecting the market's current evaluation of the cost of money over time. When discounting to present value is performed, the increase in the provision due to the passage of time is recognized as financial expense.

The funds are entered at the current value of expected financial resources, to be used in relation to the obligation. The provisions are periodically updated to reflect changes in cost estimates, realization timing and any discounted value. Estimate reviews of provisions are charged to the same item in the Income Statement that previously included the allocation and in the Income Statement for the year in which the change occurred.

The Group establishes restructuring provisions if an implicit restructuring obligation and a formal plan for restructuring exist, which created in interested third parties the reasonable expectation that the company will carry out the restructuring or because it has begun its realization or because it has already communicated its main aspects to interested third parties.

## Share-based incentive plan - Equity-settled payment transactions

Some Group employees receive a portion of their compensation under the form of share-based payments, therefore employees render their services against shares (equity-settled transactions).

The cost of equity-settled transactions is determined by the fair value at the date of the assignment, by using an adequate measurement method.

This cost is recognized under labor cost for the period in which terms and conditions related to the achievement of targets and/or the performance of the services are fulfilled, with a corresponding increase in Shareholders' Equity as a contra entry. Cumulative expenses, recognized in relation to these transactions at the reporting date of each financial year and until the maturity term, are proportionate to the maturity date and the best estimate of the number of equity instruments that will effectively accrue.

Service or performance conditions are not taken into account when the fair value of the plan is defined at the grant date. The probability that these conditions be satisfied is however taken into account while defining the best estimate of the number of equity instruments that will be held to maturity. Arm's length conditions are reflected in the fair value at the grant date. Any other term and condition related to the plan and that would not entail a performance obligation shall not be considered as a vesting condition. Non-vesting conditions are reflected in the fair value of the plan and entail the prompt accounting of the expense related to the plan, unless there are also service or performance conditions.

No expense will be recognized in relation to rights that have not accrued by reason of the non-satisfaction of performance and/or service obligations. When the rights include a market condition, or a non-vesting condition, these rights are considered to be accrued regardless of the fact that market conditions or other non-vesting conditions have been fulfilled or not. It is understood that all other performance and/or service obligations must be satisfied.

If the conditions of the plan are modified, the minimum expense to be recognized is the fair value at the grant date, in the absence of the amendment of the plan itself, provided that the original conditions of the plan be fulfilled. Moreover, an expense for each change is recognized if it entails the increase in total fair value of the payment plan, or if this change is in any case favorable for employees. This expense is measured with reference to the change date. When a plan is cancelled by the entity or the counterpart, any remaining fair value element in the plan is immediately transferred to the income statement.

#### **Income taxes**

Income taxes include current and deferred taxes. Income taxes are generally recognized in the income statement, except when they relate to items entered directly in equity, in which case the tax effect is recognized directly in equity.

Current income taxes are calculated by applying to taxable income the tax rate in force at the reporting date and include the adjustments to taxes related to prior periods.

Deferred taxes are calculated using the liability method applied to temporary differences between the amount of assets and liabilities in the consolidated financial statements and the corresponding amounts recognized for tax purposes.

Deferred tax assets are recognized for all deductible temporary differences and tax credits and losses which were not used and can be brought forward, to the extent that the existence of adequate future taxable profits is probable, against which the usage of the deductible temporary differences and the tax credits and losses brought forward can be used.

Deferred taxes are calculated at the tax rate expected to be in force at the time when the asset is sold or the liability is redeemed.

Datalogic S.p.A. and Datalogic S.r.l. participate in the "national tax consolidation", governed by art. 117 et seq. of the TUIR of Hydra S.p.A., last consolidated company of the Group. This optional regime determines the transfer by each consolidated company of the respective individual taxable income, whether positive or negative, to Hydra S.p.A., which consolidates an overall tax result by aggregating the individual tax results, including its own, valuing the unitary credit or payable position to the tax authorities. Datalogic IP Tech S.r.l., which has not participated in the "national tax consolidation" since 2021, has opted for the transparency tax regime pursuant to art. 115 TUIR for the three-year period 2021-2023, on the basis of which it transfers its total net income or tax loss to the parent companies Datalogic S.p.A and Datalogic S.r.l., both of which hold an equal 50% share capital.

#### **Revenues recognition**

Revenues are measured at fair value of the amount collected or collectable from the sale of goods or rendering of services within the scope of the Group's ordinary business activity. Revenues are disclosed net of VAT, returns, discounts and reductions and after eliminating intercompany sales.

Pursuant to IFRS 15, the Group recognizes revenues after identifying the contracts with its customers, as well as performance obligations to be fulfilled, determining the consideration to which it expects to be entitled in exchange for transferring the goods and services, and after evaluating the ways to satisfy such performance obligations (satisfaction at point in time or over the time).

Pursuant to provisions set out by IFRS 15, the Group recognizes revenues only when the following obligations have been satisfied:

- the parties in a contract have approved the contract and have undertook themselves to satisfy the related performance obligations;
- the rights of either party can be defined as regards goods and services to be transferred;
- payment terms of transferable goods and services can be defined;
- the contract is of a commercial type;
- the consideration in exchange of goods sold or services transferred will be received.

If the aforesaid requirements are fulfilled, the Group recognizes the revenues by applying the following rules.

#### Sale of goods

Revenues resulted from the sale of equipment are recognized when the control of the asset is transferred to the customer.

The Group assess if other covenants are included in the contract that represent obligations to perform actions, based on which a portion of the consideration related to the transaction should be allocated (e.g. warranties, loyalty plans for customers). In determining the transaction price for the sale of the equipment, the Group considers the impact resulting from the existence of the variable consideration, significant financing components, non-monetary considerations and considerations to be paid to the customer (if applicable).

The Datalogic Group gives commercial discounts and discounts for the achievement of certain objectives to its customers and accepts returns from the customers according to existing contractual agreements. These adjustments are recorded as a reduction in revenues. In particular, the Group gives the right to certain customers to return, under certain contractual conditions, the goods sold and to receive a full or partial refund of any amount paid or another product in exchange. Returns are accounted for in accordance with IFRS 15, recognizing:

- as a reduction in revenues, the amount of consideration which is expected for the return;
- as an increase in liabilities, the amount of future repayments to be paid to the customer by way of the credit note to be issued;
- as an increase in assets, the amount relating to inventories (and the corresponding adjustment of the cost of sales) for the right to recover the products from the customer upon settlement of the liability for future repayments.

The processes and methods for assessing and determining the estimated portion of discounts to be paid and returns to be received after the end of the year are based on the conditions agreed with the large distributors, as well as on accounting and management data produced internally and on receipts from the sales network.

## Rendering of services

The Group provides installation, maintenance, repair and technical support services. The services are rendered both separately, based on contracts signed with customers, and jointly with the sale of the goods to customers.

As regards contracts related to both the sale of assets and the rendering of services, the Group recognizes two separate obligations when the promises to transfer equipment and supply services can be divided and can be identified separately. As a consequence, the Group allocates the transaction price based on the related prices for the sale of assets and services.

#### Revenues on construction contract

Contracts that envisage the construction of an asset or the combination of closely related goods and services are recognized over time if the following conditions set out in IFRS 15 are met: (i) the service does not create an asset with an alternative use for the Group, (ii) the Group has an enforceable right to payment for performance completed until the date considered.

Revenues related to these construction contracts are recognized based on the stage of completion of performance obligations, when the control of assets and services is transferred to the customer for an amount that reflects the consideration that the Group expects to receive in exchange of the same.

The Statement of equity and financial position is disclosed as follows:

- the amount due from customers for contract works is shown as an asset, under item "trade receivables from third parties", when incurred costs, added with margins recognized (less losses), exceed the advance payments received;
- the amount due to customers for contract works is shown as a liability, under item "trade payables to third parties", when advance payments received exceed costs incurred added with margins recognized (less losses).

#### Government grants

Government grants are recognized - regardless of the existence of a formal grant resolution - when there is reasonable certainty that the company will comply with any conditions attached to the grant and therefore that the grant will be received.

Government grants, obtainable as compensation for costs already incurred or to provide immediate financial support to the recipient company with no future related costs, are recognized as income in the period in which they become receivable.

# Revenues relating to dividends and interest

Revenues relating to dividends and interest are respectively recognized as follows:

- dividends, when the right is established to receive dividend payment (with a receivable recognized in the statement
  of financial position when distribution is resolved);
- interest, with application of the effective interest rate method.

#### Dividends paid out

Dividends are recognized when shareholders have the right to receive payment. This normally corresponds to the date of the annual Shareholders' Meeting that approves dividend distribution.

The dividends distributable to Group Shareholders are recognized as an equity movement in the year when they are approved by the Shareholders' Meeting.

## Earnings per share

#### Basic

Basic EPS is calculated by dividing the Group's profit by the weighted average number of ordinary shares outstanding during the year, excluding treasury shares.

#### Diluted

Diluted EPS is calculated by dividing the Group's profit by the weighted average number of ordinary shares outstanding during the year, excluding treasury shares. For the purposes of calculation of diluted EPS, the weighted average number of outstanding shares is determined assuming translation of all potential shares with a dilutive effect, and the Group's net profit is adjusted for the post-tax effects of translation.

## Treatment of foreign currency items

#### Functional presentation currency

The items shown in the Financial Statements of each Group entity are shown in the currency of the economic environment in which the entity operates, i.e. in its functional currency. The Consolidated Financial Statements are presented in thousands of Euro, the Euro being the Parent Company's functional and presentation currency.

#### Transactions in currencies other than the functional currency

Transactions in currencies other than the functional currency are initially translated in the functional currency by using the exchange rate at the date of transaction. At the reporting date of the reference year, non-functional currency monetary assets and liabilities are converted in the functional currency at the exchange rate in force on that date. Exchange rate differences realized upon collection of receivables and payment of payables in foreign currency and those deriving from the translation of monetary assets and liabilities into non-functional currency at the reporting date are recorded in the Income Statement in the section relating to financial income and expenses. Non-monetary assets and liabilities, denominated in a non-functional currency and measured at cost, are translated at the exchange rate effective on the date of transaction, while transactions measured at fair value are translated at the exchange rate on the date in which such value is determined.

# Segment disclosure

Operating segments are identified based on the internal statements used by senior management in order to allocate resources and evaluate results (internal reporting for performance analysis) for the reference year. Based on the definition envisaged in the IFRS 8 Standard, an operating segment is a component of an entity:

- that undertakes business activities that generate costs and revenues;
- whose operating results are regularly reviewed by the top operating decision-makers of the entity for the adoption of resolutions on resources to be allocated to the segment and the evaluation of results;
- for which separate information is available.

In light of the above definition, the operating segments defined by the Group are represented by Business Units that report to the corporate top management and maintain periodic contacts to discuss operating activities, results, forecasts or plans. For the purposes of disclosures in the financial statements, the Group has then aggregated the following operating segments:

- Datalogic;
- Informatics.

The segments that are included in each single combination are in fact similar as regards the following aspects:

- a) the nature of the products;
- b) the nature of production processes;
- c) the type of customers;
- d) the methods used to distribute products/services;
- e) the economic characteristics.

The transfer prices applied to transactions between segments and concerning the exchange of goods and services rendered are governed at arm's length.

# 6) Accounting standards, amendments and IFRS interpretations applied by the Group from January 1, 2021

The following IFRS international accounting standards, amendments and interpretations have been applied for the first time by the Group as from January 1, 2021:

- On March 31, 2021, the IASB published an amendment called "Covid-19-Related Rent Concessions beyond June 30, 2021 (Amendments to IFRS 16)", extending by one year the period of application of the amendment issued in 2020, which provided the lessees with the ability to account for rent reductions related to Covid-19 without having to assess, through contract review, whether the definition of lease modification in IFRS 16 was complied with. Therefore, the lessees who have applied this option in the 2020 financial year, have recognized the effects of the reductions in rent directly in the income statement at the effective date of the reduction. The 2021 amendment, available only to entities that have already adopted the 2020 amendment, is effective as of April 1, 2021 and early adoption is allowed. The adoption of these amendments had no impact on the Group's consolidated financial statements.
  - On August 27, 2020, the IASB published, in light of the reform on interbank interest rates such as the IBOR, the document "Interest Rate Benchmark Reform Phase 2" which contains amendments to the following standards:
    - IFRS 9 Financial Instruments;
    - IAS 39 Financial Instruments: Recognition and Measurement;
    - IFRS 7 Financial Instruments: Disclosures;
    - IFRS 4 Insurance Contracts; and
    - IFRS 16 Leases.

All these amendments have entered into force on January 1, 2021. The adoption of this amendment had no impact on the Group's consolidated financial statements.

7) IFRS accounting standards, amendments and interpretations that, as of December 31, 2021, were endorsed by the European Union but whose application was not yet mandatory and early application was not adopted by the Group

On May 14, 2020, the IASB published the following amendments:

Amendments to IFRS 3 Business Combinations: the purpose of the amendments is to update the reference in
 IFRS 3 to the revised Conceptual Framework, without this leading to changes in the provisions of the principle.

- Amendments to IAS 16 Property, Plant and Equipment: the purpose of the amendments is not to allow the amount received from the sale of assets produced in the test phase of the asset to be deducted from the cost of tangible assets. These sales revenues and the related costs will therefore be recognized in the income statement.
- Amendments to IAS 37 Provisions, Contingent Liabilities and Contingent Assets: the amendment clarifies that in the estimate of the possible cost of a contract, all costs directly attributable to the contract must be considered. Consequently, the assessment of the possible cost of a contract includes not only the incremental costs (such as, for example, the cost of the direct material used in the processing), but also all the costs that the company cannot avoid since it has stipulated the contract (such as, for example, the portion of depreciation of the machinery used to fulfil the contract obligations).
- Annual Improvements 2018-2020: the amendments were made to IFRS 1 First-time Adoption of International Financial Reporting Standards, IFRS 9 Financial Instruments, IAS 41 Agriculture and the Illustrative Examples of IFRS 16 Leases.

All these amendments will enter in force on January 1, 2022. No significant effects are expected in the Group's financial statements from the adoption of this standard.

Insurance Contracts. The objective of the new standard is to ensure that an entity provides relevant information that faithfully represents the rights and obligations deriving from insurance contracts issued. The entity must apply the new standard to insurance contracts issued, including reinsurance contracts issued, to reinsurance contracts held and also to investment contracts with a discretionary participation feature (DPF). The standard applies from January 1, 2023, but early application is permitted, only for entities that apply IFRS 9 - Financial Instruments and IFRS 15 - Revenue from Contracts with Customers.

No significant effects are expected in the Group's financial statements from the adoption of this standard.

# 8) IFRS accounting standards, amendments and interpretations that are still not endorsed by the European Union

At the date of this Consolidated Annual Financial Report, the competent bodies of the European Union had not yet completed the endorsement process necessary for the adoption of the amendments and standards described below.

On January 23, 2020, the IASB published an amendment entitled "Amendments to IAS 1 Presentation of Financial Statements: Classification of Liabilities as Current or Non-current". The purpose of the document is to clarify how to classify payables and other short or long-term liabilities. The amendments come into force on January 1, 2023; early application is however permitted.

• On February 12, 2021, the IASB published two amendments called "Disclosure of Accounting Policies - Amendments to IAS 1 and IFRS Practice Statement 2" and "Definition of Accounting Estimates - Amendments to IAS 8". The amendments are aimed at improving disclosure on accounting policies in order to provide more useful information to investors and other primary users of financial statements, as well as to help companies distinguish between changes in accounting estimates and changes in accounting policies. The amendments shall apply from January 1, 2023, but earlier application is permitted.

- On May 7, 2021, the IASB published an amendment entitled "Amendments to IAS 12 Income Taxes: Deferred Tax related to Assets and Liabilities arising from a Single Transaction". The document clarifies how deferred taxes on certain transactions that may generate assets and liabilities of the same amount, such as leases and dismantling obligations, must be accounted for. The amendments shall apply from January 1, 2023, but earlier application is permitted.
- On December 9, 2021, the IASB published an amendment called "Amendments to IFRS 17 Insurance contracts: Initial Application of IFRS 17 and IFRS 9 Comparative Information". The amendment is a transition option relating to comparative information about financial assets at the date of initial application of IFRS 17. The amendment is intended to avoid temporary accounting mismatches between financial assets and liabilities of insurance contracts, and thus to improve the usefulness of comparative information for readers of financial statements. The amendments shall apply from January 1, 2023, together with the application of IFRS 17.

No significant effects are expected on the Group's financial statements from the adoption of these principles and amendments.

#### 9) Consolidation area

This Consolidated Annual Financial Report as of December 31, 2021 includes the income statement and balance sheet data of Datalogic S.p.A. and all the companies that it directly or indirectly controls.

The list of equity investments included in the consolidation area is included in Annex 2 of the Explanatory Notes, with an indication of the methodology used.

As of December 31, 2021, there was a change in the consolidation area due to the acquisition, on March 1, 2021, of the entire share capital of M.D. Micro Detectors S.p.A. (which changed its name to Datasensing S.r.l. on 11/22/2021) and its subsidiaries M.D. Micro Detectors Tianjin Co. Ltd. and Micro Detectors Iberica S.A.U.

## 10) Use of estimates and assumptions

The preparation of the IFRS-compliant Consolidated Annual Financial Report requires Directors to apply accounting standards and methodologies that, in some cases, are based on valuations and estimates, which in turn refer to historic experience and assumptions based on specific circumstances at any given time. The application of such estimates and assumptions affects the amounts related to revenues, costs, assets and liabilities, as well as contingent liabilities disclosed and any relevant information. The actual amounts of accounting items, for which these estimates and assumptions have been used, might be different from those reported due to the uncertainty characterizing the assumptions and conditions on which estimates are based.

Following are the assumptions concerning the future, as well as the other main causes of uncertainty related to estimates which, at the reporting date, show a risk to generate adjustments in the carrying values of assets and liabilities within the following financial year. The Group has based its assumptions and estimates on parameters which were available when preparing the consolidated financial statements. The current circumstances and assumptions on future developments might however change upon occurrence of market changes or events beyond the Group's control. Upon their occurrence, these changes are reflected in the assumptions.

#### Impairment of non-financial assets (Goodwill, Tangible and Intangible Assets and Rights of Use)

An impairment occurs when the book value of an asset or CGU exceeds its recoverable value, which is its fair value, less sales costs, and its value in use, whichever is higher. The fair value, less sales costs, is the amount that can be obtained from the sale of an asset or a CGU, in a free transaction between aware and willing parties, less costs for disposal. The value in use is calculated by using a discounted cash-flow model. Cash flows result from plans. The recoverable value depends much on the discounting rate used in the discounted cash flow model, as well as on cash flows expected in the future and the growth rate used for extrapolation. Key assumptions, used to determine the recoverable value for the various cash generating units, including a sensitivity analysis, are thoroughly described in Note 2.

#### **Taxes**

Deferred tax assets are recognized where it is likely that there will be in the future a taxed profit that can be used. Relevant estimates performed by the Management are required to determine the amount of tax assets that can be recognized based on the level of future taxable income, the timing of their occurrence and tax planning strategies. Deferred tax liabilities for taxes on retained earnings of subsidiaries, associates or joint ventures are recognized to the extent that they are likely to remain undistributed in the foreseeable future. Estimates performed by the Management are therefore required to determine the amount of tax assets that can be recognized and the amount of tax liabilities, whose recognition can be omitted, based on the level of future taxable income, the timing of their occurrence and tax planning strategies. The long-term nature, as well as the complexity of regulations in force in the various jurisdictions, the differences resulting from actual results and assumptions made, or future changes in such assumptions might require future adjustments to income taxes and already recorded costs and benefits.

#### Fair value of financial instruments

When the fair value of a financial asset or liability, which is recognized in the statement of financial position, cannot be measured based on quotations in an active market, fair value is determined by using various measurement techniques. Inputs included in this model are taken from observable markets, whenever possible, but when it is not possible, a certain level of estimates is required to determine fair values.

#### **Development costs**

The Group capitalized costs related to projects for the development of products. The initial cost capitalization is based on the confirmation by the Management of the technical and economic feasibility of the project. In order to determine the values to be capitalized, Directors will evaluate the expected future cash flows related to the project, as well as the discount rates to be applied and the timing when the expected benefits will arise.

## Share-based incentive plan - Equity-settled payment transactions

Some employees of the Group receive a portion of their compensation as share-based payments. The cost of equity-settled transactions is determined by the fair value of instruments at the date of the assignment. Cumulative expenses, recognized in relation to these transactions at the reporting date of each financial year and until the maturity term, are proportionate to the maturity date and the best estimate of the number of equity instruments that will effectively accrue. Evaluation processes and modalities, as well as the determination of the above-mentioned estimates, are based on assumptions that, for their nature, involve the evaluation of Directors.

### Other (Provisions for risks and charges, doubtful accounts, inventories write-down, revenues, discounts and returns)

Provisions for risks and charges are based on measurements and estimates relating to the historic data and hypotheses, which are, from time to time, deemed reasonable and realistic according to the related circumstances.

The recognition process of Group revenues includes estimates related to both the extent of revenues, based on the criterion of completion percentage, and the determination of discounts and returns granted to customers, but still

unclaimed. Evaluation processes and modalities, as well as the determination of such estimates, are based on assumptions that, for their nature, involve the evaluation of Directors.

## FINANCIAL RISK MANAGEMENT

#### **Risk factors**

The Group is exposed to various types of financial risks in the course of its business, including:

- market risk, specifically:
  - foreign currency exchange risk, relating to operations in currency areas other than that of the functional currency;
  - interest rate risk, connected with the Group's level of exposure to financial instruments, generating interest and recognized in the Statement of Financial Position;
- credit risk, deriving from trade transactions or from financing activities;
- liquidity risk, relating to availability of financial resources and access to the credit market.

Financial risk management is an integral part of management of the Datalogic Group's business activities. The management of market and liquidity risk is carried out by the Parent Company through the centralized treasury, acting directly on the market, possibly also on behalf of subsidiaries and investees. Credit risk management is instead assigned to the Group's operating units.

#### MARKET RISK

## Foreign currency exchange risk

Datalogic operates in an international environment and is exposed to translation and transaction exchange risk. **Translation risk** relates to the conversion into Euro during consolidation of the financial statements of foreign companies that have not adopted the Euro as functional and presentation currency. The key currencies are the US dollar, the Chinese Renminbi and the British pound. **Transaction risk** relates to trade transactions (foreign currency receivables/payables) and financial transactions (foreign currency borrowings or loans) of Group companies in currencies other than their functional and presentation currency. The currency to which the Group is most exposed is the US dollar.

To ensure full understanding of the impact of the foreign currency exchange risk on the Group's consolidated financial statements, a sensitivity analysis of foreign currency balances to exchange rate fluctuations was carried out. The variability parameters applied were identified among the foreign exchange rate differences considered reasonably possible, with all other variables remaining equal.

The following table shows the results of the analysis as of December 31, 2021:

USD	Nominal value	Portion exposed to exchange rate risk	5%	-5%
Exchange rates		1.1326	1.1892	1.0760
Financial assets				
Cash and cash equivalents	106,080	27,454	(1,307)	1,445
Trade and other receivables	105,966	34,128	(1,625)	1,796
Financial assets and loans	2,207	2,207	(105)	116
Financial liabilities				
Loans	134,347	1,317	63	(69)
Trade and other payables	190,566	97,061	4,622	(5,108)
Income statement impact, net			1,647	(1,820)

As of December 31, 2021, the Group has no financial instruments to hedge changes in foreign currency exchange rates.

#### Interest rate risk

The Group is exposed to interest rate risk associated with the financial assets and liabilities in place. The objective of interest rate risk management is to limit and stabilize the negative effects on cash flows subject to changes in interest rates. As of December 31, 2021, the Group has no financial instruments to hedge interest rate changes.

In order to fully understand the potential effects of fluctuations in interest rates to which the Group is exposed, we analyzed the accounting items most at risk, assuming a change of 10 basis points in the Euribor and of 10 basis points in the USD Libor. The analysis was based on reasonable assumptions. Below we show the results as of December 31, 2021:

Euribor	Nominal value	Portion exposed to interest rate risk	10bp	-10bp
Financial assets				
Cash and cash equivalents	106,080	52,641	53	(53)
Financial assets and loans	2,207			
Financial liabilities				
Loans	134,347	18,057	(18)	18
Income statement impact, net			35	(35)

Libor	Nominal value	Portion exposed to interest rate risk	10bp	-10bp
Financial assets				
Cash and cash equivalents	106,080	27,454	27	(27)
Financial assets and loans	2,207	2,207	2	(2)
Financial liabilities				
Loans	134,347	1,317	(1)	1
Income statement impact, net			28	(28)

#### **Credit risk**

The Group is exposed to credit risk, combined with commercial transactions. It therefore envisaged protection measures in order to keep the amounts outstanding to a minimum level, i.e. a specific check on receivables due, management of client credit-line limits and gathering of financial information on companies with higher exposure. A large part of Datalogic's business is conveyed on a network of known clients/distributors, with whom, statistically, no problems connected with credit recoverability have been encountered. Customers requesting deferred conditions of payment are subjected to screening procedures concerning their creditworthiness (degree of solvency). Trade receivables are subjected to individual impairment testing if they report potential and significant impairment indicators.

The Group protects itself against credit risk also through factoring instruments without recourse. As of December 31, 2021, factored trade receivables amounted to €33,052 thousand (compared to €30,349 thousand at the end of 2020). The maximum exposure to credit risk on the balance sheet date is the carrying amount of each class of financial asset presented in Note 5.

# **Liquidity risk**

The Datalogic Group's liquidity risk is minimized by prompt management by the treasury department of the Parent Company. Bank indebtedness and the management of liquidity are handled centrally via a series of instruments aimed at optimizing the management of financial resources, including cash pooling. The Parent Company manages and negotiates medium/long-term financing and credit lines to meet the Group's requirements. Centralized negotiation of credit lines and loans, together with the management of the Group's cash resources are aimed at optimizing financing costs.

We also report that, as of December 31, 2021, the Group's liquidity reserve – which includes uncommitted but undrawn credit lines of €165 million – is considered adequate to meet commitments existing as of the date the financial statements were drawn up.

The following table shows financial liabilities by maturity:

	0 - 1 year	1 - 5 years	> 5 years
Loans	62,888	50,318	
Lease financial payables	4,446	9,389	3,711
Bank overdrafts	60		
Other financial liabilities	998		
Payables to factoring companies	2,537		
Trade and other payables	190,566	18,286	
Total	261,495	77,993	3,711

#### Changes in liabilities resulting from cash flows

The change in financial liabilities is illustrated below with a distinction between the current (C) and non-current (NC) portions.

Financial liabilities - Loans	Bank bo	rrowings	Factoring debts	Lease payables		Other financial liabilities	Bank overdrafts	Total
	С	NC	С	С	NC	С	С	
01.01.2021	52,860	77,893	1,500	3,375	5,763	-	31	141,422
New loans	25,000	25,000		3,043	8,851	998	29	62,921
Repayments	(69,171)			(4,450)				(73,621)
Transfers	53,181	(53,181)		2,274	(2,274)			-
Change Cons. Area	1,061	606		212	772			2,651
Exchange rate effects				65	112			177
Change Amortization	(43)							(43)
Other movements			1,037	(73)	(124)			840
31.12.2021	62,888	50,318	2,537	4,446	13,100	998	60	134,347

The Group manages capital with the intention of protecting its own continuity and optimizing shareholder value, maintaining an optimum capital structure while reducing its cost. In line with sector practice, the Group monitors capital based on the gearing ratio. This ratio is expressed by the ratio between net indebtedness and total capital, illustrated below.

	31.12.2021	31.12.2020
Net indebtedness (A)	26,060	(8,218)
Shareholders' Equity (B)	421,724	370,358
Total capital [(A)+(B)]=C	447,784	362,140
"Gearing ratio" (A)/(C)	5.82%	-2.27%

## **SEGMENT DISCLOSURE**

Operating segments are identified based on the management reporting used by senior management to allocate resources and evaluate results. Sales transactions amongst the operating segments indicated hereunder are executed at arm's length conditions, based on the Group transfer pricing policies. For 2021, the operating segments are identified as follows:

- Datalogic, which represents the Group's core business, designs and produces bar code scanners, mobile computers, detection, measurement and security sensors, vision and laser marking and RFID systems that contribute to increase the efficiency and quality of processes in the areas of Retail, Manufacturing, Transportation & Logistics and Healthcare. The newly acquired MD Microdetectors S.p.A. (now Datasensing S.r.l.) and its subsidiaries, which are active in the design, production and sale of industrial sensors, were included in this operating segment;
- Informatics sells and distributes products and solutions for the management of inventories and mobile assets tailored to small and medium-sized companies.

The **financial information related to operating segments** as of December 31, 2021 and December 31, 2020 are as follows:

Segment economic position	Datalogic Business	Informatics	Adjustments	Total Group 31.12.2021
Revenues	582,736	18,900	(1,115)	600,521
EBITDA	82,953	2,776	(37)	85,692
% Revenues	14.24%	14.69%		14.27%
EBIT	44,563	2,488	(37)	47,014

Segment economic position	Datalogic	Informatics	Adjustments	<b>Total Group</b>
	Business			31.12.2020
Revenues	464,580	16,434	(1,186)	479,828
EBITDA	57,445	890	(11)	58,324
% Revenues	12.36%	5.42%		12.16%
EBIT	18,009	409	(11)	18,407

The **equity information related to the operating segments** as of December 31, 2021 and December 31, 2020 are as follows:

Segment financial position	Datalogic Business	Informatics	Adjustments	Total Group 31.12.2021
Total Assets	824,658	24,891	(30,683)	818,866
Total Liabilities	395,093	7,784	(5,736)	397,142
Shareholders' Equity	429,565	17,107	(24,948)	421,724

Segment financial position	Datalogic Business	Informatics	Adjustments	Total Group 31.12.2020
Total Assets	713,680	20,043	(26,034)	707,689
Total Liabilities	332,641	5,827	(1,136)	337,332
Shareholders' Equity	381,039	14,216	(24,897)	370,358

## **BUSINESS COMBINATION**

On March 1, 2021, the acquisition of the entire share capital of M.D. Micro Detectors S.p.A. and its subsidiaries from Gruppo Finmasi was completed, through the subsidiary Datalogic S.r.l.

M.D. Micro Detectors S.p.A. is a company with registered office in Italy operating in the design, production and sale of industrial sensors.

The following table shows the fair value as of December 31, 2021 of the assets and liabilities of the acquisition, the goodwill deriving from the transaction and the net cash used for the acquisition:

PPA	Carrying amount	Adjustments	Fair value
Tangible assets	2,595	4,850	7,445
Intangible assets	985	(153)	832
Intangible assets - Customer Portfolio	-	13,491	13,491
Intangible assets - Know how	-	6,110	6,110
Right-of-use assets	-	539	539
Other non-current receivables	342	-	342
Inventories	5,176	-	5,176
Trade and other current receivables	7,312	-	7,312
Cash and cash equivalents	2,028	-	2,028
Financial liabilities	(1,667)	(539)	(2,206)
Liabilities for defined employee benefits	(469)	(56)	(525)
Deferred tax liabilities	-	(7,273)	(7,273)
Trade payables	(3,108)	-	(3,108)
Other payables	(1,954)	-	(1,954)
Net assets at acquisition date	11,240	16,970	28,210
% pertaining to Group	100%	-	100%
Group net assets	11,240	-	28,210
Acquisition cost	37,000	-	37,000
Goodwill at acquisition date	25,760		8,790
Net cash used in acquisition:			
Cash and cash equivalents of acquiree	[A]		2,028
Payments made to the seller	[B]		37,000
Acquisition cost			37,000
Net cash used in acquisition	[A]-[B]		34,972

The acquisition qualifies as a business combination and, therefore, the Group has applied the purchase method of accounting as required by IFRS 3 revised. The cost of an acquisition is measured as the sum of the consideration transferred, measured at fair value on the acquisition date.

The residual goodwill of the *purchase price allocation* definitively recognized as of December 31, 2021 amounted to €8,790 thousand.

In particular, it should be noted that, as part of the recognition of the aforementioned acquisition according to the purchase method, the Group Management has identified the know-how and customer portfolio as intangible assets acquired and has taken steps to recognize the company's headquarters at fair value.

The fair value of the know-how and customer portfolio intangible assets was determined respectively using the 'Profit Split' method and the 'Multi-period Excess Earnings Method' applying a discount rate of 6.3% (corresponding to the value of the WACC specifically calculated by the Group Management plus a premium for the specific risk of the single

asset equal to 0.5%). The useful life of the know-how was estimated at ten years while that of the customer portfolio at fifteen years. The fair value measurement of the company's headquarters was prepared on the basis of a specific appraisal drawn up by an independent expert.

# INFORMATION ON THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION

## **ASSETS**

# Note 1. Tangible assets

Tangible fixed assets as of December 31, 2021 amounted to €101,780 thousand. In the financial year, net investments were recorded for €9,715 thousand, of which €7,445 thousand related to acquisitions and €12,825 thousand to depreciation, while the exchange rates were positive for €3,087 thousand. The breakdown of the item as of December 31, 2021 and December 31, 2020 is as follows:

	31.12.2021	31.12.2020	Change
Land	12,524	10,066	2,458
Buildings	52,649	48,192	4,457
Other assets	32,600	32,725	(125)
Assets in progress and payments on account	4,007	3,375	632
Total	101,780	94,358	7,422

The increase in the items "Land" and "Buildings", in addition to the recognition of the overall exchange differences of €2,041 thousand, is mainly represented by the change in the consolidation scope, respectively equal to €2,055 thousand and €3,443 thousand as of December 31, 2021.

The "Other assets" item as of December 31, 2021 includes the following categories: industrial equipment and moulds (€12,325 thousand), plant and machinery (€10,055 thousand), office furniture and machines (€6,633 thousand), general plants related to buildings (€2,097 thousand), light constructions (€568 thousand), commercial equipment and *demo rooms* (€571 thousand), maintenance on third-party assets (€310 thousand), and motor vehicles (€41 thousand). The contribution deriving from the acquisition of MD amounted to €1,924 thousand.

The balance of item "Assets in progress and payments on account", equal to €4,007 thousand, is composed primarily of €3,116 thousand for moulds under construction, €668 thousand for equipment and production lines built in house and €109 thousand for improvements to owned buildings.

Details of changes as of December 31, 2021 and December 31, 2020 are as follows:

	Land	Buildings	Other assets	Assets in progress and payments on account	Total
Historical cost	10,066	54,793	158,173	3,375	226,407
Accumulated depreciation		(6,601)	(125,448)		(132,049)
Net book value as of 01.01.2021	10,066	48,192	32,725	3,375	94,358
Increases 31.12.2021					
Investments	0	532	7,227	2,257	10,016
Change in consolidation area	2,055	5,243	16,355	23	23,676
Total	2,055	5,775	23,582	2,280	33,692
Decreases 31.12.2021					
Disposals, historical cost	(29)		(7,548)		(7,577)
Disposals, accumulated depreciation			7,276		7,276
Change in consolidation area		(1,800)	(14,431)		(16,231)
Depreciation		(1,127)	(11,698)		(12,825)
Total	(29)	(2,927)	(26,401)		(29,357)
Other changes 31.12.2021					
Incoming transfers at historical cost		1	12	(1,726)	(1,713)
(Outgoing transfers, accum. depreciation)			1,713		1,713
Exchange diff. in historical cost	432	1,783	3,704	78	5,997
Exchange diff. in accum. depreciation		(175)	(2,735)		(2,910)
Total	432	1,609	2,694	(1,648)	3,087
Historical cost	12,524	62,352	163,492	4,007	242,375
Accumulated depreciation		(9,703)	(130,892)		(140,595)
Net book value as of 31.12.2021	12,524	52,649	32,600	4,007	101,780

	Land	Buildings	Other assets	Assets in progress and payments on account	Total
Historical cost	8,778	37,918	158,396	13,586	218,678
Accumulated depreciation		(6,098)	(122,978)		(129,076)
Net book value as of 01.01.2020	8,778	31,820	35,418	13,586	89,602
Increases 31.12.2020					
Investments	2,172	9,696	6,829	2,811	21,508
Total	2,172	9,696	6,829	2,811	21,508
Decreases 31.12.2020					
Disposals, historical cost			(5,336)		(5,336)
Disposals, accum. depreciation			5,142		5,142
Depreciation		(711)	(11,720)		(12,431)
Total		(711)	(11,914)		(12,625)
Other changes 31.12.2020					
Incoming transfers at historical cost	(419)	9,323	3,802	(12,755)	(49)
(Outgoing transfers, accum. depriciation)			49		49
Historical cost of asset sold			(376)		(376)
Accumulated depreciation for asset sold			306		306
Exchange diff. in historical cost	(465)	(2,144)	(5,142)	(267)	(8,018)
Exchange diff. in accum. depreciation		208	3,753		3,961
Total	(884)	7,387	2,392	(13,022)	(4,127)
Historical cost	10,066	54,793	158,173	3,375	226,407
Accumulated depreciation		(6,601)	(125,448)		(132,049)
Net book value as of 31.12.2020	10,066	48,192	32,725	3,375	94,358

# Note 2. Intangible assets

Intangible fixed assets as of December 31, 2021 amounted to €275,128 thousand; net investments for €16,658 thousand, a change in the consolidation scope for €29,246 thousand (which is analyzed in the section "Business Combination" above) and amortization for €15,678 thousand, while exchange rate effects were positive for €14,355 thousand. The breakdown of the item as of December 31, 2021 and December 31, 2020 is as follows:

	31.12.2021	31.12.2020	Change
Goodwill	193,497	171,372	22,125
Development costs	21,786	22,108	(322)
Other	39,703	24,417	15,286
Assets in progress and payments on account	20,142	12,650	7,492
Total	275,128	230,547	44,581

Details of changes as of December 31, 2021 and December 31, 2020 are as follows:

	Goodwill	Development	Other	Assets in	Total
		costs		progress and	
				payments on	
				account	
Historical cost	171,372	45,224	144,197	12,650	373,443
Accumulated amortization		(23,116)	(119,780)		(142,896)
Net book value as of 01.01.2021	171,372	22,108	24,417	12,650	230,547
Increases 31.12.2021					
Investments		2,554	3,152	10,952	16,658
Change in consolidation area	8,790	2,452	21,428	5	32,675
Total	8,790	5,006	24,580	10,957	49,333
Decreases 31.12.2021					
Disposals, historical cost			(1,148)		(1,148)
Disposals, accum. amortization			1,148		1,148
Change in consolidation area		(1,648)	(1,781)		(3,429)
Amortization		(6,886)	(8,792)		(15,678)
Total		(8,534)	(10,573)		(19,107)
Other changes 31.12.2021					
Incoming transfers at historical cost		3,228	237	(3,465)	
(Outgoing transfers, accum. amortization)					
Exchange diff. in historical cost	13,335	597	7,516		21,448
Exchange diff. in accum. amortization		(619)	(6,474)		(7,093)
Total	13,335	3,206	1,279	(3,465)	14,355
Historical cost	193,497	54,055	175,382	20,142	443,076
Accumulated amortization		(32,269)	(135,679)		(167,948)
Net book value as of 31.12.2021	193,497	21,786	39,703	20,142	275,128
	Goodw	vill Developme	nt Othe	r Assets in	Total

	Goodwill	Development	Other	Assets in	Total
		costs		progress and	
				payments on	
				account	
Historical cost	186,126	29,979	147,840	12,114	376,059
Accumulated amortization		(20,052)	(119,410)		(139,462)
Net book value as of 01.01.2020	186,126	9,927	28,430	12,114	236,597
Increases 31.12.2020					
Investments		9,063	2,446	9,775	21,284
Total		9,063	2,446	9,775	21,284
Decreases 31.12.2020					
Disposals, historical cost			(48)		(48)
Disposals, accum. amortization			47		47
Amortization		(3,702)	(7,388)		(11,090)
amortization from acquisitions					
Total		(3,702)	(7,389)		(11,091)
Other changes 31.12.2020					
Incoming transfers at historical cost		6,871	2,368	(9,239)	
(Outgoing transfers, accum. amortization)					
Exchange diff. in historical cost	(14,754)	(689)	(8,409)		(23,852)
Exchange diff. in accum. amortization		638	6,971		7,609
Total	(14,754)	6,820	930	(9,239)	(16,243)
Historical cost	171,372	45,224	144,197	12,650	373,443
Accumulated amortization		(23,116)	(119,780)		(142,896)
Net book value as of 31.12.2020	171,372	22,108	24,417	12,650	230,547

#### Goodwill

The item "Goodwill", equal to €193,497 thousand, is allocated to the CGUs identified by the Management as illustrated below.

	31.12.2021	31.12.2020	Change
Datalogic CGU	180,101	158,794	21,307
Informatics CGU	13,396	12,578	818
Total	193,497	171,372	22,125

The change compared to the previous year was due to €13,335 thousand in translation differences and €8,790 thousand in goodwill arising from the first-time consolidation of the MD Group following the final recording of the Purchase Price Allocation (PPA) and included in the Datalogic CGU.

This Goodwill has been allocated to the *CGUs* (*Cash Generating Units*) represented by the individual companies and/or sub-groups to which they refer.

The estimated recoverable value of each *CGU*, associated with each *Goodwill* item measured, consists of its corresponding value in use. Value in use is calculated by discounting the future cash flows that are expected to be generated by the CGU – during production and at the time of its disposal – to present value using a certain discount rate, based on the *Discounted Cash Flow method*.

The cash flows of the individual CGUs are estimated based on forward-looking plans prepared by Management. These plans represent the best estimate of foreseeable operating performance, based on business strategies and growth indicators in the sector to which the Group belongs and in its reference markets.

The assumptions used for the purposes of *impairment* were approved by the Board of Directors and the Audit and Risk, Remuneration and Appointments Committee of Datalogic S.p.A. on February 17, 2022.

Based on an unlevered approach, the Group has used, through the discounted cash flow method, Unlevered Free Cash Flows from Operations (FCFO). To expected flows for the period 2022 - 2026, which are explicitly forecast, the flow relating to Perpetuity – representing Terminal Value – is added. This was calculated using a growth rate g of 1%, which represents the long-term expectations for growth. In this regard, the Directors considered a rate lower than the growth rate expected in the reference markets of the respective CGUs.

The discount rate, consisting of the weighted average cost of invested capital (WACC), was estimated before tax and based on the financial structure of the sector to which the Datalogic Group belongs. The WACC used – ranging from 5.99% to 6.80% for the corresponding Goodwill measured – reflects the return opportunity for all capital contributions, for whichever reason they are made.

The following table shows the Goodwill values and the discounting rates (WACC) and long-term growth rates (g) used for the purposes of the tests at the end of the year:

	Datalogic CGU	Informatics
Goodwill	180,101	13,396
Weighted average cost of capital (WACC)	5.99%	6.80%
Long-term growth rate (G)	1%	1%

The impairment tests carried out according to the methods described above did not reveal any impairment losses, as the recoverable value of the CGUs as of December 31, 2021 was higher than the corresponding net invested capital (carrying amount).

Since the value of the market capitalization of Datalogic S.p.A. is higher than the consolidated shareholders' equity of the Group, the Directors did not deem it necessary to prepare a second level impairment test on the entire Datalogic Group.

#### **DATALOGIC CGU**

The recoverable value of the Datalogic CGU was determined based on the calculation of the value in use, in which projected cash flows, arising from the plan drawn up by the Management on the basis of recruitment approved by the Board of Directors, were used. The discount rate before taxes applied to projected cash flows is 5.99% (5.80% in 2020) and cash flows over five years have been estimated based on 1% growth rate (in line with 2020), which is lower than the growth rate expected in reference markets. During testing for impairment, goodwill of Datalogic CGU confirmed its carrying value.

#### **Informatics CGU**

Goodwill attributed to Informatics CGU results from the acquisition of the investee Informatics Inc. in 2005. The recoverable amount of the Informatics CGU was determined on the basis of the calculation of the value in use, in which the cash flow projections from the plan prepared were estimated by management based on assumptions approved by the Board of Directors. The discount rate before taxes applied to projected cash flows is 6.80% (in 2020 equal to 6.97%) and cash flows over five years have been inferred based on 1% growth rate (in line with 2020), which is lower than the growth rate expected in reference markets. During testing for impairment, goodwill of Informatics CGU confirmed its carrying value.

#### **Sensitivity to changes in assumptions**

The calculation of value in use for selected CGUs is related to the following assumptions:

- Gross Operating Margin;
- Discount rates;
- Growth rate used to calculate cash flows after the forecast period.
  - Gross operating margin The forecast of the gross operating margin for the years of the plan was prepared by the Directors on the basis of the historical data of the Group's CGUs and taking into account the expected performance of the reference markets and the effects of the planned strategies. A decrease in demand and the deterioration of economic conditions, for example due to cyclical conditions, can lead to a reduction in the gross margin, and to a reduction in value.
  - Discount rates Discount rates reflect the market estimate of risks specific to each CGU, taking account of the time value of money and the risks specific to underlying assets, which are not already included in the cash flow estimates. The calculation of the discount rate is based on the Group specific circumstance and its operating segments, and it results from its weighted average cost of capital (WACC).
  - Estimates of growth rates The rates are based on some industry studies. The Management acknowledges
    that the rapidity in technological development and the possible entry of new actors in the market may have a
    significant impact on the growth rate.

The sensitivity analyses were carried out assuming changes in the above-mentioned key assumptions. Sensitivity analyses were based on the changes occurring in some key assumptions, keeping all other assumptions unaltered. In particular, the Directors point out that the sensitivity analyses carried out did not identify any indicators of impairment.

#### Development costs, Other intangible assets and Assets in progress and payments on account

The "Development costs" item, which totalled €21,786 thousand as of December 31, 2021, is composed of product development projects, of which €704 thousand arising from changes in the consolidation scope.

The "Other" item, amounting to €39,703 thousand, consists primarily of intangible assets acquired through business combinations carried out by the Group and software licences as detailed below:

	31.12.2021	31.12.2020	Change
Patents	9,056	10,275	(1,219)
Know-how	6,307	1,675	4,632
Customer portfolio	12,742	-	12,742
Licences	440	1,714	(1,274)
Software	11,158	10,753	405
Total	39,703	24,417	15,286

The "Customer Portfolio" and the "Know-How" were recorded following the *purchase price allocation* relating to the acquisition of the MD Group described above for €13,491 thousand and €6,110 thousand, respectively.

The "Assets in progress and payments on account" item, equal to €20,142 thousand, is attributable, in the amount of €19,955 thousand, to the capitalization of costs for product development projects that are currently under way.

# Note 3. Right-of-use assets

Net changes of €11,106 thousand were reported during the financial year and depreciation amounted to €4,253 thousand, while the exchange rates were positive by €241 thousand. The breakdown of the item as of December 31, 2021 and December 31, 2020 is as follows:

	31.12.2021	31.12.2020	Change
Buildings	14,989	6,716	8,273
Vehicles	1,974	2,214	(240)
Office equipment	175	118	57
Total	17,138	9,048	8,090

The increase in the item "Buildings", in addition to the change in the consolidation scope for €843 thousand, is a consequence of the renewal of the property lease contracts. Details of changes as of December 31, 2021 and December 31, 2020 are as follows:

	Buildings	Vehicles	Office equipment	Total
Historical cost	11,787	4,313	254	16,354
Accumulated depreciation	(5,071)	(2,099)	(136)	(7,306)
Net book value as of 01.01.2021	6,716	2,214	118	9,048
Increases 31.12.2021				
Increases due to changes in contracts	10,937	925	118	11,980
First Adoption	296			296
Change in consolidation area	884	112		996
Total	12,117	1,037	118	13,272
Decreases 31.12.2021				
Decreases in historical cost for changes in contracts	(4,868)	(809)	(70)	(5,747)
Decreases in accumulated depreciation for changes in contracts	3,749	766	62	4,577
Depreciation	(2,966)	(1,231)	(56)	(4,253)
Total	(4,085)	(1,274)	(64)	(5,423)
Other changes 31.12.2021				
Incoming transfers at historical cost	667			667
(Outgoing transfers, accum. depreciation)	(667)			(667)
Exchange diff. in historical cost	440	(4)	7	443
Exchange diff. in accum. depreciation	(199)	1	(4)	(202)
Total	241	(3)	3	241
Historical cost	20,143	4,537	309	24,989
Accumulated depreciation	(5,154)	(2,563)	(134)	(7,851)
Net book value as of 31.12.2021	14,989	1,974	175	17,138

	Buildings	Vehicles	Office	Total
			equipment	
Historical cost	11,186	2,982	228	14,396
Accumulated depreciation	(3,626)	(941)	(76)	(4,643)
Net book value as of 01.01.2020	7,560	2,041	152	9,753
Increases 31.12.2020				
Increases due to changes in contracts	3,856	1,532	40	5,428
Total	3,856	1,532	40	5,428
Decreases 31.12.2020				
Decreases in historical cost for changes in contracts	(2,898)	(176)	(4)	(3,078)
Decreases in accumulated depreciation for changes in contracts	2,156	128	1	2,285
Depreciation	(3,782)	(1,295)	(69)	(5,146)
Total	(4,524)	(1,343)	(72)	(5,939)
Other changes 31.12.2020				
Incoming transfers at historical cost				-
(Outgoing transfers, accum. depreciation)				-
Exchange diff. in historical cost	(295)	(21)	(5)	(321)
Exchange diff. in accum. depreciation	119	5	3	127
Total	(176)	(16)	(2)	(194)
Historical cost	12,144	4,317	259	16,720
Accumulated depreciation	(5,428)	(2,103)	(141)	(7,672)
Net closing value as of 31.12.2020	6,716	2,214	118	9,048

## Note 4. Equity investments in associates

The non-controlling interests held by the Group as of December 31, 2021 amounted to €530 thousand (see Annex 2 for details). During the financial year, the equity investment equal to 40% of the share capital in the company Specialvideo S.r.l. was sold for a consideration of €200 thousand, after having collected a dividend of €200 thousand, determining a capital gain of approximately €40 thousand.

## Note 5. Financial assets and liabilities by category

The following table provides a breakdown of "Financial assets and liabilities", formulated according to IFRS 9.

## Financial assets

	Financial assets at amortized cost	Financial assets at FV through profit and loss	Financial assets at FV through OCI	31.12.2021
Non-current financial assets	821	1,301	10,504	12,626
Financial assets – Equity investments		1,301	10,504	11,805
Other receivables	821			821
<b>Current financial assets</b>	211,225	2,207	-	213,432
Trade receivables	87,279			87,279
Other receivables	17,866			17,866
Financial assets - Loans		2,207		2,207
Cash and cash equivalents	106,080			106,080
Total	212,046	3,508	10,504	226,058

	Financial assets at amortized cost	Financial assets at FV through profit and loss	Financial assets at FV through OCI	31.12.2020
Non-current financial assets	1,164	947	6,876	8,987
Financial assets – Equity investments		947	6,876	7,823
Other receivables	1,164			1,164
Current financial assets	220,284	12,189	-	232,473
Trade receivables	66,563			66,563
Other receivables	16,270			16,270
Financial assets - Other		10,152		10,152
Financial assets - Loans		2,037		2,037
Cash and cash equivalents	137,451			137,451
Total	221,448	13,136	6,876	241,460

97,672

42,175

57,766

296,429

97,672

42,175

57,766

296,429

## **Financial liabilities**

	Derivatives	Financial liabilities	
	Derivatives	at amortized cost	31.12.2021
Non-current financial liabilities		81,704	81,704
Financial payables	-	63,418	63,418
Other current liabilities	-	18,286	18,286
Current financial liabilities	-	261,495	261,495
Trade payables	-	139,121	139,121
Other current liabilities	-	51,445	51,445
Current financial payables	-	70,929	70,929
Total	-	343,199	343,199
	Derivatives	Financial liabilities	31.12.2020
		at amortized cost	31.12.2020
Non-current financial liabilities	-	99,726	99,726
Financial payables	-	83,656	83,656
Other current liabilities	-	16,070	16,070
Current financial liabilities	-	196.703	196.703

The fair value of financial assets and financial liabilities is determined according to methods that can be classified in the various levels of the fair value hierarchy as defined by IFRS 13. In particular, the Group has adopted internal valuation models that are generally used in finance and based on prices supplied by market operators, or prices taken from active markets.

## Fair value - hierarchy

Trade payables

**Total** 

Other current liabilities

Current financial payables

All the financial instruments measured at fair value are classified in the three categories defined below:

Level 1: market prices;

Level 2: valuation techniques (based on observable market data);

Level 3: valuation techniques (not based on observable market data).

Assets measured at fair value	Level 1	Level 2	Level 3	31.12.2021
Financial assets – Equity investments	10,381	-	1,423	11,805
Financial assets - Other	-	-	2,207	2,207
Total	10,381	-	3,630	14,012

## Note 6. Financial assets and current financial receivables

The financial assets include the following:

	31.12.2021	31.12.2020	Change
Non-current financial assets	11,805	7,823	3,982
Current financial assets	-	10,152	(10,152)
Current financial receivables	2,207	2,037	170
Total	14,012	20,012	(6,000)

The change in the item "Non-current financial assets" is detailed below:

	2021	2020
As of January 1	7,823	9,465
Investments (Divestments)	537	342
Acquisitions	3	-
Profit/(Losses) recognized in OCI	3,299	(1,727)
Profit/Losses recognized in the income statement	83	-
Exchange rate adjustments	61	(257)
As of December 31	11,805	7,823

Non-current financial assets amounted to €11,805 thousand and included €10,210 thousand for 1.2% investment in the share capital of the Japanese company Idec Corporation, listed on the Tokyo Stock Exchange, whose change during the year related to exchange rate and fair value adjustments, and the investment in the company Point Mobile Co., Ltd for €207 thousand, and whose valuation as of December 31, 2021 was €171 thousand.

The item "Current financial receivables" amounting to €2,207 thousand consists of the investment in a financial instrument convertible into capital issued by AWM Smart Shelf, a company with registered office in California, specialized in artificial intelligence and computer vision, which operates in the Retail sector (both food and non-food) with self-checkout solutions (AWM Frictionless™), Automated Inventory Intelligence (Aii®), collection of demographic data and monitoring of the consumer behavior, as well as the Retail Analytics Engine (RAE) software for *in-store* analysis and reporting.

The change in "Current financial assets" compared to December 31, 2020 relates to the liquidation of temporary investments of liquidity.

## Note 7. Trade and other receivables

The breakdown of the item as of December 31, 2021 and December 31, 2020 is as follows:

	31.12.2021	31.12.2020	Change
Trade receivables	80,389	64,440	15,949
Contract assets - Invoices to be issued	7,105	3,068	4,037
Bad debt provisions	(2,657)	(2,262)	(395)
Net trade receivables	84,837	65,246	19,591
Receivables from associates	2,435	1,310	1,125
Receivables from related parties	7	7	-
Sub-total - Trade receivables	87,279	66,563	20,716
Other receivables - current accrued income and prepaid expenses	17,866	16,270	1,596
Other receivables - non-current accrued income and prepaid expenses	821	1,164	(343)
Sub-total - Other receivables - accrued income and prepaid expenses	18,687	17,434	1,253
Less: non-current portion	821	1,164	(343)
Trade and other receivables - current	105,145	82,833	22,312

## **Trade receivables**

"Trade receivables" as of December 31, 2021 amounted to €87,279 thousand, an increase of €20,716 thousand compared to December 31, 2020, of which €6,750 thousand due to the change in the consolidation scope. The recovery in demand and the rapid growth in turnover led to a progressive increase in commercial exposure to customers. As of December 31, 2021, trade receivables factored without recourse amounted to €33,052 thousand (compared to €30,349 thousand as of December 31, 2020). Trade receivables from associates arise from commercial transactions carried out at arm's length conditions.

As of December 31, 2021, the breakdown of the item by maturity terms, compared with the previous year, was as follows:

	31.12.2021	31.12.2020
Not yet due	78,761	59,485
Past due by 30 days	5,731	4,249
Past due by 31 - 90 days	4,071	2,942
Past due by more than 90 days	1,373	832
Bad debt provisions	(2,657)	(2,262)
Total	87,279	65,246

The following table shows the breakdown of trade receivables by currency as of December 31, 2021 and December 31, 2020:

	31.12.2021	31.12.2020
Euro (EUR)	40,332	25,004
US Dollar (USD)	32,341	27,145
British Pound Sterling (GBP)	2,182	2,834
Australian Dollar (AUD)	1,804	1,948
Japanese Yen (JPY)	1,727	1,412
Hungarian Forint (HUF)	30	12
Chinese Renminbi (CNY)	8,739	5,881
Vietnam Dong (VND)	119	154
Brazilian Real (BRL)	-	855
Swedish Krona (SEK)	5	-
Total	87,279	65,245

Customer trade receivables are posted net of bad debt provisions totalling €2,657 thousand (€2,262 thousand as of December 31, 2020). Changes in bad debt provisions during the year were as follows:

	2021	2020	Change
As of January 1	2,262	1,217	1,045
Exchange rate effects	49	(32)	81
Accrual	573	1,334	(761)
Change in consolidation scope	373	-	373
Releases	(600)	(226)	(374)
Payments	-	(31)	31
As of December 31	2,657	2,262	395

## Other receivables - accrued income and prepaid expenses

The details of the "Other receivables - accrued income and prepaid expenses" item is shown below.

	31.12.2021	31.12.2020	Change
Other current receivables	1,763	1,702	61
Other non-current receivables	821	1,164	(343)
VAT receivables	12,632	11,324	1,308
Accrued income and prepaid expenses	3,471	3,244	227
Total	18,687	17,434	1,253

The "VAT credit" equal to €12,632 thousand relates to normal trade operations. The increase is due to the greater volume of exports during the year.

The "Accrued income and prepaid expenses" item is mainly composed of the recognition of insurance contracts and hardware and software licenses. The increase during the year is mainly due to the change in the consolidation scope.

#### Note 8. Inventories

Inventories, amounting to €136,721 thousand, showed an increase during the year of €58,450 thousand, of which €5,372 thousand as a result of the change in the consolidation scope. The increase recorded during the year is the result of greater procurement by the Group to deal with the rapid growth in demand after the pandemic crisis in a market context where the supply chain is significantly impacted by shortages of raw materials and components and by capacity constraints in logistics flows.

	31.12.2021	31.12.2020	Change
Raw and ancillary materials and consumables	83,681	37,633	46,048
Work in progress and semi-finished products	19,865	15,012	4,853
Finished products and goods	33,175	25,626	7,549
Total	136,721	78,271	58,450

Inventories are disclosed net of an obsolescence provision totalling €10,777 thousand as of December 31, 2021 (€10,187 thousand as of December 31, 2020). Changes in the obsolescence provision as of December 31, 2021 and December 31, 2020 are reported below:

	2021	2020
As of January 1	10,187	10,121
Exchange rate effects	161	(335)
Accrual	713	3,310
Change in consolidation area	1,055	-
Releases/Uses	(1,339)	(2,909)
As of December 31	10,777	10,187

## Note 9. Tax payables and receivables

	31.12.2021	31.12.2020	Change
Tax receivables	11,443	12,004	(561)
of which to Parent Company	1,807	641	1,166
Tax payables	(12,420)	(7,681)	(4,739)
of which to Parent Company	(3,450)	(1,700)	(1,750)
Total	(977)	4,323	(5,300)

As of December 31, 2021, the net balance of "Tax receivables and payables" was negative and equal to €977 thousand, marking a change of €5,300 thousand compared to December 31, 2020. The change in the year is mainly due to the recognition of higher payables for income taxes, related to the increase reported for the year.

1

120,272

## LIABILITIES AND SHAREHOLDERS' EQUITY

## Note 10. Shareholders' Equity

The composition of the Shareholders' Equity as of December 31, 2021 is shown below.

	31.12.2021	31.12.2020	Change
Share capital	30,392	30,392	-
Share premium reserve	111,779	111,779	-
Treasury shares held in portfolio	(26,096)	(21,899)	(4,197)
Share capital and capital reserves	116,075	120,272	(4,197)
Translation reserve	22,746	2,331	20,415
Other reserves	11,239	6,204	5,035
Retained earnings	229,692	225,816	3,876
Profit for the year	38,913	13,582	25,331
Total Group Shareholders' equity	418,665	368,205	50,460
Profit (Loss) of Minority interests	627	300	327
Shareholders' Equity of Minority interests	2,432	1,854	578
Total consolidated Shareholders' Equity	421,724	370,358	51,366

## **Share capital**

Purchase/sale expenses

57,298,154

31.12.2020

Movements in the share capital as of December 31, 2021 and December 31, 2020 are reported below:

	Number of shares	Share capital	Share cancellation reserve	Treasury shares held	Treasury share reserve	Share premium reserve	Total
01.01.2021	56,692,360	30,392	2,813	(21,899)	31,382	77,584	120,272
Purchase of treasury shares	(245,869)			(4,192)	4,191	(4,191)	(4,192)
Purchase/sale expenses				(5)			(5)
31.12.2021	56,446,491	30,392	2,813	(26,096)	35,573	73,393	116,075
	Number of shares	Share capital	Share cancellation reserve	Treasury shares held	Treasury share reserve	Share premium reserve	Total
01.01.2020	57,298,154	30,392	2,813	(15,113)	24,595	84,371	127,058
Purchase of treasury shares	(606,663)			(6,787)	6,787	(6,787)	(6,787)
Share-based payments	869						

As of December 31, 2021, the share capital of €30,392 thousand represents the share capital fully subscribed and paid in by the Parent Company Datalogic S.p.A. It comprises a total number of ordinary shares of 58,446,491, of which 2,000,000 are held as treasury shares for a value of €26,096 thousand, for which the outstanding shares as at that date amounted to 56,446,491. The shares have a nominal value of €0.52 each.

30,392

2,813

(21,899)

31,382

77,584

#### **Other Reserves**

As of December 31, 2021, the breakdown of the main changes in other reserves were as follows:

- increase in the translation reserve of €20.415 thousand;
- positive change in financial assets reserve, measured at FVOCI, amounting to €3,259 thousand;
- positive change in the reserve related to the incentive plan with share-based payments for €1,696 thousand;
- positive change in the actuarial gains/(losses) reserve, amounting to €235 thousand;
- negative change in the cash flow hedge reserve, amounting to €155 thousand.

With regard to the change in the share-based incentive plan reserve, it should be noted that said change referred to the plan approved by the Shareholders' Meeting on April 30, 2019. Should present performance targets be achieved, the rights to receive Company's shares were assigned to the beneficiaries by the Directors on June 25, 2019 (grant date). The above-mentioned increase in Shareholders' Equity was recognized, for the portion pertaining to the year, based on the measurement at fair value of the entire plan, carried out by a primary expert.

## Note 11. Financial payables

The "Financial payables" as of December 31, 2021 amounted to €134,347 thousand, recording a decrease of €7,075 thousand as detailed below.

	31.12.2021	31.12.2020	Change
Bank borrowings	113,206	130,753	(17,547)
Lease financial payables	17,546	9,138	8,408
Payables to factoring companies	2,537	1,500	1,037
Other financial liabilities	998	-	998
Bank overdrafts	60	31	29
Total	134,347	141,422	(7,075)

The change in the item "Bank borrowings" reported for the year is due to the change in the consolidation area for €1,667 thousand, as well as to loan repayment and new borrowings or the drawdown of existing credit lines as detailed below.

	2021	2020
As of January 1	130,753	157,527
Increases	50,000	-
Change in consolidation area	1,667	-
Decreases for borrowing repayments	(69,171)	(27,034)
Recalculation of amortized cost	(43)	260
As of December 31	113,206	130,753

The increase in "Financial payables for leasing" of € 8,408 thousand refers to the renewal of property lease contracts expiring during the year.

The breakdown of financial payables divided between current and non-current portion is shown below:

	31.12.2021	31.12.2020	Change
Non-current financial payables	63,418	83,656	(20,238)
Current financial payables	70,929	57,766	13,163
Total	134,347	141,422	(7,075)

As of December 31, 2021, the Group had credit lines in place for a total of €356.0 million, of which €265.0 million unused, including €100.0 million long-term and €65.0 million short-term. On August 5, the Group signed a new 7-year "Roller-Coaster" loan with a pool of banks for a total of €100 million at a fixed rate, of which €25.0 million have been disbursed as of December 31, 2021.

#### **Covenants**

Some loan agreements require the Group to comply with financial covenants, measured on a half-yearly basis as of June 30 and December 31, summarized in the following table:

Financing	Company	Covenants		Frequency	Reference financial statements
Club Deal	Datalogic S.p.A.	NFP/EBITDA	2.75	Half-year	Consolidated
RCF	Datalogic S.p.A.	NFP/EBITDA	2.75	Half-year	Consolidated
Roller Coaster	Datalogic S.p.A.	NFP/EBITDA	3.00	Half-year	Consolidated

As of December 31, 2021, all covenants were complied with.

## Note 12. Net deferred taxes

Deferred tax assets and deferred tax liabilities result both from positive items already recognized in the income statement and subject to deferred taxation under current tax regulations and temporary differences between recorded assets and liabilities and their relevant taxable value.

Deferred tax assets are recorded in accordance with the assumptions of the future recoverability of the temporary differences from which they originated, i.e. on the basis of strategic plans of an economic and tax nature.

The temporary differences that generate deferred tax assets are mainly represented by tax losses and taxes paid abroad, provisions for risks and charges and exchange rate adjustments. Deferred tax liabilities are mainly attributable to temporary differences for exchange rate adjustments and statutory and tax differences of the amortization/depreciation schedules of tangible and intangible assets, as well as to fair value measurements of assets as part of business combinations carried out by the Group.

	31.12.2021	31.12.2020	Change
Deferred tax assets	50,068	41,101	8,967
Deferred tax liabilities	(25,844)	(16,217)	(9,627)
Net deferred taxes	24,224	24,884	(660)

The change in deferred taxes is mainly related to the recognition of deferred tax liabilities with reference to the fair value measurement of tangible and intangible fixed assets acquired as part of the business combination of M.D. Micro

Detectors S.p.A. and its subsidiaries, for €7,273 thousand, and to the release of deferred taxes recognized on incomes that had become taxable over the year, represented by gains on exchange rates and dividends from investee companies.

Deferred tax assets include primarily tax assets related to receivables for taxes paid abroad, the recoverability of which is subject to time limits, non-deductible temporary differences and consolidation adjustments. The increase over the previous year is due to the tax effects, amounting to €9,801 thousand, from the derecognition of the capital gains arising from the revaluation of some patents by the subsidiary Datalogic IP Tech S.r.l. pursuant to Article 110, paragraphs 1 - 7, of Legislative Decree 104/2020 (so-called "August Decree", hereinafter also the "Revaluation Law"), converted with amendments by Law 126/2020, as well as the adjustment of the recoverable value of the credits for taxes paid abroad which the Group Management periodically updates based on the best estimate of prospective profitability by geographic area, in compliance with the local tax laws in force.

The main items that compose deferred tax assets and deferred tax liabilities and changes in them during the year are showed below.

Deferred tax assets	31.12.2020	Provisioned in (released from) Income Statement	Provisioned in (released from) Shareholders' Equity	Foreign exchange differences	31.12.2021
Receivables, foreign taxes	18,004	(360)		1,396	19,040
Foreign exchange gains/(losses)	576	647		(15)	1,208
Differences in amortization/depreciation	2,298	72		138	2,508
Asset write-downs	1,155	(59)		4	1,100
Non-deductible temp. diff.	15,726	1,639		1,041	18,406
Others	801	104	195		1,100
Adjustments	2,542	4,402		(238)	6,706
Total	41,101	6,446	195	2,326	50,068

Deferred tax liabilities	31.12.2020	Provisioned in (released from) Income Statement	Provisioned in (released from) Shareholders' Equity	Foreign exchange differences	31.12.2021
NOLs	16				16
Foreign exchange gains/(losses)	1,093	1,100	43		2,236
Differences in amortization/depreciation	11,600	842		793	13,235
IAS Reserves	315				315
Non-deductible temp. diff.	1,015	(38)		6	983
Others	1,057	·			1,057
Adjustments	1,120	(392)	7,273		8,001
Total	16,217	1,512	7,316	799	25,844

## Note 13. Post-employment and retirement benefits

The breakdown of changes in the "Post-employment benefits" item as of December 31, 2021 and December 31, 2020 is shown below:

	2021	2020
As of January 1	6,862	7,026
Accruals	2,099	1,943
Payments	(1,746)	(1,117)
Discounting	(163)	196
Change in consolidation area	516	-
Receivable from INPS	(607)	(972)
Other movements	127	(214)
As of December 31	7,088	6,862

## Note 14. Provisions for risks and charges

As of December 31, 2021, the "Provisions for risks and charges" amounted to €7,798 thousand (€8,227 thousand as of December 31, 2020) and are represented by the best estimate of the contingent liabilities to which the Group is exposed in relation to contractual obligations for product warranties, as well as contingent tax liabilities, labor law and agents' supplementary indemnity nature, as illustrated below.

	31.12.2020	Increases	(Uses) and (Releases)	Change in consolidation area	Foreign exchange differences	31.12.2021
Product warranty provision	7,225	26	(415)	5	3	6,844
Other provisions	1,003	275	(484)	163	(3)	954
Total	8,227	301	(899)	168	_	7,798

The "Product warranty provision" covers the estimated cost of repairing products sold up to December 31, 2021 and covered by a warranty period; said provision amounts to €6,844 thousand (of which €3,791 thousand long-term).

The "Others" item as of December 31, 2021 amounts to €954 thousand and is composed primarily of provisions made against agents' supplementary indemnity and for contingent liabilities of a fiscal and labor law nature. The use of the year relates to the release of charges set aside at the end of the previous year with reference to a corporate reorganization plan completed in 2021, while the increase reported for the year represents the best estimate of the contingent liabilities to which the Group is exposed in relation to disputes in progress. The Group is also currently involved in some minor disputes, the risk of which has been assessed by the Group's experts as possible, and no allocations were made in relation to them, as provided for by IAS 37.

The breakdown of provisions for risks is shown below, broken down into current and non-current portions:

	31.12.2021	31.12.2020	Change
Provisions for risks and charges, current	3,484	3,852	(368)
Provisions for risks and charges, non-current	4,314	4,375	(61)
Total	7,798	8,227	(429)

Note 15. Trade payables and other payables, accrued liabilities and deferred income

	31.12.2021	31.12.2020	Change
Trade payables	135,427	95,455	39,973
Contractual liabilities - customer advances	3,433	1,307	2,125
Trade payables	138,860	96,762	42,098
Payables to associates	156	194	(38)
Payables to related parties	105	50	55
Total Trade payables	139,121	97,006	42,115
Other current liabilities	33,091	26,369	6,722
Current accrued liabilities and deferred income	18,354	15,806	2,548
Non-current accrued liabilities and deferred income	18,286	16,070	2,216
Total Other payables - accrued liabilities and deferred income	69,731	58,245	11,486
Less: non-current portion	18,286	16,070	2,216
Current portion	190,566	139,181	51,385

## **Trade payables**

"Trade payables" amounted to €139,121 thousand and showed an increase compared to the end of the previous year for €42,115 thousand, of which €4,921 thousand due to the change in the consolidation scope and the residual part for the recovery of volumes and greater supplies needed to address the shortage of critical components.

## Other current liabilities

	31.12.2021	31.12.2020	Change
Payables to employees	20,402	15,177	5,225
Payables to pension and social security	7,028	5,808	1,220
Other payables	2,525	2,167	358
VAT payables	3,136	3,217	(81)
Total	33,091	26,369	6,722

The item "Current liabilities", amounting to €33,091 thousand as of December 31, 2021, is mainly represented by "Payables to employees" for the fixed and variable component of remuneration, for holidays, as well as the related "Payables to pension and social security" for the related social security contributions. The change in the year of payables to personnel and social security institutions equal to €6,445 thousand is composed for €1,164 thousand of the change in the consolidation area and for €5,281 thousand of higher payables for the variable remuneration component and for a greater debt for the holidays at the end of the year 2021.

## Accrued liabilities and deferred income

The item "Accrued liabilities and deferred income", amounting to €36,640 thousand as of December 31, 2021 is mainly composed of deferred revenues related to the *Ease of Care* multi-year maintenance contracts. The increase for the year of €4,764 thousand (€31,876 thousand as of December 31, 2020) is due to the underwriting of new contracts.

(1,186)

479,828

## INFORMATION ON THE INCOME STATEMENT

## Note 16. Revenues

**Total** 

Revenues classified by type are shown in the following table:

	31.12.2021	31.12.2020	Change
Revenues from sale of products	560,752	441,491	119,261
Revenues from services	39,769	38,337	1,432
Total Revenues	600,521	479,828	120,693

As of December 31, 2021, consolidated net revenues amounted to €600,521 thousand and recorded a growth of 25.2% compared to €479,828 thousand in the previous year. The Group's revenues, classified by recognition method and business segment, are broken down as follows:

Revenues broken down by recognition method	Datalogic	Informatics	Adjustments	31.12.2021
Revenues from sale of goods and services - point in time	533,167	13,121	(1,115)	545,173
Revenues from sale of goods and services - over the time	49,569	5,779		55,348
Total	582,736	18,900	(1,115)	600,521
Revenues broken down by recognition method	Datalogic	Informatics	Adjustments	31.12.2020
Revenues from sale of goods and services - point in time	427,714	11,718	(1,186)	435,246
Revenues from sale of goods and services - over the time	39.866	4.716		44.582

The Group recognizes revenues from the sale of goods and services in a specific moment, when the control of the assets has been transferred to the customer, generally upon delivery of the goods or the rendering of the service.

464,580

16,434

Revenue is recognized over time instead, based on the stage of completion of the contractual obligations, when the service does not create an asset that has an alternative use for the Group and the Group has the right to payment of the completed service until the date in question.

Revenues broken down by type	Datalogic	Informatics	Adjustments	31.12.2021
Sale of goods	549,106	12,761	(1,115)	560,752
Sale of services	33,630	6,139	0	39,769
Total	582,736	18,900	(1,115)	600,521
Revenues broken down by type	Datalogic	Informatics	Adjustments	31.12.2020
Sale of goods	431,055	11,621	(1,185)	441,491
Sale of services	33,525	4,813	(1)	38,337
Total	464,580	16,434	(1,186)	479,828

## Note 17. Cost of goods sold and operating expenses

The following table shows the trends of cost of goods sold and operating costs as of December 31, 2021, compared with the previous year, including non-recurring costs and revenues.

	31.12.2021	31.12.2020	Change
Cost of goods sold	343,498	263,205	80,293
Operating expenses	214,605	202,602	12,003
Research and development expenses	56,208	52,134	4,074
Distribution expenses	100,472	99,282	1,190
General and administrative expenses	54,861	49,162	5,699
Other operating expenses	3,064	2,024	1,040
Total	558,103	465,807	92,296

## Cost of goods sold

The **Cost of Sales** as of December 31, 2021 was €343,498 thousand and, compared to 2020, rose by 30.5%, with an increase of approximately 2 percentage points as incidence on revenues, from 54.9% in 2020 to 57.2% in 2021. The change from the previous year was affected by both the less favorable sales mix and inflationary phenomena, which gradually increased the cost of procurement of materials and components during the year, also due to transport and logistics costs.

### **Operating expenses**

**Operating costs** of €214,605 thousand, up €12,003 thousand (+5.9%) on 2020, improved as a percentage of turnover by 6.5%, decreasing from 42.2% to 35.7%, thanks to operational efficiencies of a structural nature achieved in a number of internal reorganization processes aimed at optimizing the sales and research and development structure.

"Research and development expenses" as of December 31, 2021 amounted to €56,208 thousand, in line with the previous year, representing 9.4% of turnover (10.9% in the previous year). The performance of the year reflects not only operating efficiencies resulting from the strategy of investment selectivity in a rapidly evolving market context, but also the completion of some development projects in the mobile segment.

"Distribution expenses" amounted to €100,402 thousand, a slight increase compared to 2020 (+1.2%). The incidence on turnover improved from 20.7% to 16.7%, in part thanks to the operational efficiencies of the new organization model of the commercial structure completed at the end of 2020, partly as a result of the postponement of trade fairs and events that the pandemic situation has not yet fully allowed to recover.

"Administrative and general expenses" amount to €54,861 thousand as of December 31, 2021, improving the incidence on turnover by more than 1 percentage point from 10.3% to 9.1%.

"Other operating expenses", amounting to €3,064 thousand, increased from the previous year and are primarily represented by non-income taxes and duties and other operating costs.

## Breakdown of costs by type

The following table provides the details of total costs (cost of goods sold and total operating expenses) by type:

	31.12.2021	31.12.2020	Change
Material Costs	308,760	181,637	127,123
Change in inventories	(55,803)	19,449	(75,252)
Personnel costs	171,798	156,061	15,737
Goods receipt and shipment expenses	37,745	19,610	18,135
Amortization, depreciation and write-downs	32,831	28,668	4,163
Legal, tax and other advisory consultancies	7,943	6,942	1,001
EDP expenses	6,021	5,570	451
Consumables and R&D material	5,821	6,131	(310)
Repairs and warranty provision accrual	4,573	2,882	1,691
Travel and meetings expenses	4,304	4,201	103
Marketing expenses	3,172	3,944	(772)
Royalties	2,925	2,957	(32)
R&D technical consultancies	2,922	3,380	(458)
Utilities	2,408	1,928	480
Building expenses	2,358	2,890	(532)
Telephone expenses	1,948	2,526	(578)
Directors' remuneration	1,824	1,091	733
Quality certification expenses	1,721	3,736	(2,015)
Commissions	1,674	1,113	561
Sundry service costs	1,641	1,601	40
Expenses for plant and machinery and other assets	1,350	1,422	(72)
Recruitment Fees	1,315	687	628
Vehicle expenses	1,015	850	165
Subcontracted work	943	192	751
Insurance	939	816	123
Audit Fees	833	794	39
Entertainment expenses	581	564	17
Others	4,541	4,166	375
Total Cost of goods sold and operating costs	558,103	465,807	92,296

Material Costs and the change in inventories increased by €51,871 thousand (+25.8%) compared to 2020 following the recovery in volumes post pandemic crisis. The incidence on turnover was 42.1% in line with the previous year when it reached 41.9%.

Personnel costs of €171,798 thousand (€156,061 thousand in 2020) showed an increase of €15,737 thousand compared to the previous year (+10.1%), but with an incidence on turnover down by 3.9% compared to 2020, from 32.5% to 28.6%. The change for the year is attributable for €8,409 thousand to the change in the consolidation area and, for the remaining part, to the variable component of remuneration which had been more contained during 2020 due to the pandemic crisis. Moreover, in the year under comparison, the Group had recourse to social safety nets, as well as to the use of vacation entitlements, which are not being used in the current year.

The detailed breakdown of labor costs is as follows:

	31.12.2021	31.12.2020	Change
Wages and salaries	132,877	120,044	12,833
Social security charges	26,819	23,912	2,907
Post-employment benefits	2,582	2,145	437
Severance indemnities and similar benefits	1,805	1,721	84
Other labor costs	7,715	8,239	(524)
Total	171,798	156,061	15,737

The item "amortization, depreciation and write-downs", amounting to €32,831 thousand, increased by €4,163 thousand, due to increased investment in recent years and to the change in the consolidation area.

"Goods receipt and shipment expenses", amounting to €37,745 thousand, increased by €18,135 thousand compared to the previous year; the incidence on turnover increased, standing at 6.3% (4.1% in 2020). The trend is mainly attributable to the higher cost of transport and logistics.

"Quality Certification Expenses", amounting to €1,721 thousand, decreased by €2,015 thousand compared to 2020, following the lower number of certifications required in 2021 for the completion of the various product development projects concluded at the end of 2020.

The item "Repairs and warranty provision accrual", equal to €4,573 thousand, showed an increase of €1,691 thousand, keeping the incidence on turnover constant.

The item "Travel and meetings expenses", for €4,304 thousand, was substantially unchanged from the previous year, as a result of the restrictive measures imposed by the pandemic situation that are still limiting site visits to customers, events and trade fairs.

Note 18. Other revenues

	31.12.2021	31.12.2020	Change
Grants to Research and Development expenses	2,732	2,439	293
Miscellaneous income and revenues	1,368	1,661	(293)
Rents	28	33	(5)
Income on disposal of fixed assets	230	43	187
Contingent assets	169	148	21
Others	69	61	8
Total	4,596	4,385	211

The item "Grants to Research and Development expenses" is attributed for €2,292 thousand to the tax credit for Research and Development activities and for €440 thousand to the portion pertaining to the year of the grants received, in particular as regards the projects Flute and Rossini. The Rossini project (RObot enhanced SenSing, INtelligence and actuation to Improve job quality in manufacturing) funded by the European Union under the Horizon 2020 program, pursuant to the provisions of Law no. 124/2017 Article 1 paragraphs 125-129, issued a grant for €200 thousand in 2021. Datalogic is also the beneficiary of the Flute regional funding for the development of new products and solutions related to machine vision and laser marking aimed at maximum flexibility and ease of installation. The Group has received, as

of December 31, 2021, €262 thousand (€148 thousand in 2021) out of €921 thousand as the maximum grant to which it is entitled. The project is funded by the Emilia-Romagna Region with resources from the ERDP (European Regional Development Fund) Regional Operational Program 2014-2020.

*Note 19. Financial income/(expenses)* 

	31.12.2021	31.12.2020	Change
Financial income/(expenses)	(1,802)	(1,921)	119
Foreign exchange differences	(352)	(4,925)	4,573
Fair Value investments	169	962	(793)
Bank expenses	(1,132)	(867)	(265)
Dividends	299	306	(7)
Others	195	18	177
Total Net Financial income/(expenses)	(2,623)	(6,427)	3,804

Financial Income/(Expenses) was negative for €2,623 thousand, an improvement of €3,804 thousand compared to a negative result of €6,427 thousand reported the previous year, due primarily to the favorable trend in exchange rate differences.

#### Note 20. Taxes

The tax burden of the Group as of December 31, 2021 was €4,851 thousand, with an effective tax rate of 10.9% on the profit before taxes as illustrated below.

	31.12.2021	31.12.2020	Change
Profit/(Loss) before taxes from continuing operations	44,391	11,980	32,411
Income taxes	7,203	(1,212)	8,415
Deferred taxes	(2,352)	(519)	(1,833)
Total Taxes	4,851	(1,731)	6,582
Tax rate	10.9%	-14.4%	25.4%

The reconciliation for 2021 and 2020 of the nominal tax rate and the effective tax rate is shown below:

	2021		2020	
Profit (loss) before taxes	44,391		11,980	
Nominal tax rate	(10,654)	-24.0%	(2,875)	-24.00%
Effects of local taxes	(950)	-2.1%	(143)	-1.20%
Effects of intercompany dividend taxation	(1,419)	-3.2%	(399)	-3.30%
Cumulative effect of different tax rates applied in foreign countries	(2,872)	-6.5%	909	7.60%
Tax effects - previous years	(281)	-0.6%	1,337	11.20%
Other effects	1,288	2.9%	2,902	24.20%
Patent revaluation benefit	10,038	22.6%		
Consolidated effective tax rate	(4,851)	-10.9%	1,731	14.40%

The tax rate as of December 31, 2021, equal to 10.9%, reflects the distribution of the profit of the year among the various geographical areas in which the Group operates. Taxes for 2021 include the increase in deferred tax assets

relating to the revaluation of some patents by the subsidiary Datalogic IP Tech S.r.l. as described above. The tax charge for 2020 was positive, primarily due to the tax losses incurred during the year, the effects of taxation on dividends and the benefits obtained from tax reliefs (Patent box).

## Note 21. Earnings/loss per share

## Earnings/loss per share

As required by IAS 33, information on data used to calculate the earning/loss per share is provided below. Basic EPS is calculated by dividing the profit and/or loss for the period, attributable to the shareholders of the Parent Company, by the weighted average number of ordinary shares outstanding during the reference year. For the purposes of calculation of diluted EPS, the weighted average number of outstanding shares is determined assuming translation of all potential shares with a dilutive effect (namely the Share Plan), and the Group's net profit is adjusted including foreign exchange effects, net of taxes.

	31.12.2021	31.12.2020
Profit/(Loss) for the year of the Group	39,540	13,882
Average number of shares (thousands)	56,483	57,729
Basic earnings/(loss) per share	0.70	0.24
Profit/(Loss) for the year of the Group	39,540	13,882
Average number of shares (thousands) - Diluted effect	57,108	58,276
Diluted earnings/(loss) per share	0.69	0.24

## Note 23. Audit fees

Pursuant to article 149-duodecies of the Issuers' Regulation, implementing Legislative Decree 58 of February 24, 1998, the following is the summary schedule of fees pertaining to the year 2021 paid to the independent Auditor.

	2021
Fees for services supplied by the independent Auditor to the Parent Company and to the subsidiaries	
Datalogic S.p.A auditing	173
Italian subsidiaries - auditing	197
Foreign subsidiaries - auditing	310
Total auditing*	680
Non-auditing services	20
Total	700

<sup>\*</sup> Fees relating to foreign subsidiaries include €33 thousand for auditing services provided by independent auditors not belonging to the network of the Parent Company's independent auditor (Deloitte & Touche S.p.A.).

The non-auditing services item refers to the limited audit of the consolidated non-financial statement for the year ended December 31, 2021.

## TRANSACTIONS WITH SUBSIDIARIES THAT ARE NOT CONSOLIDATED LINE BY LINE, ASSOCIATES AND RELATED PARTIES

For the definition of "Related parties", see both IAS 24, approved by EC Regulation no. 1725/2003, and the Procedure for Transactions with Related Parties approved by the Board of Directors on November 4, 2010 (most recently amended on June 23, 2021), available on the Company's website <a href="https://www.datalogic.com">www.datalogic.com</a>. The parent company of the Datalogic Group is Hydra S.p.A.

Intercompany transactions are executed as part of the ordinary operations and at arm's length conditions. Furthermore, there are other relationships with related parties, always carried out as part of ordinary operations and at arm's length conditions, of an immaterial amount and in accordance with the "Procedure for Transactions with Related Parties", chiefly with Hydra S.p.A. or entities under joint control (with Datalogic S.p.A.), or with individuals that carry out the coordination and management of Datalogic S.p.A. (including entities controlled by the same and close relatives).

Related-party transactions refer chiefly to commercial and real estate transactions (instrumental and non-instrumental premises for the Group under lease or leased) and advisory activities as well as to companies joining the scope of tax consolidation. None of these assumes particular economic or strategic importance for the Group since receivables, payables, revenues and costs referred to the related parties are not a significant proportion of the total amount of the financial statements.

Pursuant to Art. 5, paragraph 8, of the Consob Regulations, it should be noted that, over the period 01.01.2021 – 31.12.2021, the Company's Board of Directors did not approve any transaction of greater importance, as set out by Art. 3, paragraph 1, letter b) of the Consob Regulations, or any transaction with related parties of a lesser importance that had a significant impact on the Group's equity position or profit/(loss).

	Parent Company	Company controlled by Chairman of B.o.D.	Companies not consolidated on a line-by- line basis	31.12.2021
Equity investments	-	-	530	530
Trade receivables and other, accrued income, prepaid expenses	-	7	2,435	2,442
Receivables pursuant to tax consolidation	1,807	-	-	1,807
Payables pursuant to tax consolidation	3,450	-	-	3,450
Trade payables and other, accrued liabilities, deferred income	-	103	158	261
Commercial and service costs	73	1,191	471	1,735
Revenues and other operating revenues	-	-	11,417	11,417
Other revenues	-	7	183	190

## **NUMBER OF EMPLOYEES**

	31.12.2021	31.12.2020	Change
Datalogic	2,923	2,752	171
Informatics	67	74	(7)
Total	2,990	2,826	164

The Chairman of the Board of Directors (Mr Romano Volta)

# **Annexes**

#### **ANNEXES**

### **ANNEX 1**

Certification for the Consolidated Financial Statements, pursuant to art. 81-ter of Consob Regulation no. 11971 of May 14, 1999 and following amendments and supplements

1. The undersigned Ms Valentina Volta, as CEO, and Ms Laura Bernardelli, as Manager in charge of drawing up Datalogic S.p.A.'s accounting statements, hereby certify the following, also taking account of provisions set forth by art. 154-bis, par. 3 and 4, of Legislative Decree no. 58 of February 24, 1998:

- the adequacy of the information on Company operations and
- the actual application

of the administrative and accounting procedures for the formation of the consolidated financial statements, during the year 2021.

- 2. The assessment on the adequacy of the administrative and accounting procedures for the formation of the consolidated financial statements as of December 31, 2021 is based on a procedure defined by Datalogic S.p.A. in compliance with the Internal Control Integrated Framework model, issued by the Committee of Sponsoring Organizations of the Treadway Commission, which is the reference framework generally accepted at international level.
- 3. Moreover, the following is certified:
- 3.1 the Consolidated Financial Statements:
  - a) were prepared in accordance with international accounting standards (IFRS), recognized in the European Union pursuant to Regulation (EC) no. 1606/2002 of the European Parliament and the Council of July 19, 2002;
  - b) correspond to the accounting records;
  - c) provide a true and fair view of the financial position, the results of operations and the cash flows of the issuer and of the other companies in the scope of consolidation;
- 3.2 the Report on Operations includes a reliable analysis of the Group's state of affairs, as well as of the position of the issuer and the companies in the scope of consolidation, together with the description of the main risks and uncertainties to which the Group is exposed.

Lippo di Calderara di Reno (BO), March 10, 2022

CEO

Manager in charge of drawing up the Company's accounting statements

Valentina Volta

Laura Bernardelli

## **ANNEXES**

## **ANNEX 2**

## **CONSOLIDATION AREA**

The Consolidated Annual Financial Statements include the interim reports of the Parent Company and the companies that are directly and/or indirectly controlled by the Parent Company or on which the latter has a significant influence. Reports of subsidiaries were duly adjusted, as necessary, to render them consistent with the accounting criteria of the Parent Company. The companies included in the scope of consolidation as of December 31, 2021, consolidated on a line-by-line basis, are disclosed hereunder:

Company	Registered office	Sha	are capital	Total Shareholders' Equity (€/000)	Net Profit (loss) for the year (€/000)	% Ownership
Datalogic S.p.A.	Bologna – Italy	€	30,392,175	348,205	7,550	
Datalogic Real Estate France Sas	Courtabeuf Cedex – France	€	2,227,500	3,834	67	100%
Datalogic Real Estate UK Ltd.	Redbourn - United Kingdom of Great Britain	GBP	3,500,000	4,759	49	100%
Datalogic IP Tech S.r.l.	Bologna – Italy	€	65,677	37,475	11,394	100%
Informatics Holdings, Inc.	Plano, Texas - USA	USD	1,568	16,860	1,653	100%
Wasp Barcode Technologies Ltd	Redbourn - United Kingdom of Great Britain	GBP	0	246	17	100%
Datalogic (Shenzhen) Industrial Automation Co. Ltd.	Shenzhen - China	henzhen - China CNY		4,550	657	100%
Datalogic Hungary Kft	Balatonboglar - Hungary HU		3,000,000	1,588	(650)	100%
Datalogic S.r.l.	Bologna – Italy	€	10,000,000	169,231	27,077	100%
Datalogic Slovakia S.r.o.	Trnava - Slovakia	€	66,388	4,445	2,921	100%
Datalogic USA Inc.	Eugene, OR - USA	USD	100	223,965	(450)	100%
Datalogic do Brazil Comercio de Equipamentos e Automacao Ltda.	Sao Paulo - Brazil	BRL	20,257,000	292	203	100%
Datalogic Technologia de Mexico S.r.l.	Colonia Cuauhtemoc - Mexico	MXN	0	(350)	(27)	100%
Datalogic Scanning Eastern Europe GmbH	Langen - Germany	€	25,000	3,957	78	100%
Datalogic Australia Pty Ltd	Mount Waverley (Melbourne) - Australia	AUD	3,188,120	1,277	187	100%
Datalogic Vietnam LLC	Vietnam	USD	3,000,000	21,186	7,064	100%
Datalogic Singapore Asia Pacific Pte Ltd.	Singapore	SGD	3	2,904	756	100%
Datasensing S.r.l.	Modena - Italy	€	2,000,000	13,102	2,016	100%
M.D. Micro Detectors (TIANJIN) CO., LTD.	Tianjin - China	CNY	13,933,697	1,299	295	100%
Micro Detectors Ibérica, S.A.U.	Barcelona - Spain	€	120,000	1,166	235	100%
Datalogic Japan Co., Ltd.	Tokyo - Japan	JPY	9,900,000	76	0	100%
Suzhou Mobydata Smart System Co. Ltd.	Suzhou, JiangSu - China	CNY	161,224	6,139	1,281	51%

The following companies were consolidated using the equity method as of December 31, 2021:

Company	Registered office		Share capital	Total Shareholders' Equity (€/000)	Net Profit (loss) for the year (€/000)	% Ownership
Datasensor Gmbh (*)	Otterfing - Germany	€	150,000	12	10	30%
CAEN RFID S.r.l. (***)	Viareggio LU - Italy	€	150,000	870	(233)	20%
R4I S.r.l. (***)	Benevento - Italy	€	131,250	387	(43)	20%
Datalogic Automation AB (**)	Malmö, Sweden	SEK	100,000	1,374	517	20%

<sup>(\*)</sup> data as of December 31, 2019

<sup>(\*\*)</sup> data as of June 30, 2021

<sup>(\*\*\*)</sup> data as of December 31, 2020

## **ANNEXES**

## **ANNEX 3**

## RESTATEMENT OF SEGMENT DISCLOSURE

As envisaged by the International Accounting Standards on segment reporting, in the event of a reorganization of the business segments, the comparative periods are restated to allow a like-for-like comparison. Below are the restated results for 2020 following the reorganization of the commercial function launched in the first quarter and finalized in the fourth quarter of 2020, within which some methods for the allocation of revenues to business sectors were partially redefined, aimed at ensuring coverage of the various types of end-user and partner customers.

## **REVENUES BY BUSINESS SEGMENT**

	31.12.2020	Restatement	31.12.2020
	Reported		Restated
Retail	198,257	(34)	198,223
Manufacturing	110,737	1,013	111,750
Transportation & Logistics	53,857	(67)	53,790
Healthcare	17,211	(760)	16,451
Channel	84,518	(152)	84,366
Total Revenues	464,580		464,580

As part of the reorganization of the commercial function, the revenue allocation criteria were partially modified, assigning sales to the end-users of partner customers, and previously classified in the Industry, according to a criterion of predominance of turnover as communicated by the distribution network, to the Channel sector. This category includes revenues not directly attributable to the other identified segments. The new approach allows for an even more accurate measurement of the performance of the individual sectors, to which only the revenues relating to direct sales made to end-user customers based on their respective segment are attributed. The ratio behind the change in approach is guided by the desire to make the measurement of market trends of the individual sectors more accurate and prompter in order to strengthen the effectiveness and timeliness of the strategic decisions of go to market.

## **ANNEXES**

## **ANNEX 4**

## RECONCILIATION OF ALTERNATIVE PERFORMANCE INDICATORS (NON-GAAP MEASURES)

The following table shows the reconciliation between EBITDA and Adjusted EBITDA as of December 31, 2021, compared with December 31, 2020.

	31.12.2021		31.12.2020		Change
Adjusted EBITDA	85,692	14.27%	58,324	12.16%	27,368
Cost of goods sold	567	0.09%	3,325	0.69%	(2,758)
Research and Development expenses	925	0.15%	95	0.02%	830
Distribution expenses	907	0.15%	4,268	0.89%	(3,361)
General and administrative expenses	3,371	0.56%	3,524	0.73%	(153)
Other (expenses) and income	97	0.02%	37	0.01%	60
Non-recurring costs, revenues and write-downs	5,867	0.98%	11,249	2.34%	(5,382)
EBITDA	79,825	13.29%	47,075	9.81%	32,750

Non-recurring costs and revenues are shown hereunder.

	31.12.2021	31.12.2020	Change
Covid-19	-	3,802	(3,802)
Reorganization	5,025	6,528	(1,504)
Other	842	919	(77)
Total	5,867	11,249	(5,382)

Non-recurring costs and revenues refer to income and charges recognized and incurred in relation to some reorganization processes targeted at the optimization of the sales structure, of the industrial *footprint* and the offices, as well as "M&A" and "Post M&A Integration" activities. These processes involved an *assessment* of the organizational structures, as well as the execution of the plans to implement the new model, which involved, among other things, also some modifications to internal processes, information systems and the management control model.





**Annual Statutory** Financial Report **December 31, 2021** 

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## **COMPOSITION OF CORPORATE BODIES**

## Board of Directors (1)

Romano Volta Executive Chairman (2)
Valentina Volta Chief Executive Officer (2)
Angelo Manaresi Independent Director
Chiara Giovannucci Orlandi Independent Director
Filippo Maria Volta Non-Executive Director
Vera Negri Zamagni Independent Director
Maria Grazia Filippini Independent director

## **Board of Statutory Auditors (3)**

Salvatore Fiorenza Chairman

Elena Lancellotti Statutory Auditor Roberto Santagostino Statutory Auditor

Ines GandiniAlternate Statutory AuditorEugenio BuraniAlternate Statutory AuditorPatrizia CornaleAlternate Statutory Auditor

## Audit and Risk, Remuneration and Appointments Committee

Angelo Manaresi Chairman

Chiara Giovannucci Orlandi Independent Director Vera Negri Zamagni Independent Director

## Independent Auditor (4)

Deloitte & Touche S.p.A.

<sup>(1)</sup> The Board of Directors will remain in office until the Shareholders' Meeting held for the approval of the financial statements as of December 31, 2023.

<sup>(2)</sup> Legal representative as regards third parties.

<sup>(3)</sup> The Board of Statutory Auditors will remain in office until the Shareholders' Meeting held for the approval of the financial statements as of December 31, 2021.

<sup>(4)</sup> Deloitte & Touche S.p.A. was appointed Independent Auditor for the nine-year period from 2019 to 2027 by the Shareholders' Meeting held on April 30, 2019 and will remain in office until the Shareholders' Meeting held for the approval of the financial statements as of December 31, 2027.



## STATEMENT OF FINANCIAL POSITION

ASSETS (€/000)	Notes	31.12.2021	31.12.2020
A) Non-current assets (1+2+3+4+5+6+7)		233,555	228,691
1) Tangible assets	1	20,635	21,769
Land		2,466	2,466
Buildings		14,866	15,100
Other assets		3,303	4,203
2) Intangible assets	2	8,905	8,705
Software		8,798	8,652
Assets in progress and payments on account		107	53
3) Right-of-use assets	3	813	395
4) Equity investments in subsidiaries and associates	4	189,812	188,936
5) Non-current financial assets	6	11,683	7,764
6) Trade and other receivables		184	172
7) Deferred tax assets	12	1,523	950
B) Current assets (8+9+10+11+12)		329,364	340,101
8) Trade and other receivables		15,860	12,386
Trade receivables	7	10,519	10,166
of which from subsidiaries		10,497	10,145
of which to related parties		9	-
Other receivables, accrued income and prepaid expenses	7	5,341	2,220
of which from subsidiaries		812	652
9) Tax receivables	8	221	197
10) Current financial assets	6	-	10,152
Other		-	10,152
11) Current financial receivables		259,501	236,910
Loans to subsidiaries	9	257,294	234,873
Loans to third parties		2,207	2,037
12) Cash and cash equivalents		53,782	80,456
Total Assets (A+B)		562,919	568,792

## STATEMENT OF FINANCIAL POSITION

LIABILITIES (€/000)	Notes	31.12.2021	31.12.2020
A) Total Shareholders' Equity (1+2+3+4+5+6)	10	348,205	349,685
1) Share capital		30,392	30,392
2) Share premium reserve		111,779	111,779
3) Treasury shares held in portfolio		(26,096)	(21,899)
4) Other reserves		11,233	6,428
5) Retained earnings		213,347	203,080
6) Profit (loss) for the year		7,550	19,905
B) Non-current liabilities (7+8+9)		53,662	80,383
7) Non-current financial payables	11	50,891	77,926
8) Deferred tax liabilities	12	2,078	1,811
9) Post-employment benefits	13	693	646
C) Current liabilities (10+11+12+13)		161,052	138,724
10) Trade and other payables		18,726	10,279
Trade payables	15	6,911	6,190
of which from subsidiaries		147	110
of which to related parties		2	-
Other payables, accrued liabilities and deferred income	15	11,815	4,089
of which from subsidiaries		6,783	376
of which to related parties		61	-
11) Tax payables	8	2,582	2,497
of which to Parent Company		711	1,700
of which from subsidiaries		961	-
12) Provisions for risks and charges, current	14	250	-
13) Current financial payables	11	139,494	125,948
of which from subsidiaries		87,105	73,090
Total Liabilities (A+B+C)		562,919	568,792

## **INCOME STATEMENT**

(€/000)	Notes	31.12.2021	31.12.2020
1) Revenues from services	17	32,374	28,066
2) Cost of goods sold	18	1,980	1,659
Gross Operating Margin (1-2)		30,394	26,407
3) Other revenues	19	857	2,109
of which from subsidiaries		623	1,934
of which to related parties		129	63
4) Research and development expenses	18	861	574
of which from subsidiaries		190	-
5) Distribution expenses	18	1,425	1,069
of which from subsidiaries		167	-
6) General and administrative expenses	18	29,175	24,910
of which to Parent Company		73	-
of which to related parties		69	74
of which from subsidiaries		62	485
7) Other operating expenses	18	591	287
of which to related parties		(9)	(3)
of which from subsidiaries		(593)	(752)
Total operating costs (4+5+6+7)		32,052	26,840
Operating result		(801)	1,676
8) Financial income	20	12,675	23,641
of which from subsidiaries		9,719	19,558
9) Financial expenses	20	4,501	6,856
of which from subsidiaries		96	195
Financial income/(expenses) (8-9)		8,174	16,785
Profit/(Loss) before taxes from continuing operations		7,373	18,461
Income taxes	21	(177)	(1,443)
Net Profit/(Loss) for the year		7,550	19,905

## STATEMENT OF COMPREHENSIVE INCOME

(€/000)	Notes	31.12.2021	31.12.2020
Net Profit/(Loss) for the year		7,550	19,905
Other components of the statement of comprehensive income:			
Other components of the statement of comprehensive income which will be subsequently reclassified to profit/(loss) for the year:			
Profit/(Loss) on derivative financial instruments (cash flow hedge)	10	(155)	188
Total other components of the statement of comprehensive income which will be subsequently reclassified to profit/(loss) for the year		(155)	188
Other components of the statement of comprehensive income which will not be subsequently reclassified to profit/(loss) for the year			
Actuarial gains (losses) on defined-benefit plans	10	4	3
of which tax effect		(1)	(1)
Profit/(Loss) from financial assets at FVOCI	10	3,259	(1,706)
of which tax effect		(39)	21
Total other components of the statement of comprehensive income which will not be subsequently reclassified to profit/(loss) for the year		3,263	(1,703)
Total profit/(loss) of Comprehensive Income Statement		3,109	(1,515)
Total comprehensive profit/(loss) for the year		10,659	18,390

# STATEMENT OF CASH FLOW

(€/000)	Notes	31.12.2021	31.12.2020
Profit (loss) before taxes		7,373	18,462
Amortization of intangible assets	1, 2	2,195	1,545
Depreciation of tangible assets	1, 2	1,649	1,627
Depreciation of right-of-use assets	3	197	193
Change in provisions for risks and charges	14	250	-
Change in employee benefits reserve	13	51	16
Net Financial Income/(Expenses)	20	(8,174)	(17,308)
Provision for the share-based incentive plan		820	607
Other non-monetary changes		(183)	189
Cash flow generated (absorbed) from operations before changes in working capital		4,178	5,331
Change in trade receivables	7	(353)	(671)
Change in trade payables	15	721	422
Change in other current assets	7	(452)	101
Change in other current liabilities	15	5,057	(5,197)
Change in other non-current assets		(12)	10
Cash flow generated (absorbed) from operations after changes in working capital		9,139	(4)
Change in taxes		(107)	83
Interest paid		(2,032)	(3,912)
Interest collected		2,295	4,383
Cash flow generated (absorbed) from operations (A)		9,295	549
Increase in intangible assets	2	(2,395)	(2,339)
Decrease in intangible assets	2	-	-
Increase in tangible assets	1	(515)	(467)
Change in non-current financial assets	4, 5	(538)	(3,131)
Change in financial receivables and other financial assets	6	(12,269)	(15,287)
Cash flow generated (absorbed) from investments (B)		(15,717)	(21,224)
Change in financial payables	11	(13,944)	(97,788)
Payments of financial liabilities for leasing	11	(203)	(191)
(Purchase)/sale of treasury shares	10	(4,197)	(6,786)
Dividends collected		7,730	115,972
Dividends paid	10	(9,638)	(17,007)
Cash flow generated (absorbed) from financial activity (C)		(20,252)	(5,800)
Net increase (decrease) in available cash (A+B+C)		(26,674)	(26,475)
Net cash and cash equivalents at beginning of period		80,456	106,930
Net cash and cash equivalents at end of period		53,782	80,456

### **CHANGES IN SHAREHOLDERS' EQUITY**

	Share capital	Share premium reserve	Treasury shares held in portfolio	Share capital and reserves	Other reserves	Retained earnings	Profit for the year	Shareholders' Equity
01.01.2021	30,392	111,779	(21,899)	120,272	6,428	203,080	19,905	349,685
Allocation of earnings						19,905	(19,905)	
Dividends						(9,638)		(9,638)
Sale/(Purchase) of treasury shares			(4,197)	(4,197)				(4,197)
Other changes								
Share-based Incentive Plan					1,696			1,696
Profit/(loss) as of 31.12.2021							7,550	7,550
Other components of the statement of comprehensive income					3,109			3,109
Total comprehensive Profit (Loss)					3,109		7,550	10,659
31.12.2021	30,392	111,779	(26,096)	116,075	11,233	213,347	7,550	348,205

	Share capital	Share premium reserve	Treasury shares held in portfolio	Share capital and reserves	Other reserves	Retained earnings	Profit for the year	Shareholders' Equity
01.01.2020	30,392	111,779	(15,113)	127,058	6,272	115,178	105,040	353,548
Allocation of earnings						105,040	(105,040)	
Dividends						(17,007)		(17,007)
Sale/(Purchase) of treasury shares			(6,786)	(6,786)				(6,786)
Other changes					131	(131)		
Share-based Incentive Plan					1,540			1,540
Profit/(loss) as of 31.12.2020							19,905	19,905
Other components of the statement of comprehensive income					(1,515)			(1,515)
Total comprehensive Profit (Loss)					(1,515)		19,905	18,390
31.12.2020	30,392	111,779	(21,899)	120,272	6,428	203,080	19,905	349,685



#### EXPLANATORY NOTES TO THE FINANCIAL STATEMENTS

#### GENERAL INFORMATION

Datalogic S.p.A. (the "Company" or the "Parent Company") is a joint-stock company listed on the Euronext STAR Milan of Borsa Italiana S.p.A. and is headquartered in Italy. The address of the registered office is Via Candini, 2 - Lippo di Calderara (BO). The Company is a subsidiary of Hydra S.p.A., which is also based in Bologna.

Datalogic S.p.A. is the Parent Company of the Datalogic Group ("Group"), the global technological leader in the markets of automatic data capture and process automation. The Group is specialized in the design and production of bar code readers, mobile computers, detection, measurement and security sensors, vision and laser marking systems and RFID. Its pioneering solutions contribute to increase efficiency and quality of processes in the areas of Retail, Manufacturing, Transportation & Logistics, and Healthcare, along the entire value chain.

The publication of the Company's Financial Statements as of December 31, 2021 was authorized by resolution of the Board of Directors dated March 10, 2022.

#### **BASIS OF PRESENTATION**

#### 1) General criteria

Pursuant to the European Regulation 1606/2002, the Financial Statements for the year were prepared in compliance with the International Accounting Standards (IAS/IFRS) issued by the IASB (International Accounting Standards Board) and endorsed by the European Union, pursuant to European Regulation 1725/2003 and subsequent amendments, with all the interpretations of the International Financial Reporting Standard Interpretations Committee ("IFRS-IC"), formerly the Standing Interpretations Committee ("SIC"), endorsed by the European Commission at the date of approval of the draft financial statements by the Board of Directors and contained in the related EU Regulations published at this date, and in compliance with the provisions of Consob Regulation no. 11971 of May 14, 1999 and subsequent amendments.

These Financial Statements were drawn up in thousands of Euro, which is the Company's "functional" and "presentation" currency.

#### 2) Financial statements

The financial statements adopted are compliant with those required by IAS 1 and were used in the Financial Statements for the year ended December 31, 2020, in particular:

- current and non-current assets, as well as current and non-current liabilities are disclosed separately in the Statement of Financial Position. Current assets, which include cash and cash equivalents, are those set to be realized, sold or used during the Company's normal operational cycle; current liabilities are those whose extinction is envisaged during the normal operating cycle or in the 12 months after the reporting date;
- with regard to the Income Statement, cost and revenue items are disclosed based on grouping by function, as this classification was deemed more explanatory for comprehension of the Company's business result;
- the Statement of Comprehensive Income presents the components that determine profit/(loss) for the period and the costs and revenues reported directly under shareholders' equity;
- the Statement of Cash Flow is presented using the "indirect method".

The Financial Statements were prepared in compliance with the general criterion of a reliable and true vision of the Company's financial and equity position, financial performance and cash flows, on a going concern and on an accrual

basis, in compliance with the general principles of consistency of presentation, relevance and aggregation, no offsetting and comparability of information.

The Statement of Changes in Shareholders' Equity analytically details the changes occurring in the financial year and in the previous financial year.

In preparing the Financial Statements, the historic cost principle has been adopted for all assets and liabilities except for some financial assets for which the fair value principle has been applied.

Preparation of IFRS-compliant financial statements requires the use of some estimates. Reference is made to the section describing the main estimates made in these Financial Statements.

#### 3) Accounting policies and standards applied

Below we indicate the policies adopted for preparation of the Company's financial statements as of December 31, 2021.

#### **Tangible assets**

Owned tangible assets are initially recognized at the cost of contribution, purchase, or in-house construction. The cost comprises all directly attributable costs necessary to make the asset available for use (including, when significant and in the presence of effective obligations, the present value of the estimated costs for decommissioning and removal of the asset and for reinstatement of the location), net of trade discounts and allowances.

Some tangible assets in the "Land and buildings" categories were measured at fair value (market value) as of January 1, 2004 (date of first adoption of IFRS) and this value was used as the deemed cost. The cost of buildings is depreciated net of the residual value estimated as the realization value obtainable via disposal at the end of the building's useful life.

Costs incurred after purchase are recognized in the asset's carrying value, or are recognized as a separate asset, only if it is thought likely that the future economic benefits associated with the asset will be enjoyed and the asset's cost can be reliably measured. Maintenance and repair costs or replacement costs that do not have the above characteristics are recognized in the income statement in the year in which they are borne.

Tangible assets are depreciated on a straight-line basis each year - starting from the time when the asset is available for use, or when it is potentially able to provide the economic benefits associated with it - according to economic/technical rates determined according to assets' residual possibility of use and taking into account the month when they became available for use in the first year of utilisation.

Land is considered to be an asset with an indefinite life and therefore not subject to depreciation.

The depreciation rates applied by the Company are as follows:

Asset category	Annual depreciation rates
Property:	
Buildings	2% - 3.3%
Other assets:	
Plants pertaining to buildings	8.33% - 10% - 6.67%
Lightweight constructions	6.67% - 4% - 33.3%
Production equipment & electronic instruments	20% - 10%
Moulds	20%
Electronic office machinery	33% - 20% - 10%
Office furniture and fittings	10% - 6.67% - 5%
Cars	25%
Freight vehicles	14%
Trade show & exhibition equipment	11% - 20%
Improvements to third-party assets	Contract duration

If, regardless of the depreciation already posted, an impairment emerges, the asset is written down; if the reasons for write-down disappear in later years, the original value is reinstated. The residual value and useful life of assets are reviewed at least at each year-end in order to assess any significant changes in value.

#### Assets held under lease contracts

Assets held by the Company under lease contracts, including operating leases, in accordance with IFRS 16, in force since January 1, 2019, are recorded under assets with a financial payable as a contra-entry. In particular, assets are recognized at a value equal to the present value of future payments at the date of signing of the contract, discounted using the applicable *incremental borrowing rate* for each contract, and depreciated over the duration of the underlying contract, taking into account the effects of any extension or early termination clauses whose exercise is reasonably certain.

In compliance with the provisions of IFRS 16, starting from January 1, 2019, the Company identifies contracts for which it obtains the right to use an identifiable asset for a period of time in exchange for a consideration as leases.

For each lease contact, starting from the commencement date, the Company recognizes an asset (right of use of the asset) under tangible assets as a contra-entry to a corresponding financial liability (lease payable), with the exception of the following cases: (i) short-term lease contracts; (ii) low value lease contracts applied to situations in which the leased asset has a value not exceeding €5 thousand (new value).

For the short-term and low value lease contracts, the financial liabilities related to the leases and corresponding right of use are not recognized, but the lease payments are recognized in the income statement on a straight-line basis for the duration of the corresponding contracts.

In the case of a complex contract that includes a lease component, the latter is always managed separately from the other services included in the contract.

Rights of use are shown in a specific item of the financial statements. At the time of initial recognition of the lease contract, the right of use is recognized at a value corresponding to the lease payable, determined as described above, increased by the instalments paid in advance and the accessory charges and net of any incentives received. Where applicable, the initial value of the rights of use also includes the related costs of dismantling and restoring the area. The situations that involve the recalculation of the lease payable imply a corresponding change in the value of the right

The situations that involve the recalculation of the lease payable imply a corresponding change in the value of the right of use.

After initial recognition, the right of use is depreciated on a straight-line basis, starting from the commencement date, and subject to write-downs in the event of impairment. Depreciation is carried out on the basis of the shorter of the

duration of the lease contract and the useful life of the underlying asset; however, if the lease agreement provides for the transfer of ownership, possibly also due to the use of redemption options included in the value of the right of use, depreciation is carried out on the basis of the useful life of the asset.

Lease payables are shown in the financial statements under current and non-current financial liabilities, together with the Company's other financial payables. At the time of initial recognition, the lease payable is recorded on the basis of the present value of the lease instalments to be paid determined using the implicit interest rate of the contract (i.e. the interest rate that makes the present value of the sum of the payments and the residual value equal to the sum of the fair value of the underlying asset and the initial direct costs incurred by the Company); if this rate is not indicated in the contract or easily determinable, the present value is determined using the "incremental borrowing rate", i.e. the incremental interest rate that, in a similar economic context and in order to obtain an amount equal to the value of the right of use, the Company would have paid for a loan with similar duration and guarantees.

The lease payments subject to discounting include fixed payments; variable fees due to an index or a rate; the redemption price, if any and if the Company is reasonably certain to use it; the amount of payment envisaged for any issue of guarantees on the residual value of the asset; the amount of penalties to be paid in the event of the exercise of options for early termination of the contract, where the Company is reasonably certain to exercise them.

After initial recognition, the lease payable is increased to take account of the interest accrued, determined on the basis of the amortized cost, and decreased against the lease payments paid.

In addition, the lease payable is subject to restatement, up or down, in the event of changes to the contracts or other situations envisaged by IFRS 16 that involve a change in the amount of the instalments and/or the duration of the lease. In particular, in the presence of situations that involve a change in the estimate of the probability of exercise (or non-exercise) of the options for renewal or early termination of the contract or in the redemption (or not) provisions of the asset upon expiry of the contract, the lease payable is restated by discounting the new value of the instalments to be paid on the basis of a new discount rate.

#### **Intangible assets**

Intangible assets are recognized under assets in the statement of financial position when it is likely that use of the asset will generate future economic benefits and when the asset's costs can be reliably calculated. They are initially recognized at the value of contribution or at acquisition or production cost, inclusive of any ancillary costs.

If tangible and intangible assets are sold, the date of disposal will be the date when the purchaser obtains the control of the assets, pursuant to requirements set forth on performance obligations by the IFRS 15 standard. The profit or loss generated by the consideration is accounted for in the Income Statement and is determined according to requirements to determine the transaction price envisaged by IFRS 15. The following amendments to the estimated consideration used to determine the profit or loss must be recognized pursuant to requirements set forth by IFRS 15 in relation to changes in the transaction price.

Intangible assets of finite duration are systematically amortized according to their projected future usefulness, so that the net value at the reporting date corresponds to their residual usefulness or to the amount recoverable according to corporate business plans. Amortization starts when the asset is available for use.

The useful life for each category is detailed below:

DESCRIPTION	Useful Life - years
Other intangible assets:	
- Software licences	3/5
- SAP licences	10
- User licences	Contract duration

The residual values, the useful lives and the amortization of intangible assets are reviewed at each year end and, when required, corrected prospectively. The useful lives remained unchanged compared to the previous year.

#### **Equity investments**

Equity investments in subsidiaries and associates, not classified as "held for sale", are measured at cost, adjusted for impairment. They will be tested for impairment and if necessary written down when there is evidence that the asset may have suffered impairment. The actual impairment will be charged to the income statement if there is objective evidence that events occurred which impacted the expected future cash flows of the equity investments themselves. Any losses, exceeding the carrying value of equity investments, that might arise due to legal obligations or implicit obligations to cover losses of investees, are recognized under Provisions for risks and charges.

If the reasons for write-down disappear in later years, the original value is reinstated. The related dividends are recorded under financial income from equity investments at the time the right to receive them is determined, generally coinciding with the resolution taken by the Shareholders' Meeting.

#### **Subsidiaries**

Companies are defined as subsidiaries when the Company has the power to govern, directly or indirectly, their financial and operating policies and to obtain benefits connected with their business.

#### **Associates**

Companies are defined as associates when the Company exercises a significant influence on them, but it does not hold control on their management or has not the power to govern their financial and operating policies and to obtain benefits connected with their business.

#### **Impairment**

Tangible and intangible assets, as well as equity investments are tested for impairment in the presence of specific indicators of loss of value.

The aim of this impairment test is to ensure that tangible and intangible assets, as well as equity investments, are not carried at a value exceeding their recoverable value, consisting of the higher between their fair value, less selling costs and their value in use.

Value in use is calculated based on the future cash flows that are expected to originate from the asset or CGU (cash generating unit) to which the asset belongs. Cash flows are discounted to present value using a discount rate reflecting the market's current estimate of the time value of money and of the risks specific to the asset or CGU to which presumable realization value refers.

If the recoverable value of the asset or CGU, to which it belongs, is less than the net carrying value, the asset in question is written down to reflect its impairment, with recognition of the latter in the Income Statement for the year.

As no goodwill is recognized in the financial statements, impairment losses relating to CGUs are allocated on a proportional basis.

If the reasons causing it ceases to exist, impairment is reversed within the limits of the amount of what would have been the book value, net of amortization calculated using the historical cost, if no impairment had been recognized. Any reinstatements of value are recognized in the Income Statement.

#### Financial assets and liabilities

The Company measures some financial assets and liabilities at fair value. Fair value is the price that would be received for the sale of an asset or that would be paid for transfer of a liability in a normal transaction between market operators at the date of measurement.

A measurement of fair value assumes that the sale of the asset or transfer of the liability takes place:

- in the main market of the asset or liability; or
- when there is no main market, in the market most advantageous for the asset or liability.

The main market or most advantageous market must be accessible for the Company. The fair value of an asset or liability is measured by adopting the assumptions that the market operators would use in determining the price of the asset or liability, presuming that they act to meet their economic interest in the best way. Measurement of the fair value of a non-financial asset considers the capability of a market operator to generate economic benefits by using the asset in its maximum and best use or by selling it to another market operator that would use it in its maximum and best use.

The Company uses measurement methods that are appropriate for the situation, and for which data available to measure fair value are sufficient, while maximising the use of relevant inputs observable and limiting the use of non-observable inputs. All assets and liabilities measured or recognized at fair value are classified based on a fair value hierarchy and described hereunder:

- Level 1 listed prices (not adjusted) in active markets for identical assets or liabilities the entity of which is identifiable at the measurement date;
- Level 2 input data other than listed prices included in Level 1 which can be observed, either directly or indirectly for the asset or liability to be measured;
- Level 3 the valuation techniques for which input data cannot be observed for the asset or liability to be measured.

The fair value measurement is classified entirely at the same fair value hierarchy level in which the lowest hierarchy input used for the measurement is stated.

As regards assets and liabilities that are recognized in the financial statements at fair value on a recurring basis, the Company determines whether transfers between hierarchy levels occurred while revising the classification at each annual reporting date.

#### Financial instruments

A financial instrument is any contract generating a financial asset for an entity and a financial liability or an equity instrument for another entity.

#### Financial assets

The financial assets are initially recognized at their fair value, increased by their ancillary charges if the financial assets are not recognized at their fair value through profit or loss. Trade receivables that do not include a significant financing component are excluded. For these receivables the Company applies the practical expedient and measures them at the transaction price, as determined pursuant to IFRS 15.

Upon recognition, for future measurements, financial assets are stated based on four possible measurement modalities:

- Financial assets at amortized cost;
- Financial assets at fair value through OCI with a reclassification of cumulative profits and losses;
- Financial assets at fair value through OCI without reversal of cumulative profits and losses when eliminated (equity instruments);
- Financial assets at fair value through profit or loss.

The selection of the classification of financial assets depends on the following:

- nature of financial assets, determined primarily by the characteristics of expected contractual cash flows;
- business model that the Company applies to the management of the financial assets in order to generate cash flows, which might result from the collection of contractual cash flows, as well as from the sale of financial assets or from both.

In order to classify and measure a financial asset at amortized cost or at fair value through other comprehensive income, this asset shall generate cash flows that depend solely on payments of principal and interest (SPPI). This measurement is defined as SPPI test and it is performed at individual instrument level.

Financial assets are derecognized from the financial statements when the right to receive cash no longer exists, the Company has transferred the right to receive cash flows from the asset or has assumed the contractual obligation to pay them to a third party in their entirety and without delay and (1) has transferred essentially all the risks and benefits of ownership of the financial asset or (2) has not transferred or essentially held all the risks and benefits of the asset, but has transferred control of the asset.

In the cases in which the Company has transferred the rights to receive cash flows from an asset or has signed an agreement based on which it retains the contractual rights to receive the cash flows of the financial asset, but undertakes a contractual obligation to pay the cash flows to one or more beneficiaries (pass-through), it assesses whether and to what extent it has retained the risks and benefits pertaining to the ownership.

Valuations are regularly carried out in order to verify whether there is objective evidence that a financial asset or a group of assets may have suffered impairment. If there is objective evidence, the impairment is recognized as a cost in the income statement for the year.

As regards trade receivables, the Company applies a simplified approach in calculating the expected losses. Therefore, the Company does not monitor changes in credit risk, but the expected loss is fully recognized at each reference date. As an instrument to determine the expected losses, the Company has defined a matrix system based on historical information, reviewed to take account of prospective elements, with reference to the specific types of debtors and their economic environment.

#### Financial liabilities

Financial liabilities are measured at amortized cost. Expenses are recognized in the income statement with the effective interest rate method, except for financial liabilities acquired for trading or derivatives (see following paragraph), or financial liabilities designated at FVTPL by the Management at first-time recognition, which are measured at fair value with counter-entry in the income statement.

Financial guarantees given are agreements envisaging a payment to repay the owner of a debt security against a loss incurred due to a non-payment by the debtor at the contractual maturity term. If the financial guarantees are issued by the Company, they are initially recognized as liabilities at fair value, increased by transaction costs that are directly attributable to the issue of the guarantee itself. The liability is then measured at the higher between the best estimated

disbursement, required to fulfil the guaranteed obligation at the reporting date, and the initially recognized amount, less accumulated amortization.

A financial liability is written off when the obligation underlying the liability has been extinguished, annulled or fulfilled. If an existing financial liability is replaced by another one from the same lender, under conditions that are essentially different, or if the terms and conditions of an existing liability are essentially amended, this change or amendment will be treated as a reversal of the original liability and a recognition of a new liability, with recognition in the Income Statement of any differences involving the carrying values. In the event of amendments on financial liabilities defined as irrelevant, the economic effects of renegotiation are recognized in the Income Statement.

#### Offsetting financial instruments

A financial asset and liability can be offset and the net balance can be shown on the Statement of Financial Position if there is a current legal right to offset the amounts recognized and there is the intention to settle the net remainder, or realize the asset and at the same time settle the liability.

#### Financial derivatives

Derivatives, including embedded derivatives, separate from the main contract, are initially recognized at fair value.

Derivatives are classified as hedging instruments when the relation between derivatives and the object matter of the hedging is formally documented and the effectiveness of the hedging, which is periodically checked, is high.

When the hedging derivatives hedge the risk of changes in fair value of the hedged instruments, they are recognized at fair value, and the effects are charged to the Income Statement. Accordingly, the hedged instruments are adjusted to reflect the changes in fair value, associated to the hedged risk.

In the event of cash flow hedges, the derivatives are designated as a hedge for exposure to variable cash flows attributable to risks that might subsequently affect the Income Statement. These risks are generally associated with an asset or liability recognized in the Financial Statements (as future payments on variable rate payables).

The effective portion of fair value change, related to the portion of derivative contracts designated as hedge derivatives pursuant to the standard, is recognized as component of the Statement of Comprehensive Income (Hedging reserve). This reserve is then charged to the profit for the year in the period in which the hedged transaction affects the Income Statement

The ineffective portion of fair value change, as well as the entire fair value change in derivatives that have not been designated as hedge derivatives or that do not have the requirements envisaged in IFRS 9, is instead recognized directly through the Income Statement.

#### **Non-current Assets Held for Sale and Discontinued Operations**

The Company classifies discontinued non-current assets as held for sale if their carrying value will be recovered mainly with a sale, instead than through their continuous use. These discontinued non-current assets, classified as held for sale, are measured at the lower of their carrying amount or fair value, less sales costs. Sales costs are any additional costs directly attributable to the sale, excluding financial expenses and taxes.

The condition precedent to classify an asset as held for sale is deemed as fulfilled only when the sale is highly probable and the asset, or the discontinued group of assets, is available for immediate sale in its current conditions. The actions required for completing the sale should indicate that it is improbable that significant changes in the sale might occur or that the sale be cancelled. Management must be engaged in the sale, whose completion should be planned within one year from the date of classification.

The depreciation of property, plant and equipment and amortisation of intangible assets cease when they are classified as available for sale.

The assets and liabilities classified as held for sale are presented separately under the financial statement items.

The income statement components relating to assets held for sale and discontinued operations, if relating to significant business lines or geographical areas of operation, are excluded from the result of continuing operations and are presented in the income statement on a single line as profit/(loss) deriving from assets held for sale or discontinued operations, net of the related tax effect.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, bank and postal deposits, and short-term financial investments (maturity of three months or less after purchase date) that are highly liquid, readily convertible into cash and are subject to insignificant risk of changes in value.

#### **Shareholders' Equity**

Share capital consists of the ordinary shares outstanding, which are posted at par value.

Costs relating to the issue of new shares or options are classified in shareholders' equity (net of associated tax benefit relating to them) as a deduction from the proceeds of the issuance of such instruments.

#### **Treasury shares**

In the case of buyback of treasury shares, the price paid, inclusive of any directly attributable accessory costs, is deducted from the Company's Shareholders' Equity until such shares are cancelled, re-issued, or sold. When treasury shares are resold or re-issued, the proceeds, net of any directly attributable accessory costs and related tax effect, are posted as Company shareholders' equity.

Consequently, no profit or loss is entered in the Income Statement at the time of purchase, sale or cancellation of treasury shares.

#### **Liabilities for employee benefits**

Post-employment benefits are calculated based on programmes that, depending on their characteristics, are either "defined-contribution programmes" or "defined-benefit programmes".

Employee benefits mainly consist of severance indemnities for the Company.

#### **Defined-contribution plans**

Defined-contribution plans are formalized programmes of post-employment benefits according to which the company makes payments to an insurance company or a pension fund and will have no legal or constructive obligation to pay further contributions if, at maturity date, the fund has not sufficient assets to pay all benefits for employees, in relation to the work carried out in current and previous years. These contributions, paid against a work service rendered by employees, are accounted for as cost in the pertaining period.

#### Defined-benefit plans and other long-term benefits

Defined-benefit plans are formalized programmes of post-employment benefits that represent a future obligation for the Company. The entity bears actuarial and investment risks related to the scheme.

The Company uses the projected unit credit method to determine the current value of liabilities of the scheme and the

This actuarial calculation method requires the use of objective actuarial hypotheses, compatible and based on demographic variables (mortality rate, personnel turnover) and financial variables (discount rate, future increases of salaries and wages and benefits). When a defined-benefit plan is entirely or partially financed by contributions paid to a fund, legally separate from the company, or to an insurance company, the assets in support of the above scheme are

measured at fair value. The amount of the obligation is therefore accounted for, less the fair value of assets in support of the scheme that the entity would pay to settle the obligation itself.

The revaluations, including actuarial profits and losses, the changes in the maximum threshold of assets (excluding net interest) and the yield of assets in support of the scheme (excluding net interests), are recognized immediately in the Statement of Financial Position, while debiting or crediting retained earnings through other components in the Statement of Comprehensive Income in the year in which they occur. Revaluations are not reclassified in the Income Statement in subsequent years. The other long-term benefits are intended for employees and differ from postemployment benefits. The accounting is similar to defined-benefit plans.

#### **Provisions for risks and charges**

Provisions for risks and charges are set aside to cover liabilities whose amount or due date are uncertain and that must be recognized in the Statement of Financial Position when the following conditions are satisfied at the same time:

- the entity has a current obligation (legal or constructive), i.e. under way as at the reporting date, arising from a past event;
- it is probable that economic resources will have to be used to fulfil the obligation;
- the amount needed to fulfil the obligation can be reliably estimated;
- risks, for which materialisation of a liability is only contingent, are disclosed in the notes to financial statements, in the section commenting on provisions, without provision being made.

In the case of events that are only remote, i.e. events that have very little likelihood of occurrence, no provisions are made and no additional or supplementary disclosure is provided.

Provisions are recognized at the value representing the best estimate of the amount the entity would pay to settle the obligation, or to transfer it to third parties, at the reporting date. If the time value of money is material, provisions are calculated by discounting expected future cash flows at a pre-tax discount rate reflecting the market's current evaluation of the cost of money over time. When discounting to present value is performed, the increase in the provision due to the elapse of time is recognized as financial expense.

The funds are entered at the current value of expected financial resources, to be used in relation to the obligation. The provisions are periodically updated to reflect changes in cost estimates, realisation timing and any discounted value. Estimate reviews of provisions are charged to the same item in the Income Statement that previously included the allocation and in the Income Statement for the year in which the change occurred.

The Company establishes restructuring provisions if there exists an implicit restructuring obligation and a formal plan for restructuring that created in interested third parties the reasonable expectation that the company will carry out the restructuring, or because it has begun its realisation or because it has already communicated its main aspects to interested third parties.

#### Share-based incentive plan - Equity-settled payment transactions

Some employees of the Company and the Group receive a portion of their compensation under the form of share-based payments, therefore employees render their services against shares (equity-settled transactions).

The cost of equity-settled transactions is determined by the fair value at the date of the assignment, by using an adequate measurement method.

As regards the Company's employees, this cost is recognized under labor cost for the period in which terms and conditions related to the achievement of targets and/or the performance of the services are fulfilled. The counter entry is a corresponding increase in shareholders' equity. However, as regards other Group companies that are directly and indirectly controlled, this cost increases the carrying value of equity investments. Cumulative expenses and increases of

related equity investments, recognized in relation to these transactions at the reporting date of each financial year and until the maturity term, are proportionate to the maturity date and the best estimate of the number of equity instruments that will effectively accrue.

Service or performance conditions are not taken into account when the fair value of the plan is defined at the grant date. The probability that these conditions be satisfied is however taken into account while defining the best estimate of the number of equity instruments that will be held to maturity. Arm's length conditions are reflected in the fair value at the grant date. Any other term and condition related to the plan and that would not entail a performance obligation shall not be considered as a vesting condition. Non-vesting conditions are reflected in the fair value of the plan and entail the prompt accounting of the expense related to the plan, unless there are also service or performance conditions.

No expense or increase in equity investments will be recognized in relation to rights that have not accrued by reason of the non-satisfaction of performance and/or service obligations. When the rights include a market condition, or a non-vesting condition, these rights are considered to be accrued regardless of the fact that market conditions or other non-vesting conditions have been fulfilled or not. It is understood that all other performance and/or service obligations must be satisfied.

If the conditions of the plan are modified, the minimum expense to be recognized is the fair value at the grant date, in the absence of the amendment of the plan itself, provided that the original conditions of the plan be fulfilled. Moreover, an expense for each change is recognized if it entails the increase in total fair value of the payment plan, or if this change is in any case favorable for employees. This expense is measured with reference to the change date. When a plan is cancelled by the entity or the counterpart, any remaining fair value element in the plan is immediately transferred to the income statement.

#### **Income taxes**

Income taxes include current and deferred taxes. Income taxes are generally recognized in the Income Statement, except when they relate to items entered directly in equity, in which case the tax effect is recognized directly in equity.

Current income taxes are calculated by applying to taxable income the tax rate in force at the reporting date and include the adjustments to taxes related to prior periods.

Deferred taxes are calculated using the liability method applied to temporary differences between the amount of assets and liabilities in the financial statements and the corresponding amounts recognized for tax purposes.

Deferred tax assets are recognized for all deductible temporary differences and tax credits and losses which were not used and can be brought forward, to the extent that the existence of adequate future taxable profits is probable against which the usage of the deductible temporary differences and the tax credits and losses brought forward can be used.

Deferred taxes are calculated at the tax rate expected to be in force at the time when the asset is sold or the liability is redeemed.

Datalogic S.p.A. participates in the "national tax consolidation" of Hydra S.p.A., according to which the aggregated taxable income or loss of consolidated companies owned by the parent, is included in a comprehensive taxable income/loss group to be carried forward, as the algebraic sum of income and/or losses, and will thus enter a single payable to or receivable from Tax Authorities. It should also be noted that, starting from this year, the subsidiary Datalogic IP Tech S.r.l. has adhered to the "transparency tax" option (pursuant to Art. 115 et seq. of the TUIR) for the

three-year period 2021-2023, transferring its total net income or tax loss to the parent companies Datalogic S.p.A and Datalogic S.r.I, both of which holders of the equal 50% share capital.

#### **Revenues recognition**

Revenues are measured at fair value of the amount collected or collectable from the rendering of services within the scope of the Company's ordinary business activity. Revenues are shown net of VAT, discounts and allowances.

Pursuant to IFRS 15, the Company recognizes revenues after identifying the contracts with its customers, as well as performance obligations to be fulfilled, determining the consideration to which it expects to be entitled in exchange for the services, and after evaluating the ways to satisfy such performance obligations (satisfaction at point in time or over the time).

Pursuant to provisions set out by IFRS 15, the Company recognizes revenues only when the following obligations have been satisfied:

- the parties in a contract have approved the contract and have undertaken themselves to satisfy the related performance obligations;
- the rights of either party can be defined as regards goods and services to be transferred;
- payment terms of transferable goods and services can be defined;
- the contract is of a commercial type;
- it is likely that the consideration in exchange of the services transferred will be received.

If the aforesaid requirements are fulfilled, the Company recognizes the revenues by applying the following rules.

#### Rendering of services

The Company renders services to its subsidiaries. The Company recognizes revenues from services when it has fulfilled its obligation to do so by transferring the promised service (i.e. asset) to the customer. The asset is transferred when the customer acquires its control.

#### Government grants

Government grants are recognized - regardless of the existence of a formal grant resolution - when there is reasonable certainty that the company will comply with any conditions attached to the grant and therefore that the grant will be received.

Government grants receivable as compensation for costs already incurred, or to provide immediate financial support to the recipient company with no future related costs, are recognized as income in the year in which they become receivable.

#### Revenues relating to dividends and interest

Revenues relating to dividends and interest are respectively recognized as follows:

- dividends, when the right is established to receive dividend payment (with a receivable recognized in the statement
  of financial position when distribution is resolved);
- interest, with application of the effective interest rate method.

#### Dividends paid out

Dividends are recognized when shareholders have the right to receive payment. This normally corresponds to the date of the annual General Shareholders' Meeting that approves dividend distribution.

The dividends distributable to Company shareholders are recognized as an equity movement in the year when they are approved by the Shareholders' Meeting.

#### Treatment of foreign currency items

#### Functional presentation currency

The items shown in the Company's Financial Statements are shown in the currency of the economic environment in which the entity operates, i.e. functional currency. These Financial Statements are disclosed in thousands of Euro, which is the Company's "functional" and "presentation" currency.

#### Transactions in currencies other than the functional currency

Transactions in currencies other than the functional currency are initially translated in the functional currency by using the exchange rate at the date of transaction. At the reporting date of the reference year, non-functional currency monetary assets and liabilities are converted in the functional currency at the exchange rate in force on that date. Exchange rate differences realized upon collection of receivables and payment of payables in foreign currency and those deriving from the translation of monetary assets and liabilities into non-functional currency at the reporting date are recorded in the Income Statement in the section relating to financial income and expenses. Non-monetary assets and liabilities, denominated in a non-functional currency and measured at cost, are translated at the exchange rate effective on the date of transaction, while transactions measured at fair value are translated at the exchange rate on the date in which such value is determined.

#### 4) IFRS accounting standards, amendments and interpretations applied as from January 1, 2021

The following IFRS international accounting standards, amendments and interpretations have been applied for the first time by the Company as from January 1, 2021:

- On March 31, 2021, the IASB published an amendment called "Covid-19-Related Rent Concessions beyond June 30, 2021 (Amendments to IFRS 16)", extending by one year the period of application of the amendment issued in 2020, which provided the lessees with the ability to account for rent reductions related to Covid-19 without having to assess, through contract review, whether the definition of lease modification in IFRS 16 was complied with. Therefore, the lessees who have applied this option in the 2020 financial year, have recognized the effects of the reductions in rent directly in the income statement at the effective date of the reduction. The 2021 amendment, available only to entities that have already adopted the 2020 amendment, is effective as of April 1, 2021 and early adoption is allowed.
- On August 27, 2020, the IASB published, in light of the reform on interbank interest rates such as the IBOR, the document "Interest Rate Benchmark Reform Phase 2" which contains amendments to the following standards:
  - IFRS 9 Financial Instruments;
  - IAS 39 Financial Instruments: Recognition and Measurement;
  - IFRS 7 Financial Instruments: Disclosures;
  - IFRS 4 Insurance Contracts; and
  - IFRS 16 Leases.

All these amendments have entered into force on January 1, 2021. The adoption of this amendment had no impact on the Company's financial statements.

- 5) IFRS accounting standards, amendments and interpretations that, as of December 31, 2021, were endorsed by the European Union but whose application was not yet mandatory and early application was not adopted by the Company
  - On May 14, 2020, the IASB published the following amendments:
    - Amendments to IFRS 3 Business Combinations: the purpose of the amendments is to update the
      reference in IFRS 3 to the revised Conceptual Framework, without this leading to changes in the
      provisions of the principle.
    - Amendments to IAS 16 Property, Plant and Equipment: the purpose of the amendments is not to allow the amount received from the sale of assets produced in the test phase of the asset to be deducted from the cost of tangible assets. These sales revenues and the related costs will therefore be recognized in the income statement.
    - Amendments to IAS 37 Provisions, Contingent Liabilities and Contingent Assets: the amendment clarifies that in the estimate of the possible cost of a contract, all costs directly attributable to the contract must be considered. Consequently, the assessment of the possible cost of a contract includes not only the incremental costs (such as, for example, the cost of the direct material used in the processing), but also all the costs that the company cannot avoid since it has stipulated the contract (such as, for example, the portion of depreciation of the machinery used to fulfil the contract obligations).
    - Annual Improvements 2018-2020: the amendments were made to IFRS 1 First-time Adoption of International Financial Reporting Standards, IFRS 9 Financial Instruments, IAS 41 Agriculture and the Illustrative Examples of IFRS 16 Leases.

All these amendments will enter in force on January 1, 2022. Directors do not expect any significant impacts on the Company's financial statements due to the adoption of these amendments.

On May 18, 2017, the IASB published IFRS 17 - Insurance Contracts, which is intended to replace IFRS 4 - Insurance Contracts. The objective of the new standard is to ensure that an entity provides relevant information that faithfully represents the rights and obligations deriving from insurance contracts issued. The entity must apply the new standard to insurance contracts issued, including reinsurance contracts issued, to reinsurance contracts held and also to investment contracts with a discretionary participation feature (DPF). The standard applies from January 1, 2023, but early application is permitted, only for entities that apply IFRS 9 - Financial Instruments and IFRS 15 - Revenue from Contracts with Customers.

No significant effects are expected in the Company's financial statements from the adoption of this standard.

# 6) IFRS accounting standards, amendments and interpretations that are still not endorsed by the European Union

At the date of these Financial Statements, the competent bodies of the European Union had not yet completed the endorsement process necessary for the adoption of the amendments and standards described below.

- On January 23, 2020, the IASB published an amendment entitled "Amendments to IAS 1 Presentation of Financial Statements: Classification of Liabilities as Current or Non-current". The purpose of the document is to clarify how to classify payables and other short or long-term liabilities. The amendments come into force on January 1, 2023; early application is however permitted. Directors do not expect any significant impact on the Company's financial statements due to the adoption of this amendment.
- On February 12, 2021, the IASB published two amendments called "Disclosure of Accounting Policies -Amendments to IAS 1 and IFRS Practice Statement 2" and "Definition of Accounting Estimates - Amendments to IAS 8". The amendments are aimed at improving disclosure on accounting policies in order to provide more

useful information to investors and other primary users of financial statements, as well as to help companies distinguish between changes in accounting estimates and changes in accounting policies. The amendments shall apply from January 1, 2023, but earlier application is permitted. Directors do not expect any significant impacts on the Company's financial statements due to the adoption of these amendments.

- On May 7, 2021, the IASB published an amendment entitled "Amendments to IAS 12 Income Taxes: Deferred Tax related to Assets and Liabilities arising from a Single Transaction". The document clarifies how deferred taxes on certain transactions that may generate assets and liabilities of the same amount, such as leases and dismantling obligations, must be accounted for. The amendments shall apply from January 1, 2023, but earlier application is permitted. Directors do not expect any significant impact on the Company's financial statements due to the adoption of this amendment.
- On December 9, 2021, the IASB published an amendment called "Amendments to IFRS 17 Insurance contracts: Initial Application of IFRS 17 and IFRS 9 Comparative Information". The amendment is a transition option relating to comparative information about financial assets at the date of initial application of IFRS 17. The amendment is intended to avoid temporary accounting mismatches between financial assets and liabilities of insurance contracts, and thus to improve the usefulness of comparative information for readers of financial statements. The amendments shall apply from January 1, 2023, together with the application of IFRS 17. Directors do not expect any significant impact on the Company's financial statements due to the adoption of this amendment.

No significant effects are expected on the Company's financial statements from the adoption of these standards and amendments.

#### 7) Use of estimates and assumptions

The preparation of the IFRS-compliant Financial Statements requires Directors to apply accounting standards and methodologies that, in some cases, are based on valuations and estimates, which in turn refer to historic experience and assumptions based on specific circumstances at any given time. The application of such estimates and assumptions affects the amounts related to revenues, costs, assets and liabilities, as well as contingent liabilities disclosed and any relevant information. The actual amounts of accounting items, for which these estimates and assumptions have been used, might be different from those reported due to the uncertainty characterising the assumptions and conditions on which estimates are based.

Following are the assumptions concerning the future, as well as the other main causes of uncertainty related to estimates which, at the reporting date, show a risk to generate adjustments in the carrying values of assets and liabilities within the following financial year. The Company has based its assumptions and estimates on parameters which were available when preparing the Financial Statements. The current circumstances and assumptions on future developments might however change upon occurrence of market changes or events beyond the Company's control. Upon their occurrence, these changes are reflected in the assumptions.

#### **Taxes**

Deferred tax assets are recognized to the extent that it is probable that taxable income will be available in the future against which the deductible temporary difference can be utilized. Relevant estimates performed by the Management are required to determine the amount of tax assets that can be recognized based on the level of future taxable income, the timing of their occurrence and tax planning strategies. Deferred tax liabilities for taxes on retained earnings of subsidiaries, associates or joint ventures are recognized to the extent that they are likely to remain undistributed in the foreseeable future. Estimates performed by the Management are therefore required to determine the amount of tax assets that can be recognized and the amount of tax liabilities, whose recognition can be omitted, based on the level of

future taxable income, the timing of their occurrence and tax planning strategies. The long-term nature, as well as the complexity of regulations in force in the various jurisdictions, the differences resulting from actual results and assumptions made, or future changes in such assumptions might require future adjustments to income taxes and already recorded costs and benefits.

#### Fair value of financial instruments

When the fair value of a financial asset or liability, which is recognized in the statement of financial position, cannot be measured based on quotations in an active market, fair value is determined by using various measurement techniques. Inputs included in this model are taken from observable markets, whenever possible, but when it is not possible, a certain level of estimates is required to determine fair values.

#### Share-based incentive plan - Equity-settled payment transactions

Some employees of the Company and the Group receive a portion of their compensation under the form of share-based payments. The cost of equity-settled transactions is determined by the fair value of instruments at the date of the assignment. Cumulative expenses, recognized in relation to these transactions at the reporting date of each financial year and until the maturity term, are proportionate to the maturity date and the best estimate of the number of equity instruments that will effectively accrue. Evaluation processes and modalities, as well as the determination of the abovementioned estimates, are based on assumptions that, for their nature, involve the evaluation of Directors.

#### FINANCIAL RISK MANAGEMENT

#### **Risk factors**

The Company is exposed to various types of financial risks in the course of its business, including:

- market risk, specifically:
  - foreign currency exchange risk, relating to operations in currency areas other than that of the functional currency;
  - interest rate risk, connected with the Company's level of exposure to financial instruments, generating interest and recognized in the Statement of Financial Position;
- credit risk, deriving from trade transactions or from financing activities;
- liquidity risk, relating to availability of financial resources and access to the credit market.

The Company specifically monitors each of the aforementioned financial risks, taking prompt action in order to minimize such risks. The sensitivity analysis is subsequently used to indicate the potential impact on the final results deriving from hypothetical fluctuations in the reference parameters. As provided for by IFRS 7, the analyses are based on simplified scenarios applied to the figures and, owing to their nature, they cannot be considered indicative of the actual effects of future changes.

#### **MARKET RISK**

#### Foreign currency exchange risk

The Company operates in an international environment and is exposed to transaction exchange risk. Transaction risk relates to trade transactions (foreign currency receivables/payables) and financial transactions (foreign currency borrowings or loans) of the Company in currencies other than its functional presentation currency. The foreign currency to which the Company is most exposed is the US dollar.

To ensure full understanding of the impact of the foreign currency exchange risk on the Company's financial statements, a sensitivity analysis of foreign currency balances to exchange rate fluctuations was carried out. The variability parameters applied were identified among the foreign exchange-rate differences considered reasonably possible, with all other variables remaining equal. The following table shows the results of the analysis as of December 31, 2021:

USD	Nominal value	Portion exposed to exchange rate	5%	-5%
		risk		
Exchange rates		1.1326	1.1892	1.0760
Financial assets				
Cash and cash equivalents	53,782	19,180	(913)	1,009
Trade and other receivables	16,044	131	(6)	7
Financial assets and loans	259,501	(9,126)	435	(480)
Financial liabilities				
Loans	190,385	21,349	1,017	(1,124)
Trade and other payables	18,726	137	7	(7)
Income statement impact, net			538	(595)

As of December 31, 2021, the Company has no financial instruments to hedge changes in foreign currency exchange rates.

#### Interest rate risk

The Company is exposed to interest rate risk associated with the financial assets and liabilities in place. The objective of interest rate risk management is to limit and stabilize the negative effects on cash flows subject to changes in interest rates. As of December 31, 2021, the Company has no financial instruments to hedge interest rate changes.

In order to fully understand the potential effects of fluctuations in interest rates to which the Company is exposed, a sensitivity analysis was carried out on the items of the financial statements most subject to risk, assuming a change of 10 basis points in the Euribor interest rate and of 10 basis points in the USD Libor. The analysis was based on reasonable assumptions. Below we show the results as of December 31, 2021:

Euribor	Nominal value	Portion exposed to interest rate risk	10bp	-10bp
Financial assets				
Cash and cash equivalents	53,782	34,601	35	(35)
Financial assets and loans	259,501	268,627	269	(269)
Financial liabilities				
Loans	190,385	76,652	(77)	77
Income statement impact, net			227	(227)

Libor	Nominal value	Subject to interest rate risk	10bp	-10bp
Financial assets				
Cash and cash equivalents	53,782	19,181	19	(19)
Financial assets and loans	259,501	(11,333)	(11)	11
Financial liabilities				
Loans	190,385	11,278	(11)	11
Income statement impact, net			(3)	3

#### **Credit risk**

The Company, having no commercial or financial relations with customers external to the Datalogic Group, but only with companies of the Group, is not significantly exposed to this risk.

#### **Liquidity risk**

The Company's liquidity risk is minimized by the vigilant management of the central treasury department. Bank indebtedness and liquidity are handled via instruments aimed at optimizing the financial resources, including cash pooling. The Company manages and negotiates medium/long-term financing and credit lines to meet the Group's requirements. Centralized negotiation of credit lines and loans, together with the management of the Group's cash resources are aimed at optimizing financing costs.

The following table shows financial liabilities by maturity:

Financial liabilities by maturity	0 - 1 year	1 - 5 years	after 5 years	Total
Loans	52,131	50,324		102,455
Lease financial payables	258	416	151	825
Financial payables to Group companies	87,105			87,105
Trade and other payables	18,726			18,726
Total	158,220	50,740	151	209,111

#### INFORMATION ON THE STATEMENT OF FINANCIAL POSITION

#### **ASSETS**

#### Note 1. Tangible assets

Tangible fixed assets as of December 31, 2021 amounted to €20,635 thousand; net investments to €515 thousand and depreciation to €1,649 thousand were recognized during the year. The breakdown of the item as of December 31, 2021 and December 31, 2020 is as follows:

	31.12.2021	31.12.2020	Change
Land	2,466	2,466	-
Buildings	14,866	15,100	(234)
Other assets	3,303	4,203	(900)
Total	20,635	21,769	(1,134)

The item "Other assets" as of December 31, 2021 includes: office furniture and equipment (€2,606 thousand), plant related to buildings (€642 thousand), light constructions (€43 thousand) and motor vehicles (€10 thousand). Expenditure carried out during the year mainly relates to office equipment and refers both to their normal replacement and to upgrades and improvements to the Company's infrastructure.

Details of changes as of December 31, 2021 and December 31, 2020 are as follows:

	Land	Buildings	Other assets	Total
Historical cost	2,466	18,177	15,841	36,484
Accumulated depreciation		(3,077)	(11,638)	(14,715)
Net book value as of 01.01.2021	2,466	15,100	4,203	21,769
Increases 31.12.2021				
Investments			519	519
Total			519	519
Decreases 31.12.2021				
Disposals, historical cost			(40)	(40)
Disposals, accum. depreciation			36	36
Depreciation		(234)	(1,415)	(1,649)
Total		(234)	(1,419)	(1,653)
Historical cost	2,466	18,177	16,320	36,963
Accumulated depreciation		(3,311)	(13,017)	(16,328)
Net book value as of 31.12.2021	2,466	14,866	3,303	20,635

	Land	Buildings	Other assets	Total
Historical cost	2,466	18,177	15,409	36,052
Accumulated depreciation		(2,844)	(10,279)	(13,123)
Net book value as of 01.01.2020	2,466	15,333	5,130	22,929
Increases 31.12.2020				
Investments			467	467
Total			467	467
Decreases 31.12.2020				
Disposals, historical cost			(35)	(35)
Disposals, accum. depreciation			35	35
Depreciation		(233)	(1,394)	(1,627)
Total		(233)	(1,394)	(1,627)
Historical cost	2,466	18,177	15,841	36,484
Accumulated depreciation		(3,077)	(11,638)	(14,715)
Net book value as of 31.12.2020	2,466	15,100	4,203	21,769

#### Note 2. Intangible assets

Intangible fixed assets as of December 31, 2021 amounted to €8,905 thousand; net investments for €2,395 thousand and amortization for €2,195 thousand were recognized during the year. The breakdown of the item as of December 31, 2021 and December 31, 2020 is as follows:

	31.12.2021	31.12.2020	Change
Software	8,798	8,652	146
Assets in progress and payments on account	107	53	54
Total	8,905	8,705	200

The item "Assets in progress and payments on account", equal to €107 thousand, is attributable to the implementation and customization of proprietary software licenses not yet completed.

Details of changes as of December 31, 2021 and December 31, 2020 are as follows:

	Software	Other	Assets in progress	Total
			and payments on	
			account	
Historical cost	18,053	641	53	18,747
Accumulated amortization	(9,401)	(641)		(10,042)
Net book value as of 01.01.2021	8,652		53	8,705
Increases 31.12.2021				
Investments	2,303		92	2,395
Total	2,303		92	2,395
Decreases 31.12.2021				
Depreciation	(2,195)			(2,195)
Total	(2,195)			(2,195)
Other changes 31.12.2021				
Incoming transfers at historical cost	38		(38)	
Total	38		(38)	
Historical cost	20,394	641	107	21,142
Accumulated amortization	(11,596)	(641)		(12,237)
Net book value as of 31.12.2021	8,798		107	8,905

	Software	Other	Assets in progress and payments on account	Total
Historical cost	13,631	641	2,138	16,410
Accumulated amortization	(7,930)	(569)		(8,499)
Net book value as of 01.01.2020	5,701	72	2,138	7,911
Increases 31.12.2020				
Investments	2,295		44	2,339
Total	2,295		44	2,339
Decreases 31.12.2020				
Disposals, historical cost	(2)			(2)
Disposals, accum. amortization	2			2
Depreciation	(1,473)	(72)		(1,545)
Total	(1,473)	(72)		(1,545)
Other changes 31.12.2020				
Incoming transfers at historical cost	2,129		(2,129)	
Total	2,129		(2,129)	
Historical cost	18,053	641	53	18,747
Accumulated amortization	(9,401)	(641)		(10,042)
Net book value as of 31.12.2020	8,652		53	8,705

#### Note 3. Right-of-use assets

Net changes for €615 thousand and amortization for €197 thousand were recognized during the year. The breakdown of the item as of December 31, 2021 and December 31, 2020 is as follows:

	31.12.2021	31.12.2020	Change
Buildings	588	172	416
Vehicles	225	223	2
Total	813	395	418

The increase in the item "Buildings" is mainly attributable to the renewal of the property leases.

Details of changes as of December 31, 2021 and December 31, 2020 are as follows:

	Buildings	Other assets	Total
Historical cost	327	398	725
Accumulated depreciation	(155)	(175)	(330)
Net book value as of 01.01.2021	172	223	395
Increases 31.12.2021			
Increases due to changes in contracts	668	108	776
Total	668	108	776
Decreases 31.12.2021			
Decreases due to changes in contracts	(161)		(161)
Depreciation	(91)	(106)	(197)
Total	(252)	(106)	(358)
Historical cost	732	506	1,238
Accumulated depreciation	(144)	(281)	(425)
Net book value as of 31.12.2021	588	225	813

	Buildings	Vehicles	Total
Historical cost	570	271	841
Accumulated depreciation	(117)	(75)	(192)
Net book value as of 01.01.2020	453	196	649
Increases 31.12.2020			
Increases due to changes in contracts		127	127
Total		127	127
Decreases 31.12.2020			
Decreases due to changes in contracts	(188)		(188)
Depreciation	(93)	(100)	(193)
Total	(281)	(100)	(381)
Historical cost	327	398	725
Accumulated depreciation	(155)	(175)	(330)
Net book value as of 31.12.2020	172	223	395

#### Note 4. Equity investments in subsidiaries and associates

The equity investments held by the Company as of December 31, 2021 amounted to €189,812 thousand (€188,936 thousand as of December 31, 2020).

	31.12.2020	Increases	31.12.2021
Subsidiaries	188,236	876	189,112
Associates	700	-	700
Total	188,936	876	189,812

The change of €876 thousand relates to the recognition, in accordance with IFRS 2, of the share-based incentive plan payments related to the rights granted by the Company to employees of the subsidiaries.

The information on the equity investments in subsidiaries and associates are set out in Annex 2. The negative differences between the pro-rata shareholders' equity and the carrying value of some equity investments are not deemed as impairment in relation to future revenue expectations of investees and their contribution to the Company's business.

# Note 5. Financial assets and liabilities by category

The following table provides a breakdown of "Financial assets and liabilities", formulated according to IFRS 9.

#### Financial assets

	Financial assets at amortized Cost	Financial assets at FV through profit and loss	Financial assets at FV through OCI	31.12.2021
Non-current financial assets	184	1,301	10,382	11,867
Financial assets - Equity investments		1,301	10,382	11,683
Other receivables	184			184
Current financial assets	326,936	2,207	-	329,143
Trade receivables	10,519			10,519
Other receivables	5,341			5,341
Loans to subsidiaries	257,294			257,294
Financial assets - Loans		2,207		2,207
Cash and cash equivalents	53,782			53,782
Total	327,120	3,508	10,382	341,010

	Financial assets at amortized Cost	Financial assets at FV through profit and loss	Financial assets at FV through OCI	31.12.2020
Non-current financial assets	172	888	6,876	7,936
Financial assets - Equity investments		888	6,876	7,764
Other receivables	172			172
Current financial assets	327,715	12,189	-	339,904
Trade receivables	10,166			10,166
Other receivables	2,220			2,220
Financial assets - Other		10,152		10,152
Loans to subsidiaries	234,873			234,873
Financial assets - Loans		2,037		2,037
Cash and cash equivalents	80,456			80,456
Total	327,887	13,077	6,876	347,840

#### Financial liabilities

	Derivatives	Financial liabilities at amortized cost	31.12.2021
Non-current financial liabilities	-	50,891	50,891
Non-current financial payables	-	50,891	50,891
Current financial liabilities	-	158,220	158,220
Trade payables	-	6,911	6,911
Other payables	-	11,815	11,815
Current financial payables	-	139,494	139,494
Total	-	209,111	209,111

	Derivatives	Financial liabilities at	31.12.2020
		amortized cost	
Non-current financial liabilities	-	77,926	77,926
Non-current financial payables	-	77,926	77,926
Current financial liabilities	-	136,227	136,227
Trade payables	-	6,190	6,190
Other payables	-	4,089	4,089
Current financial payables	-	125,948	125,948
Total	-	214,153	214,153

The *fair value* of financial assets and financial liabilities is determined according to methods that can be classified in the various levels of the *fair value* hierarchy as defined by IFRS 13. In particular, the Company has adopted internal valuation models that are generally used in finance and based on prices supplied by market operators, or prices taken from active markets.

#### Fair value - hierarchy

All the financial instruments measured at fair value are classified in the three categories defined below:

Level 1: market prices;

Level 2: valuation techniques (based on observable market data);

Level 3: valuation techniques (not based on observable market data).

Assets measured at fair value	Level 1	Level 2	Level 3	31.12.2021
Financial assets - Equity investments	10,382	-	1,301	11,683
Financial assets - Other	-	-	2,207	2,207
Total Assets measured at fair value	10,382	-	3,508	13,890

#### Note 6. Financial assets and Loans

Financial assets and Loans include the following:

	31.12.2021	31.12.2020	Change
Non-current financial assets	11,683	7,764	3,918
Current financial assets	-	10,152	(10,152)
Loans	2,207	2,037	(170)
Total	13,890	19,953	(6,063)

The change in the item "Non-current financial assets" is detailed below:

	2021	2020	Change
As of January 1	7,764	9,465	(1,701)
Investments/Divestments	537	283	254
Gains/(Losses) recognized in OCI	3,299	(1,728)	5,027
Gains/losses recognized in the Income Statement	83	(256)	339
As of December 31	11,683	7,764	3,919

"Non-current financial assets" are represented by the investment in 1.2% of the share capital of the Japanese company Idec Corporation listed on the Tokyo Stock Exchange, whose change relates to exchange rate adjustments and fair value for the year, as well as the investment in the Mandarin III fund, whose change relates to movements and fair value

adjustments for the year. During the year, an investment was also made in Point Mobile Co., Ltd. for €207 thousand, whose valuation as of December 31, 2021 was €171 thousand.

"Current financial assets", consisting of temporary investments of company liquidity, were divested during the first quarter. The fair value adjustment before this operation amounted to €105 thousand.

"Loans to third parties" refer to the investment in a financial instrument, convertible into capital, made by the company AWM Smart Shelf, and amounting to €2,207 thousand.

#### Note 7. Trade and other receivables

The breakdown of the item as of December 31, 2021 and December 31, 2020 is as follows:

	31.12.2021	31.12.2020	Change
Trade receivables	10,519	10,166	353
of which from subsidiaries	10,497	10,145	352
of which to related parties	9	-	9
Other receivables - accrued income and prepaid expenses	5,341	2,220	3,121
of which from subsidiaries	812	652	160
Total	15,860	12,386	3,474

#### **Trade receivables**

Trade receivables as of December 31, 2021 amounted to €10,519 thousand and mainly included trade relationships for intercompany services provided to subsidiaries at arm's length. As of December 31, 2021, the breakdown of the item by maturity terms, compared with the same period of the previous year, was as follows:

	31.12.2021	31.12.2020
Not yet due	10,346	9,659
Past due by 30 days	-	20
Past due by 31 - 90 days	9	21
Past due by more than 90 days	164	466
Total	10,519	10,166

The following table shows the breakdown of trade receivables by currency as of December 31, 2021 and December 31, 2020:

	31.12.2021	31.12.2020
Euro (EUR)	10,338	10,037
US Dollar (USD)	124	72
British Pound Sterling (GBP)	5	4
Japanese Yen (JPY)	51	53
Romanian Leu (RON)	1	-
Total	10,519	10,166

#### Other receivables - accrued income and prepaid expenses

The details of the "Other receivables - accrued income and prepaid expenses" item are shown below.

	31.12.2021	31.12.2020	Change
Other current receivables	1,160	942	218
of which from subsidiaries	812	652	160
Other non-current receivables	184	172	12
VAT receivables	2,672	3	2,669
Accrued income and prepaid expenses	1,508	1,275	233
Total	5,525	2,392	3,133

The item "Other current receivables" from subsidiaries comprises €598 thousand for VAT receivables from the companies that are part of the Group VAT scope of consolidation.

The "Accrued income and prepaid expenses" item is mainly composed of the recognition of insurance contracts and hardware and software licenses. The increase in the year is mainly attributable to the acquisition of software licenses in particular with reference to the area related to the security of information systems.

Note 8. Tax payables and receivables

	31.12.2021	31.12.2020	Change
Tax receivables	221	197	24
Tax payables	(2,582)	(2,497)	(85)
of which to Parent Company	(711)	(1,700)	989
of which from subsidiaries	(961)	-	(961)
Total	(2,361)	(2,300)	(61)

As of December 31, 2021, the net balance of "Tax receivables and payables" was negative and equal to €2,361 thousand, marking a change of €61 thousand compared to December 31, 2020, when the net balance was a debit for €2,300 thousand. This item includes the IRES payable to the parent company Hydra S.p.A. arising from the tax consolidation procedure, in the amount of €711 thousand, and the tax payable to the subsidiary adhering to the "Tax transparency" regime, pursuant to Articles 115 et seq. of the TUIR, in the amount of €961 thousand.

Note 9. Loans to subsidiaries

	31.12.2021	31.12.2020	Change
Loans to subsidiaries	182,500	145,500	37,000
Financial receivables for cash pooling	74,794	89,373	(14,579)
Total	257,294	234,873	22,421

As of December 31, 2021, the item "Loans to subsidiaries" amounted to €257,294 thousand (€234,873 thousand as of December 31, 2020); the change in the year is primarily due to the granting of a new loan to a subsidiary, in addition to the change in short-term financial receivables due from subsidiaries under the cash pooling agreement. The abovementioned loans bear interest at normal market conditions.

For details on the breakdown of the item by counterparty, please refer to the following section on transactions with related parties.

#### LIABILITIES AND SHAREHOLDERS' EQUITY

#### Note 10. Shareholders' Equity

The composition of the Shareholders' Equity as of December 31, 2021 is shown below:

	31.12.2021	31.12.2020	Change
Share capital	30,392	30,392	-
Share premium reserve	111,779	111,779	-
Treasury shares held in portfolio	(26,096)	(21,899)	(4,197)
Share capital and capital reserves	116,075	120,272	(4,197)
Other reserves	11,233	6,428	4,805
Retained earnings	213,347	203,080	10,267
Profit for the year	7,550	19,905	(12,355)
Total	348,205	349,685	(1,480)

#### **Share capital**

Changes in the share capital as of December 31, 2021 and December 31, 2020 are shown below:

	Number of shares	Share capital	Share cancellation reserve	Treasury shares held in portfolio	Treasury share reserve	Share premium reserve	Total
01.01.2021	56,692,360	30,392	2,813	(21,899)	31,382	77,584	120,272
Purchase of treasury shares	(245,869)			(4,192)	4,191	(4,191)	(4,192)
Purchase/sale expenses				(5)			(5)
31.12.2021	56,446,491	30,392	2,813	(26,096)	35,573	73,393	116,075

	Number of shares	Share capital	Share cancellation reserve	Treasury shares held in portfolio	Treasury share reserve	Share premium reserve	Total
01.01.2020	57,298,154	30,392	2,813	(15,113)	24,595	84,371	127,058
Purchase of treasury shares	(606,663)			(6,787)	6,787	(6,787)	(6,787)
Share-based payments	869			-	-	-	-
Purchase/sale expenses	·			1			1
31.12.2020	56,692,360	30,392	2,813	(21,899)	31,382	77,584	120,272

As of December 31, 2021, the share capital amounted to €30,392 thousand, representing the share capital, entirely subscribed and paid. It is made up of a total number of ordinary shares amounting to 58,446,491, of which 2,000,000 are held as treasury shares for a countervalue of €26,096 thousand, therefore the outstanding shares at this date are 56,446,491. In addition, 416,165 shares were allocated to the share-based incentive plan payments. The shares have a nominal value of €0.52 each.

#### **Other Reserves**

As of December 31, 2021, the breakdown of the main changes in other reserves were as follows:

- positive change in financial assets reserve, measured at FVOCI, amounting to €3,259 thousand;
- positive change in the reserve related to the incentive plan with share-based payments for €1,696 thousand;
- positive change in the actuarial gains/(losses) reserve, amounting to €4 thousand;
- negative change in the cash flow hedge reserve, amounting to €155 thousand.

Regarding the change in the incentive plan with share-based payments reserve, it should be noted that said change referred to the plan approved by the Shareholders' Meeting on April 30, 2019. Should present performance targets be achieved, the rights to receive Company's shares were assigned to the beneficiaries by the Directors on June 25, 2019 (grant date). The above-mentioned increase in Shareholders' Equity was recognized, for the portion pertaining to the year, based on the measurement at fair value of the entire plan, carried out by a primary expert.

#### Note 11. Financial payables

The "Financial payables" as of December 31, 2021 amounted to €190,385 thousand, recording a decrease of €13,489 thousand as detailed below.

	31.12.2021	31.12.2020	Change
Bank borrowings	102,455	130,376	(27,921)
Financial payables to the subsidiaries (cash pooling)	87,105	73,090	14,015
Lease financial payables	825	408	417
Total	190,385	203,874	(13,489)

Financial payables are apportioned by maturity date as follows:

	0 - 1 year	1 - 5 years	> 5 years	31.12.2021
Bank borrowings	52,131	50,324	-	102,455
Financial payables (cash pooling)	87,105	-	-	87,105
Lease financial payables	258	416	151	825
Total	139,494	50,740	151	190,385

Bank borrowings as of December 31, 2021, for a total of €102,455 thousand, were taken out at a fixed rate. The change in the year is due to loan repayment and new borrowings or the drawdown of existing lines as detailed below.

	31.12.2021	31.12.2020
As of January 1	130,376	156,956
Increases	40,000	-
Decreases for borrowing repayments	(67,878)	(26,834)
Recalculation of amortized cost	(43)	254
As of December 31	102,455	130,376

On August 5, the Group signed a new 7-year "Roller-Coaster" loan with a pool of banks for a total of €100 million at a fixed rate, of which €25.0 million have been disbursed as of December 31, 2021.

#### **Covenants**

Some loan agreements require the Company to comply with financial covenants, measured on a half-yearly basis as of June 30 and December 31, summarized in the following table:

Financing	Company	Covenants		Covenants		Frequency	Reference financial statements
Club Deal	Datalogic S.p.A.	NFP/EBITDA	2.75	Half-year	Consolidated		
RCF	Datalogic S.p.A.	NFP/EBITDA	2.75	Half-year	Consolidated		
Roller Coaster	Datalogic S.p.A.	NFP/EBITDA	3.00	Half-year	Consolidated		

As of December 31, 2021, all covenants were complied with.

#### Note 12. Net deferred taxes

The net balance of prepaid tax assets and deferred tax liabilities was negative and amounted to €555 thousand as of December 31, 2021 (negative for €861 thousand as of December 31, 2020).

	31.12.2021	31.12.2020	Change
Deferred tax assets	1,523	950	573
Deferred tax liabilities	(2,078)	(1,811)	(267)
Net deferred taxes	(555)	(861)	306

Prepaid tax assets and deferred tax liabilities derive both from positive components already posted to the income statement, the taxation of which is deferred in application of current tax regulations, and from temporary differences between the value of the assets and liabilities posted to the financial statements and their relative value for tax purposes. Deferred tax assets are recorded in accordance with the assumptions of the future recoverability of the temporary differences from which they originated, i.e. on the basis of strategic plans of an economic and tax nature.

Below we show the main items forming deferred tax assets and deferred tax liabilities and changes occurred in them over the year:

Prepaid taxes	31.12.2020	Provisioned in	31.12.2021
		(released from)	
		Income Statement	
Foreign exchange gains/(losses)	306	278	584
Differences on amortization/depreciation	246	6	252
Allocations to provisions	270	223	493
Other	129	66	195
Total	950	573	1,523

Deferred taxes	31.12.2020	Provisioned in (released from) Income Statement	Provisioned in (released from) Shareholders' Equity	31.12.2021
Foreign exchange gains/(losses)	365			365
Differences on amortization/depreciation	n 1,391			1,391
Allocations to provisions	(109)	224	43	158
Other	164			164
Total	1,811	224	43	2,078

#### Note 13. Post-employment and retirement benefits

The breakdown of changes in the "Post-employment benefits" item as of December 31, 2021 and December 31, 2020 is shown below:

	2021	2020	Change
As of January 1	646	633	13
Amount allocated in the period	297	265	32
Payments	(226)	(68)	(158)
Receivables from INPS	(149)	(184)	35
Discounting	(4)	4	(8)
Other movements	129	(4)	133
As of December 31	693	646	47

#### Note 14. Provisions for current risks and charges

"Provisions for current risks and charges" as of December 31, 2021 amounted to €250 thousand and are represented by the best estimate of potential liabilities to which the Company is exposed as a result of outstanding disputes, whose risk assessment carried out by the consultants employed by the Company is considered probable.

Note 15. Trade payables and other payables, accrued liabilities and deferred income

	31.12.2021	31.12.2020	Change
Trade payables	6,911	6,190	721
of which from subsidiaries	147	110	37
of which to related parties	2	-	2
Other current liabilities	11,313	3,624	7,689
of which from subsidiaries	6,783	376	6,407
of which to related parties	61	-	61
Current accrued liabilities and deferred income	502	465	37

#### **Trade payables**

"Trade payables" amounted to €6,911 thousand, up €721 thousand compared to the end of the previous year, and refer to commercial transactions.

#### Other current liabilities

	31.12.2021	31.12.2020	Change
Payables to employees	2,342	1,442	900
Payables to pension and social security	1,390	1,122	268
Other payables	7,581	1,060	6,521
Total	11,313	3,624	7,689

The item "Other current payables", amounting to €11,313 thousand as of December 31, 2021, is described below:

- "Payables to employees" for the fixed and variable component of remuneration, for holidays, as well as the related "Payables to pension and social security" concerning social security contributions. The change, during the year, of payables to personnel and social security institutions increased due to the variable component;
- "Other payables" primarily regard payables due to Group companies participating in the "Consolidated VAT
  regime", which rose during the year due to the greater volume of business generated by investee companies
  participating in the regime.

#### Note 16. Net financial position

As of December 31, 2021, the Net Financial Debt/(Net Financial Position) is broken down as follows:

	31.12.2021	31.12.2020
A. Cash	53,782	80,456
B. Cash equivalents		
C. Other current financial assets	259,501	247,062
D. Cash and cash equivalents (A) + (B) + (C)	313,283	327,518
E. Current financial debt	87,363	73,289
E1. of which lease payables	258	199
F. Current portion of non-current financial debt	52,131	52,659
G. Current financial debt (E) + (F)	139,494	125,948
H. Current Net Financial Debt (Financial Position) (G) - (D)	173,789	201,570
I. Non-current financial debt	50,891	77,926
I1. of which lease payables	567	209
J. Debt instruments		
K. Trade and other payables		·
L. Non-current financial Debt (I) + (J) + (K)	50,891	77,926
M. Net Financial Debt/(Net Financial Position) (H) + (L)	122,898	123,644

The **Net Financial Position** as of December 31, 2021 amounted to €122,898 thousand, substantially in line with the previous year (equal to €123,644 thousand), marking a negative change of €746 thousand.

	31.12.2021	31.12.2020	Change
Net Financial Position (Net Financial Debt) at the beginning of the year	123,644	37,046	86,598
Adjusted EBITDA	6,395	6,203	192
Change in net trade working capital	5,024	(5,358)	10,382
Other changes in net working capital	(2,350)	(1,345)	(1,005)
Net investments	(3,866)	(5,614)	1,749
Change in taxes	(107)	62	(169)
Net financial income (expenses)	263	471	(208)
Dividends collected	7,730	115,972	(108,242)
Dividend distribution	(9,638)	(17,007)	7,369
Sale (Purchase) of treasury shares	(4,197)	(6,786)	2,589
Change in Net Financial Position	(746)	86,598	(87,344)
Net Financial Position (Net Financial Debt) at the end of the year	122,898	123,644	(746)

As of December 31, 2021, the Company had credit lines for €308 million, of which €230 million unused and of which €200 million in the long term and €30 million in the short term.

Indirect debt subject to conditions as of December 31, 2021 is represented exclusively by the provision for Group employee severance indemnity, amounting to €693 thousand.

#### INFORMATION ON THE INCOME STATEMENT

#### Note 17. Revenues

The Company's revenues of €32,374 thousand consist of royalties charged to subsidiaries for use of the Datalogic trademark and of invoices issued for intercompany services. The increase of €4,308 thousand compared to the previous year (+15.4%) is attributable to the higher volumes of turnover generated by the subsidiaries.

#### Note 18. Cost of goods sold and operating expenses

The following table shows the trends of cost of goods sold and operating costs as of December 31, 2021, compared with the previous year, including non-recurring costs and revenues.

	31.12.2021	31.12.2020	Change
Cost of goods sold	1,980	1,659	321
Operating expenses	32,052	26,840	5,212
Research and development expenses	861	574	287
Distribution expenses	1,425	1,069	356
General and administrative expenses	29,175	24,910	4,265
Other operating expenses	591	287	304
Total	34,032	28,499	5,533

The cost of sales amounted to €1,980 thousand, an increase compared to the previous year by €321 thousand (+19.3%). Operating costs amounted to €32,052 thousand and recorded an increase of 19.4% compared to the previous year. The breakdown of "Other operating expenses" is as follows:

	31.12.2021	31.12.2020	Change
Non-income taxes	586	268	318
Others	5	19	(14)
Total	591	287	304

#### Breakdown of costs by type

The following table provides the details of costs (cost of goods sold and total operating expenses) by type:

	31.12.2021	31.12.2020	Change
Personnel costs	15,566	12,641	2,925
Software maintenance and assistance	4,467	4,266	201
Amortization, Depreciation	4,024	3,349	675
Technical, legal and tax advisory consultancies	3,991	3,429	562
Directors' remuneration	1,752	1,019	733
Utilities and telephone subscriptions	1,083	1,244	(161)
Recruitment fees	428	281	147
Service costs rendered by subsidiary	400	468	(68)
Stock exchange costs and membership fees	384	390	(6)
Rental and building maintenance	277	259	18
Audit Fees	204	187	17
Insurance expenses	154	175	(21)
Advertising and Marketing	103	75	28
Vehicle leasing and maintenance	93	84	9
Meeting expenses	83	1	82
Travel and lodging expenses	70	101	(31)
Board of Statutory Auditors' remuneration	68	77	(9)
Expenses for personnel training	66	5	61
Patents	39	10	29
Entertainment expenses	30	39	(9)
Other costs	750	399	351
Total Cost of goods sold and operating costs	34,032	28,499	5,533

Compared to the previous year, the increase in personnel costs, as well as the higher variable remuneration paid to the directors, should be noted. The higher costs for depreciation incurred during the year are mainly attributable to the greater investments made at the end of 2020.

"Personnel costs", amounting to €15,566 thousand (€12,641 thousand in the previous year), increased by €2,925 thousand compared to the previous year (+23.1%). The change in the year is attributable to the variable component of the remuneration. Furthermore, in the comparative year, the Company had resorted to social safety nets which it will not benefit from in 2021.

	31.12.2021	31.12.2020	Change
Wages and salaries	11,406	9,339	2,067
Social security charges	2,934	2,378	556
Post-employment benefits	298	267	31
Severance indemnities and similar benefits	368	310	58
Other costs	560	348	212
Total	15,566	12,641	2,925

#### Note 19. Other revenues

	31.12.2021	31.12.2020	Change
Rents	627	632	(5)
Others	230	1,477	(1,247)
Total	857	2,109	(1,252)

The item "Other revenues" recorded an overall negative change of €1,252 thousand: this change is due to services rendered to investee companies in the previous year, relating to the sale of an indirectly invested company.

Note 20. Financial income/(expenses)

	31.12.2021	31.12.2020	Change
Financial income/(expenses)	367	436	(69)
Foreign exchange differences	(89)	(1,034)	945
Fair Value investments	178	73	105
Bank expenses	(199)	(83)	(116)
Dividends	7,730	17,348	(9,618)
Others	187	46	141
Total Net Financial income/(expenses)	8,174	16,785	(8,611)

The item Financial Income/(Expenses) was positive for €8,174 thousand, it was €16,785 thousand as of December 31, 2020. The change for the year is due to lower dividends received from investee companies.

Note 21. Taxes

	31.12.2021	31.12.2020	Change
Profit (loss) before taxes	7,373	18,461	(11,088)
Income taxes	(170)	72	(242)
Deferred taxes	347	(1,515)	1,862
Total Taxes	177	(1,443)	1,620
Tax rate	2.4%	-7.8%	10.2%

The average tax rate is 2.4% (-7.8% as of December 31, 2020). The reconciliation for 2021 and 2020 of the nominal tax rate and the effective rate used in the Financial Statements is shown below:

	31.12.2021		31.12.2020	
Profit (loss) before taxes	7,373		18,461	
Nominal tax rate	(1,769)	-24.0%	(4,431)	-24.0%
Effects of local taxes	(137)	-1.9%	(198)	-1.1%
Effects of intercompany dividend taxation	1,762	23.9%	3,955	21.4%
Patent Box fiscal benefit	-	0.0%	1,473	8.0%
Tax effects - previous years	239	3.2%	341	1.8%
Other effects	82	1.1%	303	1.6%
Effective tax rate	177	2.4%	1,443	7.8%

The change in the *tax rate* for the year, in addition to the different contribution of the tax effects relating to the taxation of dividends from investee companies, is affected by the lower tax benefits relating to tax measures in support of technological innovation ("Patent Box").

#### Note 22. Audit fees

Pursuant to article 149-duodecies of the Issuers' Regulation, implementing Legislative Decree 58 of February 24, 1998, the following is the summary schedule of fees pertaining to the year 2021 provided by the auditing firm and divided in auditing and other services:

	2021
Datalogic S.p.A auditing	173
Total auditing	173
Non-auditing services	20
Total	193

The non-auditing services item refers to the limited audit of the consolidated non-financial statement for the year ended December 31, 2021.

#### Note 23. Remuneration paid to Directors and Statutory Auditors

For this information, please refer to the report on remuneration which will be published pursuant to article 123-ter of the T.U.F. and will be available on the website <a href="www.datalogic.com">www.datalogic.com</a>.

#### **RELATED-PARTY TRANSACTIONS**

For the definition of "Related parties" see both IAS 24, approved by EC Regulation no. 1725/2003, and the Procedure for Transactions with Related Parties approved by the Board of Directors on November 4, 2010 (most recently amended on June 23, 2021), available on the Company's website <a href="www.datalogic.com">www.datalogic.com</a>. The Company's parent company is Hydra S.p.A. Transactions with related parties are carried out in the ordinary course of business and at normal market conditions. Furthermore, there are other relationships with related parties, always carried out as part of ordinary operations and at arm's length conditions, of an immaterial amount and in accordance with the "Procedure for Transactions with Related Parties", chiefly with Hydra S.p.A. or entities under joint control (with Datalogic S.p.A.), or with individuals that carry out the coordination and management of Datalogic S.p.A. (including entities controlled by the same and close relatives).

Related-party transactions refer chiefly to commercial and real estate transactions (instrumental and non-instrumental premises for the Company under lease or leased) and advisory activities as well as to companies joining the scope of tax consolidation. None of these assumes particular economic or strategic importance for the Company since receivables, payables, revenues and costs referred to the related parties are not a significant proportion of the total amount of the financial statements.

Pursuant to article 5, par. 8, of the Consob Regulations, it should be noted that, over the year 2021, the Company's Board of Directors did not approve any relevant transaction, as set out by article 3, par. 1, lett. b) of the Consob Regulations, or any other minor transaction with related parties that had a significant impact on the Company's equity position or profit/(loss).

	Hydra S.p.a.	Hydra Immobiliare S.n.c.	Datalogic S.r.l.	Subsidiaries of Datalogic S.r.l.	Solution Net Systems Inc.	Real Estate Group Companies	Informatics Holdings Inc.	Datalogic IP Tech S.r.l.	31.12.2021
Receivables	-	-	236,814	30,838	9	20	58	873	268,612
Trade receivables			9,900	286	9	20	58	233	10,506
Consolidated VAT receivables								598	598
Other receivables			172					42	214
Financial receivables for cash pooling			44,242	30,552					74,794
Loans to subsidiaries			182,500						182,500
Payables	711	2	62,204	18,550	61	2,016	5,812	6,414	95,770
Payables pursuant to tax consolidation	711							961	1,672
Payables pursuant to VAT tax consolidation			6,579						6,579
Other payables			204		61				265
Trade payables		2	138	4			3	2	149
Financial payables for cash pooling			55,283	18,546		2,016	5,809	5,451	87,105
Costs	73	69	67	(110)	(9)	2	(29)	(8)	55
Operating costs	73	69	401	18					561
Other operating expenses			(410)	(138)	(9)		(32)	(13)	(602)
Financial expenses			76	10		2	3	5	96
Revenues	-	-	41,635	183	129	80	-	818	42,845
Revenues and other operating revenues			31,545			80		749	32,374
Other revenues			565		129			58	752
Financial income			9,525	183				11	9,719

#### **ALLOCATION OF THE YEAR'S EARNINGS**

#### To our Shareholders

Considering that the Financial Statements of Datalogic S.p.A. show a net profit for the year of €7,549,936 and considering that the legal reserve has reached one fifth of the share capital pursuant to Art. 2430 of the Italian Civil Code, the Board of Directors proposes the distribution to the Shareholders of an ordinary unit dividend, gross of legal withholdings, equal to €0.30 per share, for a total maximum amount of €17,533,947, drawing €7,549,936 from the income for the year and the remaining €9,984,011 from the reserve for previous years' income, with coupon detachment on May 23, 2022 (record date May 24, 2022) and payment starting from May 25, 2022.

The Chairman of the Board of Directors (Mr Romano Volta)

# **Annexes**

#### **ANNEXES**

#### **ANNEX 1**

Certification for the Financial Statements, pursuant to art. 81-ter of Consob Regulation no. 11971 of May 14, 1999 and following amendments and supplements

- 1. The undersigned Ms Valentina Volta, as CEO, and Ms Laura Bernardelli, as Manager in charge of drawing up Datalogic S.p.A.'s accounting statements, hereby certify the following, also taking account of provisions set forth by art. 154-bis, par. 3 and 4, of Legislative Decree no. 58 of February 24, 1998:
  - the adequacy of the information on Company operations and
  - the actual application

of the administrative and accounting procedures for the formation of the financial statements, during the year 2021.

- 2. The assessment on the adequacy of the administrative and accounting procedures for the formation of the financial statements as of December 31, 2021 is based on a procedure defined by Datalogic S.p.A. in compliance with the Internal Control Integrated Framework model, issued by the Committee of Sponsoring Organizations of the Treadway Commission, which is the reference framework generally accepted at international level.
- 3. Moreover, the following is certified:
- 3.1 the Financial Statements:
  - a) were prepared in accordance with international accounting standards (IFRS), recognized in the European Union pursuant to Regulation (EC) no. 1606/2002 of the European Parliament and the Council of July 19, 2002;
  - b) correspond to the accounting records;
  - c) provide a true and fair view of the financial position, the results of operations and the cash flows of the issuer;
- 3.2 the Report on Operations includes a reliable analysis of the Company's state of affairs, as well as of the position of the issuer, together with the description of the main risks and uncertainties to which the Company is exposed.

Lippo di Calderara di Reno (BO), March 10, 2022

CEO

Manager in charge of drawing up the Company's accounting statements

Valentina Volta

Laura Bernardelli

#### **ANNEXES**

**ANNEX 2** 

# LIST OF EQUITY INVESTMENTS IN SUBSIDIARIES AND AFFILIATES AS OF DECEMBER 31, 2021

Company	Registered office	Currency	Share capital in local currency	Shareholders' Equity^	Pro-rata Shareholders' Equity^	Profit/loss for the period^	% owned	Carrying value^	Difference
Informatics Holdings, Inc.	Plano (Texas) - USA	USD	1,568,000	17,107	17,107	1,670	100%	11,011	6,096
Datalogic S.r.l.	Bologna - Italy	EUR	10,000,000	169,231	169,231	27,077	100%	152,418	16,813
Datalogic Real Estate France Sas	Courtabeuf Cedex – France	EUR	2,227,500	3,834	3,834	67	100%	3,919	(85)
Datalogic Real Estate UK Ltd.	Redbourn - United Kingdom	GBP	3,500,000	4,759	4,759	49	100%	3,668	1,091
Datalogic IP Tech S.r.l.	Bologna - Italy	EUR	65,677	37,475	18,738	11,394	50%	18,096	642
Total subsidiaries								189,112	24,557
CAEN RFID S.r.I*	Viareggio Lu - Italy	EUR	150,000	870	174	(233)	20%	550	(376)
R4I S.r.l.*	Benevento - Italy	EUR	131,250	387	77	(43)	20%	150	(73)
Total associates								700	(449)
Nomisma S.p.A.*	Bologna - Italy	EUR	6,963,500	9,819	7	582	0%	7	0
Conai								0	n.a.
Caaf Ind. Emilia Romagna	Bologna - Italy	EUR	377,884	670	6	2	1%	4	2
T3 LAB Consortium								7	(7)
Crit S.r.l.*	Modena - Italy	EUR	413,800	843	0	11	0%	52	(52)
IDEC Corporation	Osaka - Japan	YEN					0.3%	10,210	
Mandarin III	Luxembourg	EUR						1,232	n.a.
Point Mobile	South Korea	KRW	_				1.2%	171	n.a.
Total other companies								11,683	(57)

<sup>\*</sup> as of 31.12.2020

<sup>^</sup> amounts in thousands of Euro as of 31.12.2021

